Treasury Sales Team

Alina Elena Vrabioiu +4021 307 58 17 alina.vrabioiu@otpbank.ro

Irina Ananiesei +4021 307 58 17 irina.ananiesei@otpbank.ro

Tania Fantana +4021 307 58 17 tania.fantana@otpbank.ro

Weekly Report Romania

19 July 2013





Romania to sign another 2Y deal with the IMF, for 3-5 bn EUR

Macro: Preliminary cash budget deficit stood at 1.1% (Page 3)

Preliminary data shows that the cash budget deficit stood at 1.1% during the first 6M, unchanged form May. We are waiting for the details, as the 5M budget showed that there were good chances for the deficit target of 2.1% of the GDP to be missed this year as well.

FX markets: The leu continued to show little volatility (Page 4)

The leu had some relative quiet weeks in July, after being initially shaken in Mid June by fears that Fed could start tapering as early as this year. At his latest appearance before the Congress, Ben Bernanke ensured the markets that Fed's moves were flexible and that they would follow the state of the economy: should it recover earlier than expected, the Fed could start reducing faster the stimulus, but if the economy weakens, the current measures could be continued or even enhanced. For the moment, data from the US is mixed and there is less fear of exit from emerging markets such as Romania and investors' sentiment improved (the CDS moved lower too). This week, Chirstine Lagarde visited Romania and gave a cheering speech on the country's efforts for fiscal consolidation or the steps to liberalize energy prices. This Friday, government officials announced that Romania plans to sign another stand by agreement for 3-5 bn EUR, with a 2 year maturity.

Government securities: Treasury sells 3Y euro denominated bonds at 2.75% (Page 5-6)

Another donward shift of the yield curve took place this week and corrections stood between 5-10 bp as risk perception towards the region improved and we saw the CDS of European emerging markets, Romania included, falling down. The 5Y CDS (euro contracts) for Romania retreated 14 bp. Temptation to reduce exposure on European emerging market debt has diminished relatively. For the moment, the base assumption is one of decreasing yields, given the policy path started by NBR and to the fact that the next rate cut is perceived to be just around the corner (on 5th August is the next policy rate setting). The Treasury completed other two succesful auctions, with healthy demand. It sold 300 mn RON in 6M T-bills at 4.24% The yield was 24bp higher than in Mid May. The second auction for 3Y euro denominated bonds had an alloted amount of 336 mn EUR and bid to cover of 1.78. The average accepted yield was 2.75%, lower by 15 bp compared to Mid April. So far this year, the Treasury sold around 28 bn RON and 1.4 bn EUR in the local market. In August, 700 mn RON come to maturity and 447 mn EUR in domestically issued debt.

MM: Temporary spike in money market rates (Page 7-8)

This week only 2 banks came to repo and asked for 142 mn RON compared to 6 banks last week, bidding for 1.6 bn RON. This in turn triggered a spike in money market rates, especially short term ones: ROBOR ON climbed above 5% in the second part of the week, therefore above the interest rate which applies to liquidity obtained at the weekly repo auctions. In the recently issued country report of the IMF, the Fund sees the monetary policy as "broadly appropriate". The Achilles' heel remains the high NPL ratio. In our opinion, the only point where the Fund has a different stance compared to the Central Bank is the speed of the monetary easing: the Fund considers that the relaxation of the monetary policy should be done when the downward path of the inflation rate is confirmed with certainty.

Chief Economist

Gergely Tardos +36 1 374 7273 tardosg@otpbank.hu

FX/FI Strategist

Levente Pápa +36 1 354 7490 papal@otpbank.hu

Macro Analysts

Gábor Dunai +36 1 374 7272 dunaig@otpbank.hu

Győző Eppich +36 1 374 7274 eppichgyo@otpbank.hu

Szilárd Kondora +36 1 374 7275 kondorasz@otpbank.hu

Bálint Szaniszló +36 1 374 7271 szaniszlob@otpbank.hu

Mihaela Neagu +4021 307 58 64 mihaela.neagu@otpbank.ro

Rodion Lomivorotov +7 495 783-5400 (2761) r.lomivorotov@otpbank.ru

Sector Analyst

Piroska Szabó +36 1 374 7276 szabopb@otpbank.hu

Technical Analyst

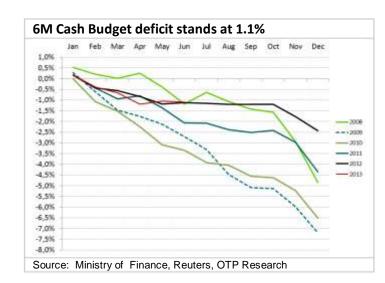
András Salamon +36 1 374 7225 salamona@otpbank.hu



Macroeconomics: Preliminary cash budget deficit stood at 1.1%

	PERIOD	INDICATOR	FACT	CONSENSUS	PRIOR
08 Jul	May	Construction works index (y-o-y, %)	-8,9		-11,1
10 Jul	May	Exports (y-o-y, %)	0,1		15,5
10 Jul	May	Imports (y-o-y,%)	-10,5		5,0
10 Jul	June	Consumer price index (y-o-y,%)	5,4		5,3
10 Jul	May	Industrial Production Index (y-o-y, %)	-2,1		19,9
12 Jul	May	CA balance (EUR mn, YTD)	314,0		54,0
23 Jul	June	Non -governmental loans (y-o-y, %)			-2,4
23 Jul	June	Non -governmental deposits (y-o-y, %)			4,4
23 Jul	June	M3 aggregate (y-o-y, %)			2,5

Preliminary data shows that the cash budget deficit stood at 1.1% during the first 6M, unchanged form May, according to government officials. We are waiting for the details, as the 5M budget showed that there were significant chances for the deficit target of 2.1% of the GDP to be missed this year as well.



Medium-term macroeconomic forecast

Main macroeconomic indicators			Fact				Fore	Forecast	
	2007	2008	2009	2010	2011	2012	2013	2014	
Real GDP	6,3%	7,3%	-6,6%	-1,1%	2,2%	0,7%	1,5%	2,6%	
Households consumption expenditure	12,0%	9,0%	-10,4%	-0,2%	1,2%	1,0%	1,6%	2,5%	
Government consumption	2,5%	6,2%	9,5%	-13,7%	-0,3%	2,4%	2,2%	1,5%	
Gross fixed capital formation	30,3%	15,6%	-28,1%	-1,8%	7,3%	4,9%	0,9%	6,6%	
Exports	7,8%	8,3%	-6,4%	13,2%	10,3%	-3,0%	-0,4%	3,2%	
Imports	27,3%	7,9%	-20,5%	11,1%	10,0%	-0,9%	-0,3%	3,2%	
Consumer prices (avg.)	4,8%	7,8%	5,6%	6,1%	5,8%	3,3%	4,9%	3,2%	
Budget Balance (GDP%, ESA 95)	-2,9%	-5,7%	-9,0%	-6,8%	-5,6%	-2,9%	-2,8%	-2,5%	
Public debt (GDP %)	12,8%	13,4%	23,6%	30,5%	34,7%	37,8%	38,7%	38,8%	
CA balance (% GDP)	-13,4%	-11,6%	-4,2%	-4,4%	-4,5%	-4,0%	-3,5%	-4,0%	
CA balance (bn EUR)	-16,8	-16,2	-4,9	-5,5	-5,9	-5,3	-4,9	-6,1	
Unemployment	6,4%	5,8%	6,9%	7,3%	7,4%	7,1%	6,9%	6,5%	
Nominal wage growth	21,8%	26,1%	4,8%	3,1%	4,1%	4,6%	5,0%	6,2%	
Real wage growth	14,7%	16,5%	-1,5%	-3,7%	-1,9%	1,2%	0,1%	2,9%	
Key interest rate (avg.)	7,5%	9,7%	9,1%	6,5%	6,2%	5,33%	5,13%	4,50%	
Key interest rate (e.o.p.)	7,5%	10,3%	8,0%	6,3%	6,0%	5,25%	4,75%	4,50%	
EUR/RON (avg.)	3,34	3,68	4,24	4,21	4,24	4,46	4,44	4,38	
EUR/RON (e.o.p.)	3,61	3,99	4,23	4,28	4,32	4,43	4,41	4,34	

Source: Eurostat, NBR, OTP Research



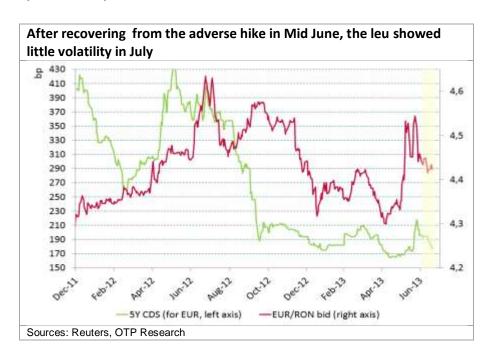
FX markets: the leu continued to show little volatility

The leu had some relative quiet weeks in July, after being initially shaken in Mid June by fears that Fed could start tapering as early as this year. At his latest appearance before the Congress, Ben Bernanke ensured the markets that Fed's moves were flexible and that they would follow the state of the economy: should it recover earlier than expected, the Fed could start reducing faster the stimulus, but if the economy weakens, the current measures could be continued or even enhanced. For the moment, data from the US is mixed and there is less fear of exit from emerging markets such as Romania and investors' sentiment improved (the CDS moved lower too).

This week, Chirstine Lagarde visited Romania and gave a cheering speech on the country's efforts for fiscal consolidation or the steps to liberalize energy prices. The country report corresponding to the 7th and 8th review of the stand by agreement ended in June was released. Romania missed 3 of its quantitative targets:

- The net foreign assets was lower than planned due to Central Bank's intervention on the FX market to support the leu
- The floor on general government balance because of higher than planned expenditures with EU-cofinanced projects and also due to delayed payments from EU, given the blocked EU funds
- The ceiling on central government and local government arrears was missed, especially the latter.

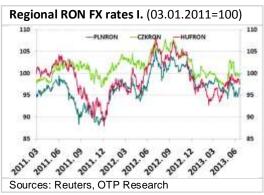
4 of the 5 structural benchmarks were missed as well, among which the IPO of Romgaz and Hidroelectrica or updating a list of priority local government projects to be funded by the budget or EU funds. Fund's appraisal is overal positive but emphasis is placed on structural reforms, on improving the energy and transport infrastructure and maintaining the fiscal discipline. This Friday, government officials announced that Romania plans to sign another stand by agreement for 3-5 bn EUR, with a 2 year maturity.



		F	X BID		
	Value	We	eekly chg. (%)	Y	D chg. (%)
EURRON	4,43	ŧ	0.23	1	-0,41
USDRON	3,38	·	0,22	合	0,40
CHFRON	3,58	1	0.49	1	-2,72
RONJPY	3,37	1	-1,38	4	-13,25
RONPLN	1,04	·	1,90	4	4,06
100HUFRON	1,50	4	-0,95	4	-1,80
RONCZK	0,17	4	0,41	4	-3,39
RONRUB	0,10	•	0,23	4	-5,56
RONRSD	0,04	•	0,03	4	-1,83
RONBGN	2,27	1	0.17	1	-0,25

Source: Reuters





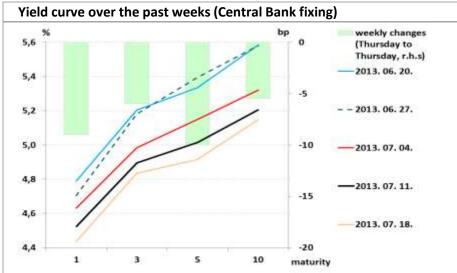




Government securities: Treasury sells 3Y euro denominated bonds at 2.75%

Another donward shift of the yield curve took place this week and corrections stood between 5-10 bp as risk perception towards the region improved and we saw the CDS of European emerging markets, Romania included, falling down. The 5Y CDS (euro contracts) for Romania retreated 14 bp. Fear of the Fed starting tapering have subsided in the recent period, given the mixed data received from the US economy. This means that temptation to reduce exposure on European emerging market debt has diminished relatively. For the moment, the base assumption is one of decreasing yields, given the policy path started by NBR and to the fact that the next rate cut is perceived to be just around the corner (on 5th August is the next policy rate setting). Only the 10Y bond yield remains above 5%.

The Treasury completed other two succesful auctions, with healthy demand. It sold 300 mn RON in 6M T-bills at 4.24% and bid to cover stood at 4.94. The yield was 24bp higher than in Mid May. The second auction for 3Y euro denominated bonds had an alloted amount of 336 mn EUR and bid to cover of 1.78. The average accepted yield was 2.75%, lower by 15 bp compared to Mid April. So far this year, the Treasury sold around 28 bn RON and 1.4 bn EUR in the local market. In August, 700 mn RON come to maturity and 447 mn EUR in domestically issued debt.



Source: NBR, OTP Research

T- bills auctions in June (in RON)

ISIN	Auction date	Settlement date	Maturity	Months	Indicative target amount (RON)
RO1314CTN0A5	15.07.2013	17.07.2013	15.01.2014	6	300.000.000

Sources: Ministry of Finance, OTP Research

Bond auctions in June (in RON)

ISIN	Auction date	SSON auction date	Settlement date	Meturity	Years	Cupen	Indicative target amount (RON)	Indicative target amount SSON* (RON)
RO1015DBN010	08.07.2013	09.07.2013	10.07.2013	30.04.2015	5	- 6	300.000.000	30.000.000
RO1116DBN024	11.07.2013	12000	15.07.2013	30.04.2016	5	6	500 000 000	500000000
RO1214DBN027	22.07.2013	23.07.2013	24.07.2013	23.04.2014	2	5.95	300.000.000	30.000.000
RO1318DBN034	25 07 2013	and the second	29.07.2013	28 11 2018	5	5.6	300 000 000	- A SA S

Sources: Ministry of Finance, OTP Research

Note:* Supplementary sessions of competitive offers

Bond auctions in June (in EUR)

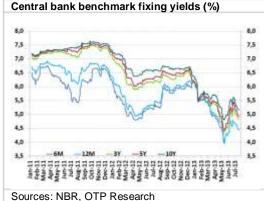
ISIN	Auction date	SSON auction date	Settlement date	Maturity	Coupon	Indicative target amount (EUR)
RO1316DBE011	18.07.2013	22.07.2013	26.02.2016	3	3,25	150.000.000

Sources: Ministry of Finance, OTP Research

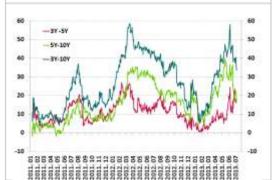
Last data: 18.07.2013

ON GOVER!	MMEN	IT SECUR	ITIES	
Value (%)	Wee	kly chg. (bp) YT	D chg. (bp)
4,31	4	-7	4	-187
4,44	-8-	-9		-173
4,84	4	-6	4	-133
4,92	4	-10	4	-129
5,15	4	-5	4	-123
	PREA	DS		
Value (bp)	Wee	kly chg. (bp) YT	D chg. (bp)
462	4	-6	4	-146
432	4	-10	4	-148
353	1	-6	-D	-141
8	4	-4	4	4
24	企	4	會	6
32	*	0	4	10
16	企	9	4	1
COSN	UD 5	PREADS		
Value (bp)	Wee	kly chg. (bp) YT	D chg. (bp)
126	4	-14	4	-10
180	4	-14	4	-14
	Value (%) 4,31 4,44 4,84 4,92 5,15 S Value (bp) 462 432 353 8 24 32 16 GOST	Value (%) Wee 4,31	Value (%) Weekly chg. (4,31 \$ -7 4,44 \$ -9 4,84 \$ -6 4,92 \$ -10 5,15 \$ -5 SPREADS Value (bp) Weekly chg. (462 \$ -6 432 \$ -10 363 \$ -6 8 \$ -4 24 \$ 4 32 \$ 0 16 \$ 9 COS MID SPREADS Value (bp) Weekly chg. (126 \$ -14	4,44



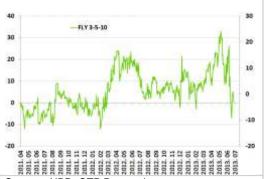


Sources: NBR, OTP Research
Slope of the yield curve (bp)



Sources: NBR, OTP Research

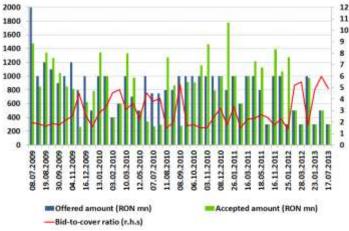
FLY 3-5-10 (bp)



Sources: NBR, OTP Research



6M Auctions data



Sources: NBR, OTP Research

3Y Auctions data



Sources: NBR, OTP Research

This week's auction results (RON denominated)

	RO1314CTN0A5
Offered amount (RON mn)	300
total bids (RON mn)	1482
accepted amount (RON mn)	300
average accepted yield (%)	4,24
coupon	

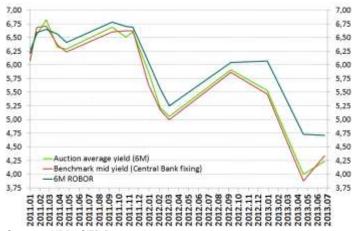
Source: NBR, OTP Research

This week's auction results (euro denominated)

	RO1316DBE011
Offered amount (EUR mn)	150
total bids (EUR mn)	599
accepted amount (EUR mn)	337
average accepted yield (%)	2,75
coupon	3,25

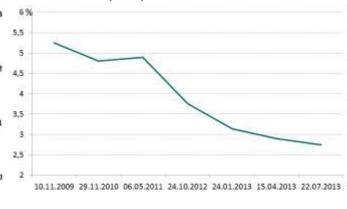
Source: NBR, OTP Research

6M Interest rates (RON)



Sources: NBR, OTP Research

3Y Interest rate (euro)



-Auction average yield (3Y, euro denominated)

Sources: NBR, OTP Research

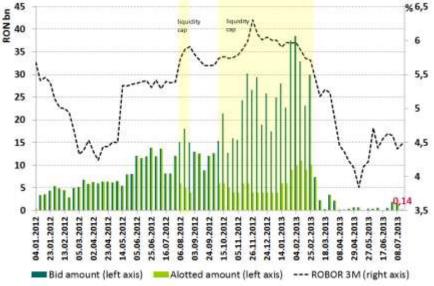


MM: Temporary spike in money market rates

This week only 2 banks came to repo and asked for 142 mn RON compared to 6 banks last week, bidding for 1.6 bn RON. This in turn triggered a spike in money market rates, especially short term ones: ROBOR ON climbed above 5% in the second part of the week, therefore above the interest rate which applies to liquidity obtained at the weekly repo auctions.

On another note, in the recently issued country report of the IMF, the Fund sees the monetary policy as "broadly appropriate". The narrowing of the corridor around the base rate is welcomed and considered supportive for the transmission mechanism. The Achilles' heel remains the high NPL ratio which makes the banking system still vulnerable to outside shocks. We add that the NPL ratio is in continued ascension: this year it spiked to 20.19% in May from 18.24% in December 2012. Besides the NPL ratio which remains under scrutiny, the deleveraging process should remain closely monitored, but for the moment it is considered to be made in an orderly fashion. In our opinion, the only point where the Fund has a different stance compared to the Central Bank is the speed of the monetary easing: the Fund considers that the relaxation of the monetary policy should be done when the downward path of the inflation rate is confirmed with certainty. Meanwhile, the Central Bank has already lowered the base rate in July and is expected to cut it again by at least 25 bp at the next monetary policy meeting on 5th of August.

The Central Bank injected 142 mn RON this week's repo

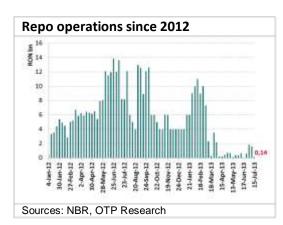


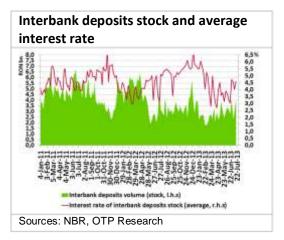
Sources: NBR, OTP Research

Last data: 18.07.2013

	MID IN	TER	EST RATES		
	Value (%)	W	eekly chg. (bp)	Y	D chg. (bp)
repo rate	5,00	ф	0	4	-25
ROBOR ON	5,10	4	125	4	-128
ROBOR 3M	4,48	-	4	4	-155
ROBOR 6M	4,71	1	1	4	-157
ROBOR 9M	4,72	0	0	4	-156
ROBOR 1Y	4,73	-	1	4	-158
		RI	₽0		
	Value (no room)	W	ly chg. (me non)	YTI	O chg. (me mon)
repo amount	142,5		-1.482,6	-	3.852,8
	INTERB	ANI	CUEPOSITS		
	Value (mn ROM)	W	/ly chg. (me non)	YTI	Chg. (mn NON)
outstanding	4.177,6		1219,6		1276.2
	MID 5	WA	P POINTS		
	Value (bp)	W	eekly chg. (bp)	Y	D chg. (bp)
USDRON 1W	30	*	8	ŵ	6
USDRON 1M	108	企	1	4	-42
USDRON 3M	297	÷	15	Ŷ	51
EURRON 1W	27	4	-1	4	-13
EURRON 1M	146	4	10	÷	0
EURRON 3M	410	*	5	4	-101
	MID EUR	L BJ	ISIS SWAPS		
	Value (bp)	W	eekly chg. (bp)	Y	D chg. (bp)
EURRON 1Y	-80	0	0	廿	75
EURRON 3Y	-70	4		会	85
EURRON 5Y	-70	10	0	4	80

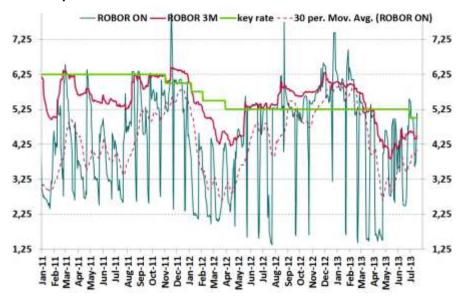
Source: Reuters







Most important MM instruments' evolution



Sources: NBR, OTP Research



WEEKLY REPORT - ROMANIA

Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A.

Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results.

Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to mihaela.neagu@otpbank.ro or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.