#### **Headquarter Treasury Sales**

#### **Head of Sales**

**Marius George Ionescu** 

+40755 000 437 marius.ionescu@otpbank.ro

Alina Elena Vrabioiu

+4021 307 58 17 alina.vrabioiu@otpbank.ro

**Tania Fantana** 

+4021 307 58 17 tania.fantana@otpbank.ro

**Alexandru Tibuleac** 

+4021 307 58 17 alexandru.tibuleac@otpbank.ro

## **Regional Treasury Sales**

Cezar Trandafirescu - Iasi

+40755 000 246

cezar.tranda firescu@otpbank.ro

Szilamer Kozma – Cluj

+40755 000 400

szilamer.kozma@otpbank.ro

Valentin Cioraneanu - Brasov

+40755 000 464

valentin.cioraneanu@otpbank.ro

Radu Oprea – Bucharest

+40755 000 474

radu.oprea@otpbank.ro



# **Daily Report - Romania**





1 004	doto.	07.4	1.2013
Last	data:	U/.I	1.2013

	STOCK	EXC	HANGE				
	Close	Daily chg. (%)Weekly chg.					
BET	6.234,28	①	-0,82	1			
BET-C	3.272,16	û	-0,71	1	3,01		
BET-FI	28.239,95	û	-0,06	1	3,79		
BET-XT	562,19	û	-0,52	1	3,21		
FP	0,8050	①	-0,56	1	1,90		
SNP	0,4780	①	-0,08	1	7,42		
SNN	11,5900	$\Rightarrow$	0,00		n.a.		
BRD	9,0500	①	-4,23	1	-1,15		
TGN	195,5000	$\Rightarrow$	0,00	1	7,15		
	GOV'T BO						
Maturity	Yield (%)	Dai	-	(bp)W	eekly chg.	(bp)	
6 month	2,90	1	0,5	1	7,0		
12 month	3,04	①	-0,5	1	7,5		
3 year	3,99	1	2,5	1	16,5		
5 year	4,50	1	0,5	1	20,0		
10 year	5,24	1	0,5	Û	27,5		
GOV'T BOND AUCTIONS							
	COVIDO	IAD 1	100110	И2			
	Maturity		Auctions		Sold		
Monday		,		3	Sold RON 800 r	nn	
Monday Thursday	Maturity	RC	Auctions	s mn			
•	Maturity 10Y	RC	Auctions ON 800 i	s mn	RON 800 r		
•	Maturity 10Y	RC F	Auctions ON 800 i RON 1 b	s mn	RON 800 r		
•	Maturity 10Y 12M	RC F Y M	Auctions ON 800 i RON 1 b	mn n	RON 800 r	1	
•	Maturity 10Y 12M MONE	RC F Y M	Auctions ON 800 i RON 1 b ARKET ily chg (	mn n	RON 800 r RON 1 br	1	
Thursday	Maturity 10Y 12M MONE Rate (%)	RC F Y MA	Auctions ON 800 i RON 1 b ARKET ily chg (	mn n (bp) W	RON 800 r RON 1 br /eekly chg 47,0	1	
Thursday ON ROBOR	Maturity 10Y 12M MONE Rate (%) 1,28	RC F Y M/ Dai	Auctions ON 800 i RON 1 b ARKET ily chg ( 2,0	mn n (bp) W	RON 800 r RON 1 br /eekly chg 47,0 15,0	1	
Thursday ON ROBOR 3M ROBOR	Maturity 10Y 12M MONE Rate (%) 1,28 2,56	RC F Y M/ Dai	Auctions DN 800 i RON 1 b ARKET ily chg ( 2,0 -3,0	mn n (bp) W	RON 800 r RON 1 br /eekly chg 47,0 15,0 8,0	1	
ON ROBOR 3M ROBOR 6M ROBOR	Maturity 10Y 12M MONE Rate (%) 1,28 2,56 3,19	RC F Y M/ Dai ⊕	Auctions DN 800 i RON 1 b ARKET ily chg ( 2,0 -3,0 0,0	(bp) W	RON 800 r RON 1 br /eekly chg 47,0 15,0 8,0 7,0	1	
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR	Maturity 10Y 12M MONE Rate (%) 1,28 2,56 3,19 3,36 166,43	RC F Dai dr dr dr dr	Auctions DN 800 i RON 1 b ARKET ily chg ( 2,0 -3,0 0,0 1,0	S mn n (bp) W	RON 800 r RON 1 br /eekly chg 47,0 15,0 8,0 7,0	1	
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR	Maturity 10Y 12M MONE Rate (%) 1,28 2,56 3,19 3,36 166,43	PRO F Dai di di di di di di	Auctions DN 800 i RON 1 b ARKET illy chg ( 2,0 -3,0 0,0 1,0 0,0 KET	S mn n (bp) W	RON 800 r RON 1 br /eekly chg 47,0 15,0 8,0 7,0	n (bp)	
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR	Maturity 10Y 12M MONE Rate (%) 1,28 2,56 3,19 3,36 166,43 FX I	PRO F Dai di di di di di di	Auctions DN 800 i RON 1 b ARKET illy chg ( 2,0 -3,0 0,0 1,0 0,0 KET	S mn n (bp) W	RON 800 r RON 1 br /eekly chg - 47,0 15,0 8,0 7,0 - 1,8 /eekly chg.	n (bp)	
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS	Maturity 10Y 12M MONE Rate (%) 1,28 2,56 3,19 3,36 166,43 FX I	PRO FOR FOR FOR FOR FOR FOR FOR FOR FOR FOR	Auctions DN 800 i RON 1 b  ARKET ily chg ( 2,0 -3,0 0,0 1,0 0,0 KET	(%)W	RON 800 r RON 1 br /eekly chg - 47,0 - 15,0 - 8,0 - 7,0 1,8 /eekly chg.	n (bp)	
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS	Maturity 10Y 12M MONE Rate (%) 1,28 2,56 3,19 3,36 166,43 FX I Rate 4,4458	RC F  P  MAR  Dai  MAR  Dai	Auctions DN 800 i RON 1 b  ARKET ily chg ( 2,0 -3,0 0,0 1,0 0,0 KET ily chg. 0,28	(%)W	RON 800 r RON 1 br /eekly chg 47,0 15,0 8,0 7,0 - 1,8 /eekly chg. - 0,25 - 1,47	n (bp)	
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS  EUR/RON USD/RON	Maturity 10Y 12M MONE Rate (%) 1,28 2,56 3,19 3,36 166,43 FX I Rate 4,4458 3,3127	RCC F  Dai  MAR  Dai	Auctions DN 800 i RON 1 b  ARKET ily chg ( 2,0 -3,0 0,0 1,0 0,0 KET ily chg. 0,28 0,99	(%)W	RON 800 r RON 1 br /eekly chg 47,0 15,0 8,0 7,0 - 1,8 /eekly chg. - 0,25 - 1,47 - 0,51	n (bp)	

Source: Reuters, OTP Research

## **Summary**

- BET lost 0.8% yesterday as investors hurried to take profits; equities turnover was large (EUR 28 mn). The ECB surprised the markets with a 25 bps rate cut to 0.25%, but the dovish move failed to boost risky assets, as it did not convince the markets of the strong support to the Eurozone's economy
- The Central Bank revised inflation rate forecast to 1.8% at the end of 2013 and 3% in the end of 2014; inflation is seen reaching a low of 1% YoY in Q1 2014; the current forecast did not incorporate expected changes in excises
- The Treasury sold RON 1 bn in 12 M T-bills at 3.12%, lower by 40 bps than the similar auction in the beginning of October, but bid to cover was not impressive (1.39X).

After the rally seen in the past days, post the Romgaz IPO, investors stopped to take some profits and BVB indexes retreated up to 0.9% yesterday, with one exception, BET-NG (+0.03%). Total equities' turnover was high, at EUR 27.8 mn, which was made up to an extent of 80% by 5 deals. The largest deal, of EUR 22 mn was made with Fondul Proprietatea (FP). On the regular market, the stock dipped 0.56% on the day and closed at 0.8050 RON/share. After announcing the 9M results, BRD fell 4.2% d/d and closed at 9.05 RON/share, being one of the most traded stocks by value yesterday. The company announced a net profit of RON 51 mn and a net income of RON 2.06 bn, declining 5.6% YoY. The stock of gross loans stood at RON 34.4 bn in September, also down 5.1% YoY. In Europe, major indexes inched down as well, after the ECB cut the base rate by 25 bps to 0.25% but did not announce another long term refinancing operation which could have given relief to smaller banks on which funding needs are still weighing. This would have been a step welcomed by the markets and supportive to riskier assets. The move did not leave investors with a feeling of strong support to the economy either. Today, investors will be looking at the non-farm payrolls (October) data in the US, but the data could be distorted, considering the period of government shutdown.

The move made by the ECB pushed the euro lower against the dollar, by 0.7%. Consequently, the leu and its peers were pushed down as well against the euro, as they are largely driven by the external events.

The Central Bank released its new inflation report where it sees inflation at 1.8% in the end of 2013 and at 3% in end 2014, which are 1.3 percentage points and 0.1 percentage points lower than in the August inflation report. The significant change made for 2013 results from lower volatile food prices and lower CORE2 adjusted which incorporated the effects of the VAT cut for some bakery products. In its new forecast, the inflation rate is seen touching a minimum in Q1 2014, to 1% YoY. The risks of this projection are tilted to the upside: the external risk concern the potential capital flows volatility whereas domestic sources concern the hike of excises which was not incorporated in this forecast.

The Treasury sold the planned RON 1 bn in 12M T-bills at an average accepted yield of 3.12%, lower by 40 bps than the one at the similar tender in the beginning of October. Bid to cover was not impressive, at 1.39X.

	PERIOD	INDICATOR	FACT	CONSENSUS PREVIOUS
Thursday	Sep	Industrial trade turnover index (y-o-y, %)	6,1	0,5
	Sep	Index value of new orders in manufacturing (y-o-y, %)	2,9	6,0
Friday	Sep	Construction works Index (y-o-y, %)		6,0
	Sep	Industrial Production Index (y-o-y, %)		7,7

Source: Reuters, NIS, NBR, OTP Research





OTP AM - Open-En	d Funds	06-Nov-13						
Open-end fund	ссу	last NAV/U		1d%		Ytd%		52W%
OTP AvantisRO	RON	7,5513	1	0,45	1	10,16	1	13,96
OTP Obligatiuni	RON	12,9723	1	0,01	1	5,19	1	6,73
OTP ComodisRO	RON	15,6703	1	0,01	1	4,87	•	6,20
OTP Eurobond	EUR	11,5725	1	0,01	1	4,05	1	5,14

#### **Chief Economist**

Gergely Tardos +36 1 374 7273 tardosg@otpbank.hu

## **FX/FI Strategist**

Levente Pápa +36 1 354 7490 papal@otpbank.hu

## **Analyst**

Mihaela Neagu +4021 307 58 64 mihaela.neagu@otpbank.ro

# DAILY REPORT - ROMANIA



#### **Disclaimer**

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to mihaela.neagu@otpbank.ro or a written mail addressed to OTP Bank Romania S.A. Buzesti Street, no. 66-68, 1st district, Bucharest, Romania, Please refer to your name and e-mail address in both cases.