Treasury Sales Team

Alina Elena Vrabioiu

+4021 307 58 17 alina.vrabioiu@otpbank.ro

Irina Ananiesei

+4021 307 58 17 irina.ananiesei@otpbank.ro

Tania Fantana

+4021 307 58 17 tania.fantana@otpbank.ro

Capital Markets Sales Team

Alexandru Ilisie

+4021 307 58 27 alexandru.ilisie@otpbank.ro

Teodor Alexandru Tibuleac

+4021 307 58 27 alexandru.tibuleac@otpbank.ro

Chief Economist

Gergely Tardos

+36 1 374 7273 tardosg@otpbank.hu

FX/FI Strategist

Levente Pápa

+36 1 354 7490 papal@otpbank.hu

Analyst

Mihaela Neagu

+4021 307 58 64 mihaela.neagu@otpbank.ro



Daily Report – Romania



DAILY REPORT - ROMANIA

© otp Research

| | STOCK | EXC | HANG | E | | | |
|---|---|--|--|-----------------------------|---|-------|--|
| | Close | Dai | ily chg. | (%)We | ekly chg | . (%) | |
| BET | 5.457,86 | • | 2,43 | • | 10,64 | | |
| BET-C | 2.935,85 | • | 2,05 | • | 9,59 | | |
| BET-FI | 26.670,25 | • | 2,17 | • | 7,22 | | |
| BET-XT | 513,21 | • | 2,29 | • | 9,32 | | |
| FP | 0,5900 | • | 3,42 | • | 8,26 | | |
| TLV | 1,3630 | • | 4,05 | • | 10,81 | | |
| SNP | 0,4430 | • | 0,68 | • | 5,75 | | |
| SIF3 | 0,7250 | Ť | -0,28 | • | 6,23 | | |
| TEL | 13,8900 | • | 2,66 | • | 21,84 | | |
| | GOV'T BO | DND | MARK | ET | | | |
| Maturity | Yield (%) | Dai | ly chg. | (bp)We | ekly chg. | (bp) | |
| 6 month | 6,04 | 1 | -10,0 | 1 | -2,0 | | |
| 12 month | 6,07 | 1 | -7,0 | 1 | -6,0 | | |
| 3 year | 6,07 | 1 | -7,5 | 1 | -10,0 | | |
| 5 year | 6,11 | 1 | -7,5 | 1 | -13,0 | | |
| 10 year | 6,27 | 1 | -8,5 | 1 | -18,5 | | |
| GOV'T BOND AUCTIONS | | | | | | | |
| | | | | | | | |
| | Maturity | , | Auction | ıs | Sold | | |
| Monday | Maturity 12M | 50 | Auction 0 mn R | is RON | Sold | | |
| Monday Thursday | Maturity | 50 | Auction | is RON | Sold | | |
| - | Maturity 12M 2Y | 50 80 | Auction 0 mn R 0 mn R | is RON RON | Sold | | |
| - | Maturity 12M 2Y MONE | 50 80 Y M. | Auction 0 mn R 0 mn R ARKET | is RON RON | | | |
| Thursday | Maturity 12M 2Y MONE Rate (%) | 50 80 Y M/ Da | Auction 0 mn R 0 mn R ARKET ily chg | os RON RON (bp) We | ekly chg | (bp) | |
| Thursday ON ROBOR | Maturity 12M 2Y MONE Rate (%) 5,99 | 50 80 Y M./ Da | Auction 0 mn R 0 mn R ARKET ily chg -14,0 | RON RON (bp) We | ekly chg -20,0 | (bp) | |
| ON ROBOR 3M ROBOR | Maturity 12M 2Y MONE Rate (%) 5,99 6,03 | 50 80 Y M/ Da | Auction 0 mn R 0 mn R ARKET ily chg -14,0 0,0 | RON RON (bp) We | ekly chg -20,0 7,0 | (bp) | |
| ON ROBOR 3M ROBOR 6M ROBOR | Maturity 12M 2Y MONE Rate (%) 5,99 6,03 6,28 | 50 80 Y M/ Da ↓ | Auction 0 mn R 0 mn R ARKET ily chg -14,0 0,0 | RON RON (bp) We | ekly chg -20,0 7,0 3,0 | (bp) | |
| ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR | Maturity 12M 2Y MONE Rate (%) 5,99 6,03 6,28 6,29 | 50 80 Y M/ Da ↓ ⇒ | Auction 0 mn R 0 mn R ARKET ily chg -14,0 0,0 0,0 0,0 | (bp) We | ekly chg -20,0 7,0 3,0 -2,0 | (bp) | |
| ON ROBOR 3M ROBOR 6M ROBOR | Maturity 12M 2Y MONE Rate (%) 5,99 6,03 6,28 6,29 184,34 | 50 80 Y M/ Da Da → → | Auction 0 mn R 0 mn R ARKET ily chg -14,0 0,0 0,0 0,0 -4,5 | RON RON (bp) We | ekly chg -20,0 7,0 3,0 | (bp) | |
| ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR | Maturity 12M 2Y MONE Rate (%) 5,99 6,03 6,28 6,29 184,34 | 50 80 Y M/ Da → → | Auction 0 mn R 0 mn R ARKET ily chg -14,0 0,0 0,0 0,0 -4,5 KET | (bp) We | ekly chg -20,0 7,0 3,0 -2,0 -10 | | |
| ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS | Maturity 12M 2Y MONE Rate (%) 5,99 6,03 6,28 6,29 184,34 FX I | 50 80 P MA Dai Dai | Auction 0 mn R 0 mn R ARKET ily chg -14,0 0,0 0,0 0,0 -4,5 KET ily chg. | (%)We | ekly chg -20,0 7,0 3,0 -2,0 -10 | | |
| ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS | Maturity 12M 2Y MONE Rate (%) 5,99 6,03 6,28 6,29 184,34 FX I Rate 4,4219 | 50 80 Y MA Da → → → → MAR Dai | Auction 0 mn R 0 mn R ARKET ily chg -14,0 0,0 0,0 -4,5 KET ily chg. 0,12 | (%)We | ekly chg -20,0 7,0 3,0 -2,0 -10 ekly chg -0,44 | | |
| ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS EUR/RON USD/RON | Maturity 12M 2Y MONE Rate (%) 5,99 6,03 6,28 6,29 184,34 FX I Rate 4,4219 3,3830 | 50 80 VY MA Da → → → → → → → → → → → → → → → → → → → | Auction 0 mn R 0 mn R ARKET ily chg -14,0 0,0 0,0 -4,5 KET ily chg. 0,12 -0,04 | (%)We | ekly chg -20,0 7,0 3,0 -2,0 -10 ekly chg -0,44 0,66 | | |
| ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS | Maturity 12M 2Y MONE Rate (%) 5,99 6,03 6,28 6,29 184,34 FX I Rate 4,4219 | 50 80 VY MA Da → → → → → → → → → → → → → → → → → → → | Auction 0 mn R 0 mn R ARKET ily chg -14,0 0,0 0,0 -4,5 KET ily chg. 0,12 | (%)We | ekly chg -20,0 7,0 3,0 -2,0 -10 ekly chg -0,44 0,66 | | |

Source: Reuters, OTP Research

Summary

- BET gained 2.43% on Friday, supported by the advance of a few financial stocks: Banca Transilvania (+4.05%), Fondul Proprietatea (+3.42%) and BRD (+2.96%); on average, gains on the local market were again higher than in the rest of Europe
- At today's monetary policy meeting, we expect the base rate to be kept at 5.25%

BET gained 2.43% on Friday, supported especially by the advance in financial stocks such as: Banca Transilvania (+4.05%), Fondul Proprietatea (+3.42%) and BRD (+2.96%). Indexes grew between 0.74% (BET-NG) and 2.43% (BET) on a good turnover (13 mn EUR). Most of the trades involved stocks of FP(44%), Banca Transilvania (13.2%) and OMV Petrom (11.2%). US and European indexes closed in the green as well, however once again, gains where much lower than in the local market.

On Friday, the euro strenghtened by 0.2% against the dollar. The leu was down marginally against the euro while the ON ROBOR declined 14 bp on Friday.

The 5Y CDS (euro contracts) posted a favorable evolution, reaching 184 bp on Friday, which was 4 bp lower on a daily basis and 10 bp lower on a weekly basis. The news regarding the wrongful estimation of GDP for 2011, by 20 bn RON did not affect investor sentiment for the moment. However, Romanian officials stated that the 2013 budget will have to plan lower expenditures by 1 bn RON due to this mistake. Also, we believe this error will have an impact on the 2012 nominal GDP as well and it will likely affect the cash deficit figures. During the first 11M, the cash deficit stood at 1.8% of GDP and the target negotiated with the IMF was 2.2% of the GDP. Missing the cash deficit target adds to the lack of succes regarding the sales of stakes in state owned companies planned for 2012, absorbtion of EU funds and government arrears evolution as well.

Government securities yields fell by 7-10 bp d/d on Friday. On a weekly basis, the decline was much higher at the high end of the curve (up to 18 bp for the 10Y bonds). The Treasury plans to sell 1.3 bn RON in government securities at the auctions to be held this week.

At today's monetary policy meeting, we expect the Central Bank to maintain the base rate at 5.25%.

| | PERIOD | INDICATOR | FACT | CONSENS | US PREVIOUS |
|--------|--------|-------------------------------|----------------|---------|-------------|
| Friday | Nov | Producer Price Index (YoY, %) | 5,4 | | 6,8 |
| Monday | Jan | Base rate decision (%) | | 5,25 | 5,25 |
| | | | Carrage Barrie | NIC NDD | OTD Decemb |

Source: Reuters, NIS, NBR, OTP Research



| OTP AM - Open-End | d Funds | 03-Jan-13 | | | | | | |
|-------------------|---------|------------|---|------|---|------|---|-------|
| Open-end fund | ссу | last NAV/U | | 1d% | | Ytd% | | 52W% |
| OTP AvantisRO | RON | 6,9761 | ♠ | 2,23 | 1 | 2,23 | 1 | 23,47 |
| OTP Obligatiuni | RON | 12,3376 | ♠ | 0,05 | • | 0,05 | 1 | 7,56 |
| OTP ComodisRO | RON | 14,9476 | ♠ | 0,03 | • | 0,03 | 1 | 6,95 |
| OTP Eurobond | EUR | 11,1250 | 1 | 0,03 | 1 | 0,03 | 1 | 5,83 |



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999, registered in the NSC Register under no. PJR01INCR/400017 according to registration certificate 188/28.09.2009; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to mihaela.neagu@otpbank.ro or a written mail addressed to OTP Bank Romania S.A. Buzesti Street, no. 66-68, 1st district, Bucharest, Romania, Please refer to your name and e-mail address in both cases.