Treasury Sales Team

Alina Elena Vrabioiu +4021 307 58 17 alina.vrabioiu@otpbank.ro

Irina Ananiesei +4021 307 58 17 irina.ananiesei@otpbank.ro

Tania Fantana +4021 307 58 17 tania.fantana@otpbank.ro

Chief Economist Gergely Tardos +36 1 374 7273 tardosg@otpbank.hu

FX/FI Strategist

Levente Pápa +36 1 354 7490 papal@otpbank.hu

Analyst

Mihaela Neagu +4021 307 58 64 mihaela.neagu@otpbank.ro



Daily Report – Romania



Otp Research

	XCHANGE								
	Daily chg. (%)Weekly chg. (%								
	▲ 1,96 ♣ -0,24								
	▲ 2,07 ↓ -0,48								
	▲ 0,13 ↓ -0,12								
	▲ 1,52 ↓ -0,24								
the second se	▲ 0,08 ♠ 0,33								
	✿ 0,57 ₽ -1,30								
	▲ 1,72 ▲ 0,71								
	▲ 14,50 ★ 7,39								
	ND MARKET								
Maturity Yield (%) Daily chg. (bp)Weekly chg. (bp)									
	↓ -1,0 ↑ 4,0								
	⇒ 0,0 ♠ 1,5								
	↓ -1,5 ↑ 2,5								
	↑ 0,5 ↑ 4,5								
10 year 5,72	⇒ 0.0 ↑ 8.0								
	⇒ 0,0 ↑ 8,0 D AUCTION S								
GOV'T BON Maturity	D AUCTIONS								
GOV'T BON Maturity Monday 12M	D AUCTIONS Auctions Sold								
GOV'T BON Maturity Monday 12M Monday 3Y	D AUCTIONS Auctions Sold 500 mn RON								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y MONEY	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y MONEY Rate (%)	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON MARKET								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y MONEY Rate (%) ON ROBOR 6,41	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON MARKET Daily chg (bp) Weekly chg (bp								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y MONEY Rate (%) ON ROBOR 6,41 3M ROBOR 5,98	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON MARKET Daily chg (bp) Weekly chg (bp ↓ -5,0 ↓ -4,0								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y MONEY Rate (%) ON ROBOR 6,41 3M ROBOR 5,98 6M ROBOR 6,06	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON MARKET Daily chg (bp) Weekly chg (bp ↓ -5,0 ↓ -4,0 ↑ 2,0 ↑ 7,0								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y Rate (%) ON ROBOR 6,41 3M ROBOR 6,06 1Y ROBOR 6,06	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON MARKET Daily chg (bp) Weekly chg (bp) ↓<-5,0								
GOV'T BON MaturityMonday12M 12MMonday3YThursday5YMONEY Rate (%)ON ROBOR6,413M ROBOR5,986M ROBOR6,061Y ROBOR6,065Y CDS175,81	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON MARKET Daily chg (bp) Weekly chg (bp) ↓ -5,0 ↓ -4,0 ↓ -5,0 ↓ -4,0 ↓ -0,0 ↓ 0,0 ↓ -1,0 ↓ 0,0								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y MONEY Rate (%) ON ROBOR 6,41 3M ROBOR 6,41 3M ROBOR 5,98 6M ROBOR 6,06 1Y ROBOR 6,06 5Y CDS 175,81 FX M	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON MARKET Daily chg (bp) Weekly chg (bp) -5,0 ↓ -5,0 -4,0 ↓ -5,0 ↓ ↓ -0,0 ↓ ↓ -1,0 ↓ 0,0 ↓ -1,0 ↓ 0,0 ↓ 0,0 ↓ 3								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y Rate (%) ON ROBOR 6,41 3M ROBOR 6,06 1Y ROBOR 6,06 5Y CDS 175,81 FX M Rate	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON 500 mn RON MARKET Daily chg (bp) Weekly chg (bp ↓ -5,0 ↓ -5,0 ↓ -5,0 ↓ -4,0 ↓ -0,0 ↓ -1,0 ↓ 0,0 ↓ -1,0 ↓ 0,0 ↓ 0,0 ↓ 3 ARKET								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y Rate (%) ON ROBOR 6,41 3M ROBOR 6,06 1Y ROBOR 6,06 1Y ROBOR 6,06 5Y CDS 175,81 FX M Rate EUR/RON 4,3705	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON MARKET Daily chg (bp) Weekly chg (bp) -5,0 -4,0 1 2,0 -7,0 0,0 0,0 -1,0 0,0 0,0 3 ARKET Daily chg. (%)Weekly chg. (%)								
GOV'T BON Maturity Monday 12M Monday 3Y Thursday 5Y Rate (%) ON ROBOR 6,41 3M ROBOR 6,06 1Y ROBOR 6,06 1Y ROBOR 6,06 5Y CDS 175,81 FX M Rate EUR/RON 4,3705 USD/RON 3,2010	D AUCTIONS Auctions Sold 500 mn RON 500 mn RON 500 mn RON 500 mn RON MARKET Daily chg (bp) Weekly chg (bp) ↓ -5,0 ↓ -4,0 ↓ -5,0 ↓ -4,0 ↓ -5,0 ↓ -4,0 ↓ -5,0 ↓ -4,0 ↓ -5,0 ↓ -4,0 ↓ -5,0 ↓ -4,0 ↓ -0,0 ↓ -7,0 ↓ -1,0 ↓ 0,0 ↓ -1,0 ↓ 0,0 ↓ 0,0 ↑ 3 ARKET Daily chg. (%)Weekly chg. (%) ↓ ↓ -0,26 0,01								

Summary

- BET gained 1.96% on Friday; in Europe and the US, major indices saw moderate gains as well due to good macroeconomic data
- The Treasury plans to sell 1 bn RON today in 12M and 3Y bonds
- Unemployment (ILO) fell to 6.5% in December, after having continuously declined through H1 2012; retail • trade was down 3.2% (MoM, SA) in December

BET gained 1.96% on Friday, when total equities' turnover stood at 6.5 mn EUR. The gains were driven especially by BRD (+4.49%), OMV Petrom (+2.14%) and Banca Transilvania (+1.72%). There were a few trades on the deals market as well, with stocks of Fondul Proprietatea and Transgaz. International indices finished in the green as well: in Europe, factory activity data showed the best evolution in almost one year while in th US, employment grew slightly in January, which pushed major indices up to 1% higher on Friday.

The Treasury plans to sell 1 bn RON in 12 and 3Y bonds today. Looking how the leu appreciated on Friday, demand is likely to be healthy, with interest from non –residents as well.

On Friday, the leu gained 0.3% against the euro. However, given that the Central Bank seems more inclined to keep liquidity conditions more relaxed and that interest for Romanian bonds is not likely to be at the same levels as in January, we believe that current level of the leu is likely to be temporary. Also, during 1-6 February Romania has to pay back around 700 mn EUR to the IMF and payments will start to be frequent this year, almost once per month, totaling around 5 bn EUR.

In December, the ILO unemployment rate fell to 6.5% from 6.7% in the previous month. Through the second half of the previous year, the trend was downward. In December, retail trade fell by 3.2% MoM (seasonally adjusted) and by 4.3% YoY. The monthly fall was driven especially by the decrease in non-foods' trade, followed by fuels trade.

	PERIOD	INDICATOR	FACT	CONSENSUS PREVIOUS
Friday	Jan	FX reserves (bn EUR)	31,5	31,2
	Dec	ILO unemployment (%)	6,5	6,7
	Dec	Retail trade turnover index (y-o-y, %)	-4,4	3,0
Monday		Producer Price Index (YoY, %)		5,4

Source: Reuters, OTP Research

Source: Reuters, NIS, NBR, OTP Research

Otp Research

OTP AM – Open-End Funds		31-Jan-13						
Open-end fund	ссу	last NAV/U		1d%		Ytd%		52W%
OTP AvantisRO	RON	7,0582	₽	-0,26	♠	3,43	Ŷ	12,75
OTP Obligatiuni	RON	12,3996	€	0,01	♠	0,55	Ŷ	7,54
OTP ComodisRO	RON	15,0233	€	0,01	♠	0,54	1	6,97
OTP Eurobond	EUR	11,1542	♠	0,01	♠	0,29	1	5,74



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to mihaela.neagu@otpbank.ro or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.