Headquarter Treasury Sales

Head of Sales Marius George Ionescu +40755 000 437 marius.ionescu@otpbank.ro

Alina Elena Vrabioiu +4021 307 58 17 alina.vrabioiu@otpbank.ro

Tania Fantana +4021 307 58 17 tania.fantana@otpbank.ro

Alexandru Tibuleac +4021 307 58 17 alexandru.tibuleac@otpbank.ro

Regional Treasury Sales

Cezar Trandafirescu - lasi +40755 000 246 cezar.trandafirescu@otpbank.ro

Szilamer Kozma – Cluj +40755 000 400 szilamer.kozma@otpbank.ro

Valentin Cioraneanu – Brasov +40755 000 464 valentin.cioraneanu@otpbank.ro

Radu Oprea – Bucharest +40755 000 474 radu.oprea@otpbank.ro



Daily Report – Romania



Otp Research

DAILY REPORT -	Romania
----------------	---------

6 **JANUARY 2014**

Last data. 00.01.2014							
STOCK EXCHANGE							
	Close	Daily chg. (%)Weekly chg.					
BET	6.485,42	4 -0,13 1 ,78					
BET-C	3.348,11	👚 0,11 👚 1,37					
BET-FI	31.487,99	1 0,63 1 2,58					
BET-XT	599,67	4 -0,10 1 ,99					
SNG	34,1400	4 -0,15 👚 1,31					
FP	0,8560	1 2,70 1 2,27					
TGN	185,5000	👚 0,13 👚 0,68					
TLV	1,6400	↓ -0,61 1 5,47					
BRD	8,7700	↓ -2,56 ↓ -2,45					
	GOV'T BO	OND MARKET					
Maturity	Yield (%)	Yield (%) Daily chg. (bp)Weekly chg. (bp					
6 month	2,73	↓ -2,5 ↓ -1,5					
12 month	2,85	↓ -1,0 ↓ -1,0					
3 year	3,91	⇒ 0,0 🖡 -5,5					
5 year	4,65	🗣 -0,5 🗣 -4,5					
10 year	5,27	➡ 0,0 1 ,5					
GOV'T BOND AUCTIONS							
	Maturity	Auctions Sold					
Monday	6M	RON 500 mn					
Thursday	3Y	RON 700 mn					

MONEY MARKET						
	Rate (%)	Da	ily chg (bp)Wee	ekly chg	(bp)
ON ROBOR	1,46	4	-28,0	1	9,0	
3M ROBOR	2,33	4	-11,0	4	-16,0	
6M ROBOR	2,93	4	-6,0	4	-6,0	
1Y ROBOR	3,11	4	-4,0	4	-9,0	
5Y CDS	166,86		0,0	÷	-3,6	
FX MARKET						
	Rate	Dai	ly chg.	(%)Wee	kly chg.	(%)
EUR/RON	4,4935	1	0,05	1	0,45	
USD/RON	3,3081	1	1,05	1	1,85	
CHF/RON	3,6531	1	0,33	1	0,31	
100HUF/RON	1,5033	1	0,12	÷	-0,14	

Source: Reuters, OTP Research

Summary

Last data: 06.01.2014

- BET lost 0.1% on Friday on an equities' turnover of EUR 7.7 mn. One third of liquidity was made by 11 deals; Fondul Proprietatea gained 2.7% and closed at 0.8560 RON/share; this week, investors will be watching the US nonfarm payrolls and Fed's minutes release from the December meeting;
- The Central Bank is seen cutting the base rate to 3.75% on Wednesday; budget expenditures have enhanced banking system liquidity in the last months;
- The Treasury plans to sell RON 1.2 bn this week of a total of RON 3.8 bn in January.

In the first trading session of the year, BVB's indexes closed mixed, with BET losing 0.1%. The blue chips'index, the composite index and the financial companies' index BET-FI ended in the green. BET-FI gained 0.6% on the day, supported by Fondul Proprietatea which added 2.7% and closed the day at 0.8560 RON/share. Total equities' turnover stood at EUR 7.7 mn and the deals market was quite active, making up one third of liquidity in 11 trades with 5 stocks. In Europe, stock indexes ended in the green on Friday. Investors will be eyeing the US non farm payrolls data this week, due on Friday, to assess whether the pace of announced asset purchases by the Fed will be maintained. Also, on 8th January the minutes of Fed's December meeting will be released. In Europe, the ECB will hold a rate meeting on 9th January and expectations are for ECB to maintain interest rates unchanged.

Domestically, the Central Bank will also hold a monetary policy meeting on Wednesday and the market expects to see another cut of 25 bps to 3.75%. The excess liquidity has pushed down interest rates in the recent months. ROBOR 3M stood at 2.33% on Friday. The Ministry of Finance was able to record a 0.9% deficit in December after data showed that during the first 11M, the budget deficit stood at 1.6% of GDP (the cash deficit agreed with the IMF for 2013 stands at 2.5%). This contributed to enhanced liquidity conditions. The NBR governor says a reduction in the required reserves is on the cards in 2014. This measure would unleash resources needed for longer term financing whereas banks'appetite for lending has not resumed yet. According to the survey operated by NBR in November, banks' expectations were for a decrease in the offer of mortgage loans and lending to companies while consumer loans offer was seen to remain unchanged. Latest data showed that private loans fell by 4.1% YoY in November.

The Treasury will hold two auctions this week, to sell RON 1.2 bn in 6M T-bills and 3Y bonds. For December, the Treasury planned to sell RON 3.8 bn and EUR 200 mn in government securities.

	PERIOD	INDICATOR	FACT	CONSENSUS PREVIOUS
Friday	Dec	FX reserves (bn EUR)	32,5	32,4
Monday		no data		

Source: Reuters, NIS, NBR, OTP Research

Otp Research

DAILY REPORT - ROMANIA

OTP AM - Open-End	d Funds	30-Dec-13						
Open-end fund	ссу	last NAV/U	1d%		Ytd%		52W%	
OTP AvantisRO	RON	7,8232	0,34	♠	14,26	♠	14,19	
OTP Obligatiuni	RON	13,0794	0,05	♠	6,01	€	6,06	
OTP ComodisRO	RON	15,7851	0,06	♠	5,60	♠	5,65	
OTP Eurobond	EUR	11,6297	0,02	♠	4,55	1	4,57	

Chief Economist

Gergely Tardos +36 1 374 7273 tardosg@otpbank.hu

FX/FI Strategist

Levente Pápa +36 1 354 7490 papal@otpbank.hu Analyst Mihaela Neagu +4021 307 58 64 mihaela.neagu@otpbank.ro



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. belie ves to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to mihaela.neagu@otpbank.ro or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.