## **Treasury Sales Team**

Alina Elena Vrabioiu +4021 307 58 17 alina.vrabioiu@otpbank.ro

Irina Ananiesei +4021 307 58 17 irina.ananiesei@otpbank.ro

Tania Fantana +4021 307 58 17 tania.fantana@otpbank.ro

# Weekly Report Romania

20 August 2013





## July inflation falls, reinforcing NBR's views

## Macro: Q2 GDP grew by 0.3% QoQ; inflation fell to 4.4% YoY in July (Page 3- 4)

The CA surplus stood at EUR 695 mn during the first 6M, which according to our calculations would mean that the 12M rolling deficit figure is as low at 1.2% of GDP, significantly lower than the 4% recorded in December 2012. Exports rushed as external markets start to come back to life but imports were weaker on an annual basis as internal demand is still lethargic. Inflation came down to 4.4% YoY in July, from 5.4% YoY in June, as foods' inflation slowed down significantly. Q2 GDP grew by 0.3% QoQ (seasonally adjusted) and 1.3% YoY. The main business cycle indicators such as retail sales, constructions were pretty weak and only industry should have contributed positively to the quarterly growth. Consumer confidence has not improved this year which is why retail sales are down and constructions were also hit by low public investments (as we see from the dynamics of civil engineering). In the case of the latter, EU funds related to this type of public expenditures have been blocked in H1 and we expect to see resumption in constructions in H2, as payments from the EU restarted.

## FX markets: All eyes on the US and European emerging market currencies suffer (Page 5)

The leu lost 0.5% to the euro, closing at 4.44 last week and it stood under the spell of expectations regarding US cutting back asset purchases. This week, markets are watching each and every move of the Fed, especially FOMC's minutes on Wednesday and Jackson Hole Summit on Friday. Lacking any other highly important macro data and events, this remains the most important driver for the moment. RON interest are likely to stay low this week, so no support from this side either. Monday's auction of 3Y bonds was overshadowed by the global aversion to emerging market assets and attention is focused to the US. For this week, we do not expect major positive surprises. So far this year, the leu received support from foreigners' bond buying which stood at RON 13 bn (RON denominated securities, the first 5M) but yields have given up between 150-240 bp since then. The leu should find new support pillars and the listings of stakes in state owned companies could be one of them.

# **Government securities: Yields are expected to continue to shrink** (Page 6 - 7)

Yields gave up another 3-11 bp last week and yield curve shifted down by 150-240 bp since the beginning of the year. The Central Bank cut the base rate twice this year, totaling 75 bp and more corrections are expected. The next board meeting on monetary policy issues is on 30th September when we see another cut of 25 bp. The cycle is expected to continue in q1 2014 as well. In September 2013, NBR's inflation forecast is at 3% YoY and 2.1% in Q1 2014, therefore, there is still room for easing the RON interest rates and yields. Last week, the only scheduled auction was successful and demand was again strong: bid to cover ratio stood at 6x. The Treausury sold 3Y bonds at 4.23%, 51 bp lower than the previous similar auction in Mid July.

## MM: Good liquidity conditions (Page 8)

In the past 3 weeks (this week included), banks' needs for liquidity were close to zero. We are now in the final week ahead of the end of the maintenance period for the required reserves. We expect that net issuance of government debt will be positive in September, considering that during the first 6M, the Treasury covered just 56.5% of the funding needs while July and August have been pretty weak. We expect more money to be swept off the market, compared to July and August. Also, the monetary policy is scheduled on 30th September so most effects will be seen later on. Additionally, we do not see September's budget expenditures to significantly boost liquidity.

#### Chief Economist

Gergely Tardos +36 1 374 7273 tardosq@otpbank.hu

## FX/FI Strategist

Levente Pápa +36 1 354 7490 papal@otpbank.hu

### Macro Analysts

Gábor Dunai +36 1 374 7272 dunaig@otpbank.hu

Győző Eppich +36 1 374 7274 eppichgyo@otpbank.hu

Szilárd Kondora +36 1 374 7275 kondorasz@otpbank.hu

Bálint Szaniszló +36 1 374 7271 szaniszlob@otpbank.hu

Mihaela Neagu +4021 307 58 64 mihaela.neagu@otpbank.ro

Rodion Lomivorotov +7 495 783-5400 (2761) r.lomivorotov@otpbank.ru

#### Sector Analyst

Piroska Szabó +36 1 374 7276 szabopb@otpbank.hu

#### Technical Analyst

András Salamon +36 1 374 7225 salamona@otpbank.hu

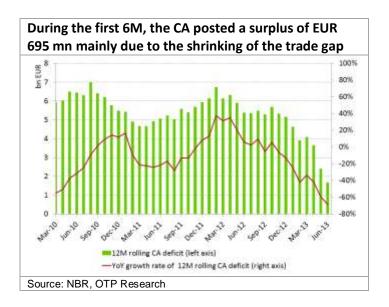


## Macroeconomics: Q2 GDP grew by 0.3% QoQ; inflation fell to 4.4% YoY in July

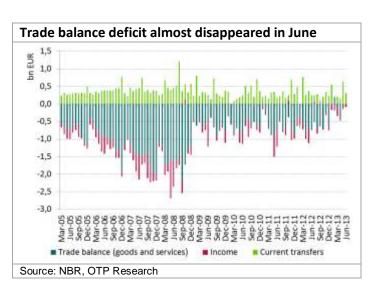
	PERIOD	INDICATOR	FACT	CONSENSUS	PRIOR
12 Aug	July	Consumer price index (y-o-y,%)	4,4		5,4
12 Aug	June	CA balance (EUR mn, YTD)	695		472
14 Aug	Q2 2013	Flash GDP (QoQ, seasonally adjusted)	0,3	0,3	0,6
19 Aug-23 Aug		no data			

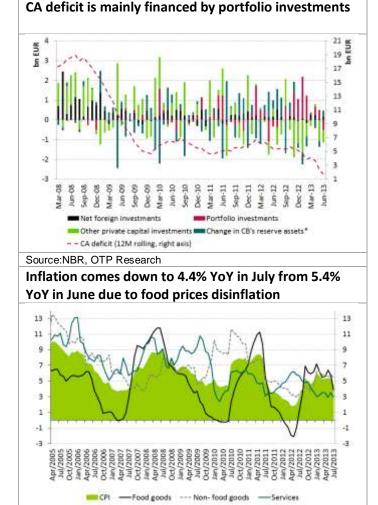
The CA surplus stood at EUR 695 mn during the first 6M, which according to our calculations would mean that the 12M rolling deficit figure is as low at 1.2% of GDP, significantly lower than the 4% recorded in December 2012. The main influence comes from the trade gap adjustement: exports rushed as external markets start to come back to life but imports were weaker on an annual basis as internal demand is still lethargic.

On the financing side, net FDI continue to drop: only EUR 577 mn compared to EUR 777 mn last year. Strong support comes from portfolio investments, EUR 3.7 bn in the first 6M, almost 4 times higher than last year. Central Bank's reserve assets have risen in the same period (+ EUR, 1.4 bn).



Inflation came down to 4.4% YoY in July, from 5.4% YoY in June, as foods' inflation slowed down significantly: 3.9% YoY compared to 5.8% YoY in the previous month. In the month inflation stood at -0.3% MoM and noticeable declines were witnessed in the case of vegetables (-13.3% MoM) as well as fruits (-4.5% MoM). NBR's December forecast is 3.1% YoY with risks to see a lower figure.

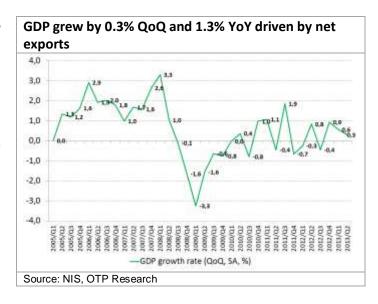




Source: NIS, OTP Research



Q2 GDP grew by 0.3% QoQ (seasonally adjusted) and 1.3% YoY. Our call was lower at +0.1% QoQ and given the results we expect surprises on the services' side. Otherwise, the main business cycle indicators such as retail sales, constructions were pretty weak and only industry should have contributed positively to the quarterly growth. Consumer confidence has not improved this year which is why retail sales are down and constructions were also hit by low public investments (as we see from the dynamics of civil engineering). In the case of the latter, EU funds related to this type of public expenditures have been blocked in H1 and we expect to see resumption in constructions in H2, as payments from the EU restarted.



## Medium-term macroeconomic forecast \*

Main macroeconomic indicators			Fact				Fore	cast
	2007	2008	2009	2010	2011	2012	2013	2014
Real GDP	6,3%	7,3%	-6,6%	-1,1%	2,2%	0,7%	1,5%	2,6%
Households consumption expenditure	12,0%	9,0%	-10,4%	-0,2%	1,2%	1,0%	1,6%	2,5%
Sovernment consumption	2,5%	6,2%	9,5%	-13,7%	-0,3%	2,4%	2,2%	1,5%
Gross fixed capital formation	30,3%	15,6%	-28,1%	-1,8%	7,3%	4,9%	0,9%	6,6%
exports	7,8%	8,3%	-6,4%	13,2%	10,3%	-3,0%	-0,4%	3,2%
mports	27,3%	7,9%	-20,5%	11,1%	10,0%	-0,9%	-0,3%	3,2%
Consumer prices (avg.)	4,8%	7,8%	5,6%	6,1%	5,8%	3,3%	4,9%	3,2%
Budget Balance (GDP%, ESA 95)	-2,9%	-5,7%	-9,0%	-6,8%	-5,6%	-2,9%	-2,8%	-2,5%
Public debt (GDP %)	12,8%	13,4%	23,6%	30,5%	34,7%	37,8%	38,7%	38,8%
CA balance (% GDP)	-13,4%	-11,6%	-4,2%	-4,4%	-4,5%	-4,0%	-3,5%	-4,0%
A balance (bn EUR)	-16,8	-16,2	-4,9	-5,5	-5,9	-5,3	<b>-4,9</b>	-6,1
Jnemployment	6,4%	5,8%	6,9%	7,3%	7,4%	7,1%	6,9%	6,5%
Iominal wage growth	21,8%	26,1%	4,8%	3,1%	4,1%	4,6%	5,0%	6,2%
Real wage growth	14,7%	16,5%	-1,5%	-3,7%	-1,9%	1,2%	0,1%	2,9%
Key interest rate (avg.)	7,5%	9,7%	9,1%	6,5%	6,2%	5,33%	5,13%	4,50%
Key interest rate (e.o.p.)	7,5%	10,3%	8,0%	6,3%	6,0%	5,25%	4,75%	4,50%
EUR/RON (avg.)	3,34	3,68	4,24	4,21	4,24	4,46	4,44	4,38
EUR/RON (e.o.p.)	3,61	3,99	4,23	4,28	4,32	4,43	4,41	4,34

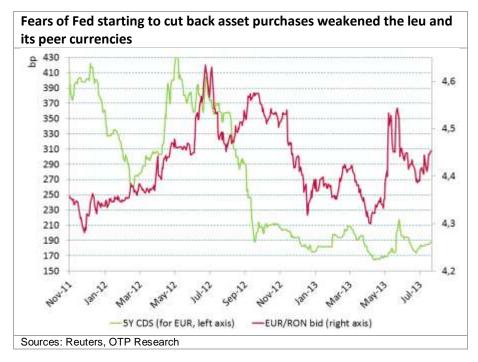
Source: Eurostat, NBR, OTP Research

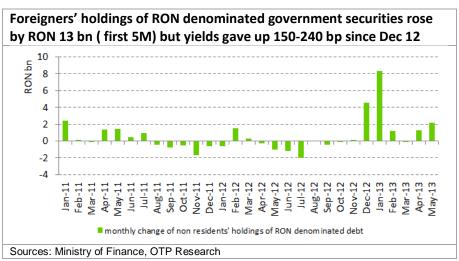
Note: \* under revision



## FX markets: All eyes on the US and European emerging market currencies suffer

The leu lost 0.5% to the euro, closing at 4.44 last week and it stood under the spell of expectations regarding US cutting back asset purchases. What triggered this move was the result of US retail sales data and this week, markets are watching each and every move of the Fed, especially FOMC's minutes on Wednesday and Jackson Hole Summit on Friday. Lacking any other highly important macro data and events, this remains the most important driver for the moment. RON interest are likely to stay low this week, so no support from this side either. Monday's auction of 3Y bonds was overshadowed by the global aversion to emerging market assets and attention is focused to the US. For this week, we do not expect major positive surprises. So far this year, the leu received support from foreigners' bond buying which stood at RON 13 bn (RON denominated securities, the first 5M) but yields have given up between 150-240 bp since then. The leu should find new support pillars and the listings of stakes in state owned companies could be one of them.

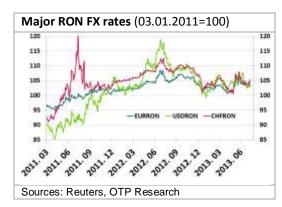


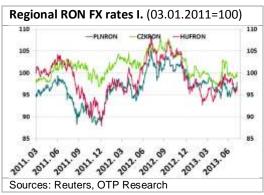


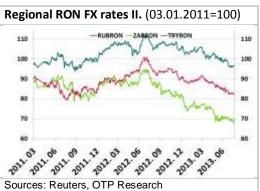
Last data: 16.08.2013

FX BID										
	Value	W	eekly chg. (%)	ΥT	D chg. (	%				
EURRON	4.44	⇧	0.49	⇧	0.04					
USDRON	3.33	⇧	0.43	1	-0.97					
CHFRON	3.60	⇧	0.09	1	-2.07					
RONJPY	3.42	1	-0.91	Ŷ	-11.88					
RONPLN	1.05	Ŷ	-0.61	1	-3.33					
100HUFRON	1.48	1	-0.91	Ŷ	-2.88					
RONCZK	0.17	⇧	0.53	Ŷ	-2.66					
RONRUB	0.10	⇑	0.32	Ŷ	-8.07					
RONRSD	0.04	⇧	0.14	1	-1.46					
RONBGN	2.27	⇧	0.33	⇧	0.03					

Source: Reuters





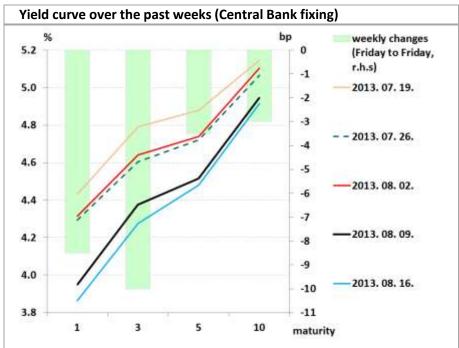




## Government securities: Yields are expected to continue to shrink

Yields gave up another 3-11 bp last week and yield curve shifted down by 150-240 bp since the beginning of the year. The Central Bank cut the base rate twice this year, totaling 75 bp and more corrections are expected. The next board meeting on monetary policy issues is on 30<sup>th</sup> September when we see another cut of 25 bp. The easing cycle is expected to continue in q1 2014 as well. In September 2013, NBR's inflation forecast is at 3% YoY and 2.1% in Q1 2014, therefore, there is still room for easing the RON interest rates and yields.

Last week, the only scheduled auction was succesful and demand was again strong: bid to cover ratio stood at 6x. The Treausury sold RON 300 mn of 3Y bonds at an average accepted yield of 4.23%, 51 bp lower than the previous similar auction in Mid July. This week, another RON 1 bn is planned for sale and the 3Y bond auction held on Mondayhad a slightly higher yield at 4.28%.



Source: NBR, OTP Research

## T- bills auctions in August (in RON)

ISIN	Auction date	Settlement date	Maturity	Months	Indicative target amount (RON)
RO1314CTN0B3	05.08.2013	07.08.2013	06.08.2014	12	300.000.000

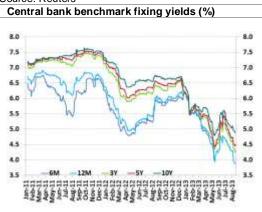
Sources: Ministry of Finance, OTP Research

#### **Bond auctions in August (in RON)**

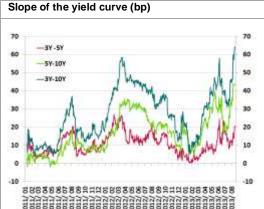
		U	•	•				
ISIN	Auction date	SSON auction date	Settlement date	Maturity	Years	Cupon	Indicative target amount (RON)	Indicative target amount SSON* (RON)
RO1323DBN018	08.08.2013	-	12.08.2013	26.04.2023	10	5,85	300.000.000	
RO1116DBN024	12.08.2013	13.08.2013	14.08.2013	30.04.2016	5	- 6	300.000.000	30.000.000
RO1316DBN053	19.08.2013	20.08.2013	21 08 2013	29.08.2016	3	4.75	500.000.000	50.000.000
RO1318DBN034	22.08.2013		26.08.2013	28.11.2018	5	5.6	500.000.000	-

Sources: Ministry of Finance, OTP Research Note:\* Supplementary sessions of competitive offers Last data: 16.08.2013

Last uata. 10.06									
R	ON GOVERI	MME	ENT SECURI	TIES					
	Value (%)	We	eekly chg. (b	p) YTE	chg. (bp)				
6M	3.78	$\hat{\mathbf{T}}$	-11	1	-241				
12M	3.87	$\hat{\mathbf{T}}$	-9	1	-230				
3Y	4.28	$\hat{\mathbf{T}}$	-10	1	-189				
5Y	4.48	$\hat{\mathbf{T}}$	-4	1	-172				
10Y	4.92	1	-3	1	-147				
		PRE	ADS						
	Value (bp)	We	eekly chg. (b	p) YTE	chg. (bp)				
GERROM 3Y	401	$\hat{\mathbf{T}}$	-10	1	-207				
GERROM 5Y	381	$\hat{\mathbf{T}}$	-4	1	-199				
GERROM 10Y	324	$\hat{\mathbf{T}}$	-3	1	-170				
3Y -5Y	21	⇧	6	1	17				
5Y -10Y	44	⇧	0	1	26				
3Y-10Y	64	⇧	7	1	43				
FLY 3-5-10	23	$\hat{\mathbf{T}}$	-6	1	8				
	CDS MID SPREADS								
Value (bp) Weekly chg. (bp) YTD chg. (bp)									
3Y EURO	131	⇧	1	1	-4				
5Y EURO	186	⇧	1	1	-8				
Source: Reute	ers								



Sources: NBR, OTP Research



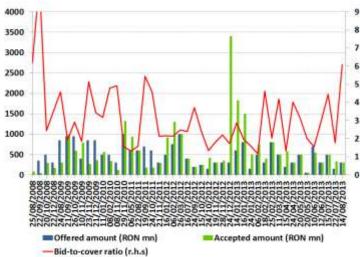
Sources: NBR, OTP Research
FLY 3-5-10 (bp)





## WEEKLY REPORT - ROMANIA

## **3Y Auctions data**



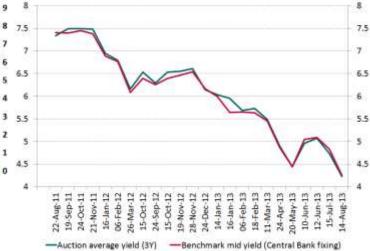
Sources: NBR, OTP Research

## Sources: NBR, OTP Research Last week's auction results (RON denominated)

# | RO1116DBN024 | Offered amount (RON mn) | 300 | | total bids (RON mn) | 1828 | | accepted amount (RON mn) | 300 | | average accepted yield (%) | 4,23 | | coupon | 6,00

Source: NBR, OTP Research

## 3Y Interest rate (RON)



Last data: 16.08.2013

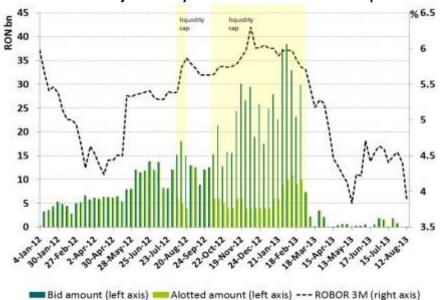


## **MM: Good liquidity conditions**

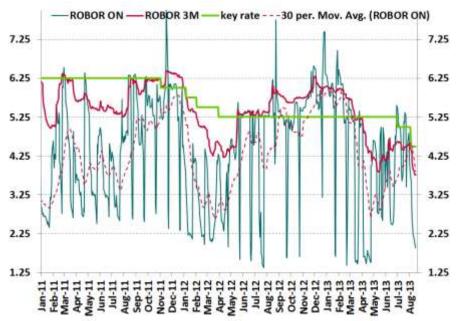
In the past 3 weeks (this week included), banks' needs for liquidity were close to zero. Money market rates are likely to stay low this week, given that we are now in the final week ahead of the end of the maintenance period for the required reserves.

Looking forward, we expect that net issuance of government debt will be positive in September considering that during the first 6M, the Treasury covered just a touch higher than half of the gross funding needs (56.5%) while July and August have been pretty weak. We expect more liquidity to be swept off the market, compared to July and August. Also, the monetary policy is scheduled on 30<sup>th</sup> September so most effects will be seen later on. Additionally, we do not see September's budget expenditures to significantly boost liquidity.

The Central Bank injected only RON 7 mn last week at the repo auction



Sources: NBR, OTP Research



Sources: NBR, OTP Research

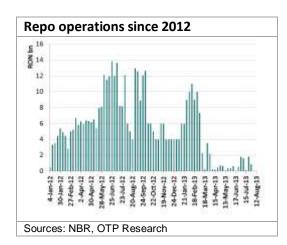
MID INTEREST RATES									
	Value (%)	We	eekly chg. (b	p) YT	YTD chg. (bp)				
repo rate	4.50	$\Rightarrow$	0	1	-75				
ROBOR ON	1.89	1	-31	1	-449				
ROBOR 3M	3.76	1	-16	1	-227				
ROBOR 6M	4.09	1	-18	1	-219				
ROBOR 9M	4.15	1	-13	1	-213				
ROBOR 1Y	4.15	1	-13	1	-216				
	REPO								
'	/alue (🖦 RON	ı WI	y chg. (🖦 Ro	N) (TD	chg. (🖦 i	RON			
repo amount	7.0		7.0	-	3,988.3				
INTERBANK DEPOSITS									
Value (ma ROM) Wly chg. (ma ROM) (TD chg. (ma ROM)									
outstanding	4,149.7		4149.7		1248.3				
	MID S	<b>WA</b>	P POINTS						
	Value (bp)	We	eekly chg. (b	p) YT	D chg. (b	p)			
USDRON 1W	12	1	-7	1	-13				
USDRON 1M	86	1	-6	1	-63				
USDRON 3M	240	1	-6	1	-7				
EURRON 1W	18	•	0	1	-23				
EURRON 1M	109	1	-8	1	-36				
EURRON 3M	350	1	-13	1	-161				
	MID EU	R BA	SIS SWAPS						
	Value (bp)	We	eekly chg. (b	p) YT	D chg. (b	p)			
EURRON 1Y	-85	$\Rightarrow$	0	1	70				

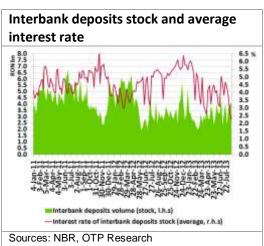
83

**EURRON 5Y** Source: Reuters -73

-73

**EURRON 3Y** 





#### WEEKLY REPORT - ROMANIA



#### **Disclaimer**

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A.

Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results.

Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to mihaela.neagu@otpbank.ro or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.