Headquarter Treasury Sales

Head of Sales Marius George Ionescu +40755 000 437 marius.ionescu@otpbank.ro

Alina Elena Vrabioiu +4021 307 58 17 alina.vrabioiu@otpbank.ro

Tania Fantana +4021 307 58 17 tania.fantana@otpbank.ro

Alexandru Tibuleac +4021 307 58 17 alexandru.tibuleac@otpbank.ro

Regional Treasury Sales

Cezar Trandafirescu - lasi +40755 000 246 cezar.trandafirescu@otpbank.ro

Szilamer Kozma – Cluj +40755 000 400 szilamer.kozma@otpbank.ro

Valentin Cioraneanu – Brasov +40755 000 464 valentin.cioraneanu@otpbank.ro

Radu Oprea – Bucharest +40755 000 474 radu.oprea@otpbank.ro



Daily Report – Romania



Otp Research

DAILY REPORT - F	Romania
------------------	---------

Last data: 09.01.2014							
STOCK EXCHANGE							
	Close	Daily chg. (%)Weekly chg. (%)					
BET	6.572,23	1 ,21 1 ,21					
BET-C	3.404,20	1 ,79 1 ,79					
BET-FI	31.572,78	↓ -0,06 ↑ 0,90					
BET-XT	606,81	1 ,09 1					
FP	0,8450	➡ 0,00 ↑ 1,38					
SNP	0,4750	👚 1,28 👚 1,11					
SNG	34,7700	1 ,37 1 ,70					
TGN	186,0000	1 0,05 1 0,40					
EBS	126,5000	1 0,60 1 0,77					
	GOV'T BO	OND MARKET					
Maturity	Maturity Yield (%) Daily chg. (bp)Weekly chg. (bp)						
6 month	2,23	4 -40,0 4 -52,5					
12 month	2,50	↓ -27,0 ↓ -36,5					
3 year	3,43	↓ -38,5 ↓ -48,0					
5 year	4,29	↓ -21,0 ↓ -36,5					
10 year	5,12	↓ -11,5 ↓ -15,0					
GOV'T BOND AUCTIONS							
	Maturity	Auctions Sold					
Monday	3Y	RON 700 mn RON 755 mn					
Thursday	6M	RON 500 mn RON 1,02 bn					

MONEY MARKET						
	Rate (%)	Dai	ily chg (b	p)Wee	ekly chg	(bp)
ON ROBOR	1,08	÷	-10,0	4	-66,0	
3M ROBOR	2,10	₽	-6,0	4	-34,0	
6M ROBOR	2,73	÷	-6,0	4	-26,0	
1Y ROBOR	3,00	÷	-3,0	4	-15,0	
5Y CDS	161,95	⇒	0,0	4	-4,9	
	FX MARKET					
	Rate	Dai	ly chg. (%)Wee	ekly chg.	(%)
EUR/RON	4,5375	1	0,80	1	1,04	
USD/RON	3,3363	1	0,62	1	1,91	
CHF/RON	3,6808	1	1,15	1	1,09	
100HUF/RON	1,5136	1	0,97	1	0,80	

Source: Reuters. OTP Research

Summary

- BVB indexes finished mixed yesterday and BET gained 0.3% on lower equities' turnover; major European indexes closed in the red as investors reacted to the debt warning issued for France; ECB left rates unchanged while the market was also looking for more signs of easing
- Yields sank 11-40 bps on the day after NBR's decision to cut the reserves for both RON and FX and governor's remark that the CB had more ammunition, pointing again to reserves ratio; this hit the leu which lost 0.8% on the day and it confirms existing expectations of depreciation this year
- The Treasury sold double then planned amount in 6M T-bills at an average yield of 2% (-78 bps compared to early December); bid to cover was 3.4

BVB indexes finished mixed yesterday and BET gained 0.3% on the day, on lower equities' turnover than the previous day (EUR 5.3 mn). Although the blue chips index and the energy companies' index finished up, looking at their detailed composition there was no clear trend yesterday. The deals market continued to be active, although it covered less than 10% of liquidity. In Europe, most major indexes finished in the red, losing less than 1% on the day as investors' sentiment was hit by the debt warning issued in France. Additionally, the ECB kept rates unchanged but the market was also looking for signs of more monetary policy easing which did not came for the moment. Today, the much awaited US non farm payrolls (December) data will be released.

Government securities yields collapsed yesterday after Central Bank's surprise decision to cut the required reserves ratio for RON and FX as well. Also, the view on inflation which is expected to hit all times low in H1 2014 may have convinced investors that more easing is about to come. The yield curve lost between 11-40 bps yesterday, especially at the low end of the curve. The Treasury sold double the planned amount at yesterday's 6M T-bills auction at an average yield of 2%, lower by 78 bps than the one at a similar tender in December. Demand was high and bid to cover ratio mounted to 3.4.

The leu lost 0.8% to the euro, as the market assessed governor's comments on the monetary policy decision and also expectations about the future. The emphasis on the fact that NBR had more ammunition and the reference to the current level of required reserves ratio lower than peers' may have prompted the market to expect more cuts this year especially of RON reserves. This move confirms expectations for a depreciation of the leu this year in the context of a wider current account deficit in 2014, Fed starting tapering and tensions over the presidential elections. The governor said that a 1% depreciation is considered normal and more attention should be given to levels starting from 5%. While the NBR seems prone to allowing more volatility, so far the bank's policy changes have been gradual and this could be a first step to an already expected weaker leu.

	PERIOD	INDICATOR	FACT	CONSENSUS PREVIOUS
Thursday	Nov	Exports (y-o-y, %)	7,7	12,0
	Nov	Imports (y-o-y,%)	6,1	0,7
	Nov	Industrial trade turnover index (y-o-y, %)	2,5	3,5
	Nov	Index value of new orders in manufacturing (y-o-y, %)	2,2	10,4
Friday		no data		

Source: Reuters, NIS, NBR, OTP Research

Otp Research

DAILY REPORT – ROMANIA

OTP AM – Open-End Funds		08-Jan-14				
Open-end fund	ссу	last NAV/U	1d%	Ytd%	52W%	
OTP AvantisRO	RON	7,8783 🏫	0,47	0,23	10,98 🎓	
OTP Obligatiuni	RON	13,0949 🏫	0,02	1 0,10		
OTP ComodisRO	RON	15,8024 🏾 🏫	0,01	0,10	5,61	
OTP Eurobond	EUR	11,6393 🏾 🏫	0,01	1 0,08	1 4,57	

Chief Economist

Gergely Tardos +36 1 374 7273 tardosg@otpbank.hu

FX/FI Strategist

Levente Pápa +36 1 354 7490 papal@otpbank.hu Analyst Mihaela Neagu +4021 307 58 64 mihaela.neagu@otpbank.ro



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. belie ves to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to mihaela.neagu@otpbank.ro or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.