Headquarter Treasury Sales

Head of Sales Marius George Ionescu +40755 000 437 marius.ionescu@otpbank.ro

Alina Elena Vrabioiu +4021 307 58 17 alina.vrabioiu@otpbank.ro

Tania Fantana +4021 307 58 17 tania.fantana@otpbank.ro

Alexandru Tibuleac +4021 307 58 17 alexandru.tibuleac@otpbank.ro

Regional Treasury Sales

Cezar Trandafirescu - lasi +40755 000 246 cezar.trandafirescu@otpbank.ro

Szilamer Kozma – Cluj +40755 000 400 szilamer.kozma@otpbank.ro

Valentin Cioraneanu – Brasov +40755 000 464 valentin.cioraneanu@otpbank.ro

Radu Oprea – Bucharest +40755 000 474 radu.oprea@otpbank.ro



Daily Report – Romania



Otp Research

| DAILY REPORT – RC | MANIA |
|--------------------------|-------|
|--------------------------|-------|

| Last data: 29.01.2014 | | | | | | |
|--|-----------|-------------------------------|--|--|--|--|
| STOCK EXCHANGE | | | | | | |
| | Close | Daily chg. (%)Weekly chg. (%) | | | | |
| BET | 6.446,84 | ↓ -0,66 ↓ -1,99 | | | | |
| BET-C | 3.326,34 | - 0,64 - 2,18 | | | | |
| BET-FI | 30.924,25 | 4 -0,96 4 -3,71 | | | | |
| BET-XT | 596,73 | ↓ -0,80 ↓ -2,67 | | | | |
| FP | 0,8175 | 1 0,25 1 0,31 | | | | |
| SNG | 33,5000 | ↓ -0,30 ↓ -1,47 | | | | |
| SNP | 0,4682 | ♣ -1,64 ♣ -3,46 | | | | |
| SIF3 | 0,6515 | ↓ -1,29 ↓ -5,24 | | | | |
| SNN | 10,2000 | ⇒ 0,00 ♣ -4,23 | | | | |
| GOV'T BOND MARKET | | | | | | |
| Maturity Yield (%) Daily chg. (bp)Weekly chg. (bp) | | | | | | |
| 6 month | 1,98 | 👚 0,5 👚 14,5 | | | | |
| 12 month | 2,15 | ↓ -0,5 1 4,5 | | | | |
| 3 year | 3,24 | ↓ -2,5 1 8,0 | | | | |
| 5 year | 4,28 | ↓ -4,0 ↑ 15,5 | | | | |
| 10 year | 5,30 | ↓ -2,0 ↑ 21,0 | | | | |
| GOV'T BOND AUCTIONS | | | | | | |
| Maturity Auctions Sold | | | | | | |
| Monday | 10Y | RON 500 mn RON 500 mn | | | | |

| MONEY MARKET | | | | | | |
|------------------------------------|--|--|--|---|---|--|
| Rate (%) | Dai | ily chg (b | p)Wee | kly chg | (bp) | |
| 1,42 | ₽ | -12,0 | 1 | 47,0 | | |
| 1,94 | ₽ | -1,0 | ÷ | -4,0 | | |
| 2,58 | ₽ | -1,0 | 4 | -7,0 | | |
| 2,72 | ⇒ | 0,0 | 4 | -5,0 | | |
| 162,87 | | 0,9 | 1 | 0,9 | | |
| FX MARKET | | | | | | |
| Rate Daily chg. (%)Weekly chg. (%) | | | | | | |
| 4,5281 | ₽ | -0,12 | 4 | -0,01 | | |
| 3,3106 | ₽ | -0,14 | ÷ | -0,99 | | |
| 3,7078 | ♠ | 0,31 | 1 | 1,09 | | |
| 1,4629 | ₽ | -1,91 | ÷ | -2,32 | | |
| | Rate (%) 1,42 1,94 2,58 2,72 162,87 FX 1 Rate 4,5281 3,3106 3,7078 | Rate (%) Dai 1,42 ↓ 1,94 ↓ 2,58 ↓ 2,72 ↓ 162,87 ↑ FX MAR Rate Dai 4,5281 ↓ 3,3106 ↓ 3,7078 ↑ | Rate (%) Daily chg (k 1,42 ↓ -12,0 1,94 ↓ -1,0 2,58 ↓ -1,0 2,72 → 0,0 162,87 ↑ 0,9 FX MARKET Rate Daily chg. (4,5281 ↓ -0,12 3,3106 ↓ -0,14 3,7078 ↑ 0,31 | Rate (%) Daily chg (bp) Wee 1,42 ↓ -12,0 1,94 ↓ -1,0 2,58 ↓ -1,0 2,72 → 0,0 162,87 ↑ 0,9 FX MARKET Rate Daily chg. (%)Wee 4,5281 ↓ -0,12 3,3106 ↓ -0,14 3,7078 ↑ 0,31 | Rate (%) Daily chg (bp) Weekly chg $1,42$ $-12,0$ $47,0$ $1,94$ $-10,0$ $-4,0$ $2,58$ $-1,0$ $-7,0$ $2,72$ $0,0$ $-5,0$ $162,87$ $0,9$ $0,9$ FX MARKET Rate Daily chg. (%) Weekly chg. $4,5281$ $-0,12$ $-0,01$ $3,3106$ $-0,14$ $-0,99$ $3,7078$ $0,31$ $1,09$ | |

Summary

Last data: 29.01.2014

- After a very promising start yesterday, BVB index ended in the red, following the trend seen on international markets; the Fed did move on with tapering and reduced the monthly asset purchases
- The leu marginally up, but neither the technical picture nor the fundamentals point this to be sustainable in the short term
- The cash budget deficit was 2.5% in 2013, as expected; both revenues and expenditures fell by 1 pp in GDP; this year's growth was aided by the contribution of agriculture and it was not tax rich.

After a very promising start, indexes turned negative by the end of the day and edged down between 0.6%-1% on the domestic market, on a turnover similar with the previous day (EUR 10.7 mn). The deals market was very active and 13 deals made up 43% of the liquidity. Two blue chips managed to stay in the green area: Fondul Proprietatea (+0.2%) and BVB (+0.5%). The former has weathered relatively well these past days and it is rising on a weekly basis too. Global stocks were pushed down as well yesterday and in Europe we saw the same magnitude as on the domestic market, declines mostly up to 1%. What prevailed and sent stocks back to lower levels were expectations that the Fed would taper, which happened indeed as foreseen and the perception that the rate hikes that we have seen in Turkey and India were still not enough to wear off the tapering impact.

The leu gained marginally yesterday, in a move that diverged from its peers. The Polish zloty lost 0.6% to the euro and the Hungarian forint shed off 1.7% on the day. In the case of the leu, neither the technical picture or the fundamentals suggest that the move is sustainable in the short term.

The cash budget deficit came out in line with the forecast, at 2.5% of the GDP. The cash deficit was the same as in 2012 but we noticed a decrease of total revenues and total expenditures by 1pp in GDP each. However, the current revenues share in GDP fell by 0.9 pp while current expenditures were down by less, only 0.5 pp. To come to the deffense of this data, we should also acknowledge that the economic growth this year has been largely supported by the advance of the agriculture (on the production side) which had a contribution of 1pp to the 2.7% YoY growth seen during the first 9M and therefore it was not a tax rich type of growth. Growth was driven by net exports while consumption actually declined during the first 9M. However, from this point of view perspectives for 2014 are improved and we already see the high frequency indicators pointing to an uptake of consumption in Q4. We expect the ESA deficit to fall also next to this year's target of 2.6%.

| PER | OD INDICATOR | FACT | CONSENSUS PREVIOUS |
|-----------|--------------|------|--------------------|
| Wednesday | no data | | |
| Thursday | no data | | |

Source: Reuters, OTP Research

Source: Reuters, NIS, NBR, OTP Research

Otp Research

DAILY REPORT – ROMANIA

| OTP AM - Open-End | 28-Jan-14 | | | | | | |
|-------------------|-----------|------------|------|-------|---|------|--|
| Open-end fund | ссу | last NAV/U | 1d% | Ytd% | | 52W% | |
| OTP AvantisRO | RON | 7,7857 1 | 0,42 | -0,89 | ♠ | 9,27 | |
| OTP Obligatiuni | RON | 13,1211 1 | 0,01 | 0,31 | 1 | 5,88 | |
| OTP ComodisRO | RON | 15,8298 1 | 0,01 | 0,27 | 1 | 5,44 | |
| OTP Eurobond | EUR | 11,6558 1 | 0,01 | 0,22 | | 4,52 | |

Chief Economist

Gergely Tardos +36 1 374 7273 tardosg@otpbank.hu

FX/FI Strategist

Levente Pápa +36 1 354 7490 papal@otpbank.hu Analyst Mihaela Neagu +4021 307 58 64 mihaela.neagu@otpbank.ro



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. belie ves to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to mihaela.neagu@otpbank.ro or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.