

## Treasury Sales Team

**Alina Elena Vrabioiu**

+4021 307 58 17  
alina.vrabioiu@otpbank.ro

**Irina Ananiese**

+4021 307 58 17  
irina.ananiese@otpbank.ro

**Tania Fantana**

+4021 307 58 17  
tania.fantana@otpbank.ro

## Capital Markets Sales Team

**Alexandru Ilisie**

+4021 307 58 27  
alexandru.ilisie@otpbank.ro

**Teodor Alexandru Tibuleac**

+4021 307 58 27  
alexandru.tibuleac@otpbank.ro

## Chief Economist

**Gergely Tardos**

+36 1 374 7273  
tardosg@otpbank.hu

## FX/FI Strategist

**Levente Pápa**

+36 1 354 7490  
papal@otpbank.hu

## Analyst

**Mihaela Neagu**

+4021 307 58 64  
mihaela.neagu@otpbank.ro



# Daily Report – Romania

**STOCK EXCHANGE**

|        | Close     | Daily chg. (%) | Weekly chg. (%) |
|--------|-----------|----------------|-----------------|
| BET    | 4.758,84  | ↓ -0,35        | ↓ -0,35         |
| BET-C  | 2.608,71  | ↓ -0,10        | ↓ -0,06         |
| BET-FI | 23.736,12 | ↑ 0,18         | ↑ 1,30          |
| BET-XT | 450,04    | ↓ -0,16        | ↑ 0,29          |
| FP     | 0,5345    | ↑ 0,38         | → 0,00          |
| BRD    | 7,3000    | ↓ -0,68        | ↑ 0,41          |
| TLV    | 1,1200    | → 0,00         | ↓ -1,32         |
| SIF5   | 1,3250    | ↑ 1,15         | ↑ 0,53          |
| SIF3   | 0,6150    | ↓ -0,81        | ↑ 2,16          |

**GOV'T BOND MARKET**

| Maturity | Yield (%) | Daily chg. (bp) | Weekly chg. (bp) |
|----------|-----------|-----------------|------------------|
| 6 month  | 6,00      | ↑ 2,5           | ↑ 7,5            |
| 12 month | 6,10      | ↑ 1,0           | ↑ 7,0            |
| 3 year   | 6,54      | ↑ 5,0           | ↑ 7,0            |
| 5 year   | 6,59      | ↑ 2,5           | ↑ 6,5            |
| 10 year  | 6,69      | ↑ 2,5           | ↑ 5,5            |

**GOV'T BOND AUCTIONS**

|        | Maturity | Auctions   | Sold       |
|--------|----------|------------|------------|
| Monday | 3Y       | 300 mn RON | 350 mn RON |
| Monday | 15Y      | 100 mn RON | 100 mn RON |

**MONEY MARKET**

|          | Rate (%) | Daily chg (bp) | Weekly chg (bp) |
|----------|----------|----------------|-----------------|
| ON ROBOR | 5,88     | ↓ -6,0         | ↓ -6,0          |
| 3M ROBOR | 5,99     | ↓ -2,0         | ↑ 11,0          |
| 6M ROBOR | 6,18     | ↓ -2,0         | ↑ 5,0           |
| 1Y ROBOR | 6,23     | ↓ -2,0         | ↑ 4,0           |
| 5Y CDS   | 211,32   | ↑ 0,1          | ↓ -1            |

**FX MARKET**

|            | Rate   | Daily chg. (%) | Weekly chg. (%) |
|------------|--------|----------------|-----------------|
| EUR/RON    | 4,5198 | ↓ -0,32        | ↓ -0,29         |
| USD/RON    | 3,4823 | ↓ -0,35        | ↓ -1,63         |
| CHF/RON    | 3,7567 | ↓ -0,27        | ↓ -0,26         |
| 100HUF/RON | 1,60   | ↓ -0,12        | ↓ -0,55         |

Source: Reuters, OTP Research

**Summary**

- BSE's indexes finished in the red yesterday, with one exception (BET-FI); international lenders agreed to a solution to bring down Greece's debt to GDP by 2020, which pushes the country closer to receiving a bailout
- The leu appreciated yesterday, the EUR/RON was down by 0.3%; NBR maintained the cap and lowered the repo amount by 2 bn RON compared to the previous week;
- The Treasury sold more than planned debt but had to accept higher yields
- The annual pace in private lending was almost unchanged in October (4.1% YoY); deposits rose much faster than the previous month (+8.5% YoY in October), due to rise in private FX deposits

BSE's indexes finished in the red yesterday with one exception: BET-FI climbed marginally supported mainly by SIFOltenia (+1.15%), Fondul Proprietatea (+0.38%). The total turnover was higher than the one of the previous day but it remains nevertheless subdued to low investors' appetite. In Europe, the Greek bailout deal has come closer to be finalized, as the EU/IMF decided on measures to cut the country's debt to GDP by 2020. This is positive for the euro and equities, but the decision was partly expected.

As international markets saw some relief due to the news related to the Greek bailout, the leu strengthened against the euro, and the EUR/RON was lower by 0.3% yesterday. The appreciation continues to be supported by the tightening of liquidity. The Central Bank maintained the cap and injected an even smaller amount at yesterday's repo: only 4 bn RON compared to 6 bn RON in the previous week. Next in line to be closely watched is Spain which has not asked for a bailout yet and where social tensions increase. Moreover, in Catalonia, a rich Spanish region, there are more and more supporters of the idea of independence from Spain.

The Treasury sold more the planned amounts of 3Y and 5Y bonds yesterday, totaling 450 mn RON, but it had to accept higher yields: the 15Y bond yield stood at 6.91% compared to 6.58% earlier in April 2012. The 3Y average accepted bond yield stood at 6.61%, up from 6.55% earlier in November.

The annual growth pace of private lending declined insignificantly in October, from 4.2% YoY in September to 4.1% YoY. The loss of rhythm much lower compared to the previous months. Also, on the deposits side we even noticed an increase to 8.5% YoY in October from 7.3% YoY in September. The most significant uptake was felt in the annual pace of foreign currency denominated deposits: households FX deposits grew by 14.9% YoY in October and companies' FX deposits were up by 18.9% YoY (October). The downside effect of more saving is reduced consumption, affecting GDP growth.

|         | PERIOD | INDICATOR                          | FACT | CONSENSUS | PREVIOUS |
|---------|--------|------------------------------------|------|-----------|----------|
| Monday  | Oct    | M3 (broad money, YoY, %)           | 6,2  |           | 5,7      |
|         | Oct    | Non governmental loans (YoY, %)    | 4,1  |           | 4,2      |
|         | Oct    | Non governmental deposits (YoY, %) | 8,5  |           | 7,3      |
| Tuesday |        | no data                            |      |           |          |

Source: Reuters, NIS, NBR, OTP Research

| OTP AM – Open-End Funds |     | 23-Nov-12  |        |         |         |  |  |
|-------------------------|-----|------------|--------|---------|---------|--|--|
| Open-end fund           | ccy | last NAV/U | 1d%    | Ytd%    | 52W%    |  |  |
| OTP AvantisRO           | RON | 6,4513     | ↑ 0,22 | ↑ 14,79 | ↑ 17,08 |  |  |
| OTP Obligatiuni         | RON | 12,2094    | ↑ 0,19 | ↑ 6,54  | ↑ 7,29  |  |  |
| OTP ComodisRO           | RON | 14,7997    | ↑ 0,05 | ↑ 5,98  | ↑ 6,67  |  |  |
| OTP Eurobond            | EUR | 11,0251    | ↑ 0,01 | ↑ 4,94  | ↑ 5,43  |  |  |

## Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999, registered in the NSC Register under no. PJR011NCR/400017 according to registration certificate 188/28.09.2009; for further information please refer to: <https://www.otpbank.ro/en>).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to [mihaela.neagu@otpbank.ro](mailto:mihaela.neagu@otpbank.ro) or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.