Headquarter Treasury Sales

Head of Sales

Marius George Ionescu

+40755 000 437 marius.ionescu@otpbank.ro

Tania Fantana

+4021 30758 17 tania.fantana@otpbank.ro

Alexandru Tibuleac

+4021 30758 17 alexandru.tibuleac@otpbank.ro

Alina Vrabioiu

+4021 30758 17 alina.vrabioiu@otpbank.ro

Regional Treasury Sales

Cezar Trandafirescu - Iasi

+40755 000 246 cezar.trandafirescu@otpbank.ro

Szilamer Kozma - Cluj

+40755 000 400 szilamer.kozma@otpbank.ro

Valentin Cioraneanu - Brasov

+40755 000 464 valentin.cioraneanu@otpbank.ro

Radu Oprea - Bucharest

+40755000474 radu.oprea@otpbank.ro



Daily Report – Romania



DAILY REPORT - ROMANIA

© otp Research

Date: 1.04.2014

	3100K		HANGE	_				
	Close	Da	ily chg.	(%)Wee	kly chg.	(%)		
BET	6,359.05	1	0.56	1	1.77			
BET-C	3,214.83	1	0.41	1	1.33			
BET-FI	28,897.69	1	-0.13	1	0.84			
BET-XT	579.22	1	0.47	1	1.03			
FP	0.8240	1	-0.72	1	4.37			
TLV	1.7300	1	0.29	1	1.23			
SNG	33.2200	1	0.67	1	0.12			
TGN	194.5000	1	-0.26	1	0.10			
SIF3	0.5180	1	-0.86	1	-0.40			
GOV'T BOND MARKET								
Maturity	Yield (%)	Dai	ly chg.	(bp)Wee	kly chg.	(bp		
6 month	2.56	1	2.0	1	2.9			
12 month	2.86	1	3.5	1	4.2			
3 year	4.24	1	3.5	1	4.6			
5 year	4.62	1	1.5	1	-7.5			
10 year	5.28	1	0.5	1	-6.0			
	GOV'T BO	ND /	AUCTIC	NS				
	Maturity		Auction	S	Sold			
	MONE	Y M	ARKET					
	Rate (%)	Da	ily chg	(bp) Wee	kly chg	(bp)		
ON ROBOR	2.44	1	20.0	1	30.0			
3M ROBOR	2.96	1	-1.0	1	-1.0			
6M ROBOR	3.33	\Rightarrow	0.0	1	-5.0			

STOCK EXCHANGE

The state of the s	D . (0/)							
	Rate (%)	Dai	ily chg (b	pp) Wee	kly chg	(bp)		
ON ROBOR	2.44	1	20.0	1	30.0			
3M ROBOR	2.96	Ŷ	-1.0	1	-1.0			
6M ROBOR	3.33	\Rightarrow	0.0	1	-5.0			
1Y ROBOR	3.36	1	-2.0	1	-6.0			
5Y CDS	154.43	1	0.0	1	-2			
FX MARKET								
Rate Daily chg. (%)Weekly chg. (%)								
EUR/RON	4.4632	1	0.04	1	-0.12			
USD/RON	3.2362	Û	-0.12	1	-0.25			
CHF/RON	3.6632	1	0.02	1	-0.56			
100HUF/RON	1.45	1	0.10	T	-0.53			

Source: Reuters, OTP Research

Summary

- BET gained 0.6% yesterday and it is higher by 1.8% on a weekly basis; in Europe, the risk on sentiment is fuelled by expectations of ECB easing measures; investors look hopeful to US non-farm payrolls data on Friday too
- Money market rates up to 1M climbed yesterday, triggering a spike in government securities yields as well
- February retail sales data shows that household consumption is improving; the index climbed 8.7% YoY (gross) and 1.3% MoM (seasonally adjusted).

Domestic stock indexes finished mixed yesterday but BET added 0.6% on the day and 1.8% on a weekly basis. Total equities' turnover stood at EUR 6.7 mn and close to half was made by 11 deals. In Europe, major indexes also finished up an, continuing the risk on move ignited by hopes that the ECB will proceed to more easing measures. Also, the macroeconomic data released yesterday showed the German unemployment falling to 6.7%, whereas estimates pointed to stagnation to 6.8% in March. The US ISM manufacturing survey for March was lower than expectations, but higher than the previous month and US construction spending turned out to add to the positive sentiment, as the figure was higher than expected (February). Investors are yet to see the ECB decision tomorrow and the US non-farm payrolls (March) on Friday and this will keep spirits up at the moment.

Government securities yield inched up yesterday, especially at the low end of the curve as short term money market rates up to 1M were seen climbing: ROBOR 1W added 15 bps on the 1M rate climbed 12 bps.

Retail sales data for February were encouraging and shows that households' demand continues to strengthen. Sales rose by 8.7% YoY (gross) and by 1.3% MoM (seasonally adjusted). The annual jump was supported by all three subcategories and especially by the non-food group which gained 13.1% YoY. The second release for February was the producer price index. PPI continued to sink at an annual pace of 1.2% YoY after sliding 0.6% YoY in the previous month. It looks like prices on the internal market also started to adjust downward this year but the contraction is stronger on the external component (-1.6% YoY vs. domestic market with -1% YoY).

	PERIOD	INDICATOR	FACT	CONSENSUS PREVIOUS
Tuesday	March	FX reserves (bn EUR)	31.3	31.7
Wednesday	Feb	Retail trade turnover index (y-o-y, %)	8.7	5.3
	Feb	Producer Price Index (YoY, %)	-1.2	-0.6

Source: Reuters, NIS, NBR, OTP Research





OTP AM – Open-End Funds		31.03.2014						
Open-end fund	ссу	last NAV/U	1d% Ytd% 5		52W%			
OTP AvantisRO	RON	7.4064	î	0.12	1	-5.37	1	5.69
OTP Obligatiuni	RON	13.2156	î	0.03	•	1.04	•	5.53
OTP ComodisRO	RON	15.9378 4	î	0.06	•	0.97	•	5.12
OTP Eurobond	EUR	11.7120	î	0.05	•	0.71	•	3.91
OTP Dollar Bond	USD	10.0392	î	0.01	1	0.40		n.a.

Chief Economist

Gergely Tardos +36 1 3747273 tardosg@otpbank.hu Analyst
Mihaela Neagu
+4021 3075864
mihaela.neagu@otpbank.ro

DAILY REPORT - ROMANIA



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to mihaela.neagu@otpbank.ro or a written mail addressed to OTP Bank Romania S.A. Buzesti Street, no. 66-68, 1st district, Bucharest, Romania, Please refer to your name and e-mail address in both cases.