Headquarter Treasury Sales

Head of Sales

Marius George Ionescu

+40755 000 437 marius.ionescu@otpbank.ro

Tania Fantana

+4021 30758 17 tania.fantana@otpbank.ro

Alexandru Tibuleac

+4021 30758 17 alexandru.tibuleac@otpbank.ro

Alina Vrabioiu

+4021 30758 17 alina.vrabioiu@otpbank.ro

Regional Treasury Sales

Cezar Trandafirescu - Iasi

+40755 000 246 cezar.trandafirescu@otpbank.ro

Szilamer Kozma - Cluj

+40755 000 400 szilamer.kozma@otpbank.ro

Valentin Cioraneanu - Brasov

+40755 000 464 valentin.cioraneanu@otpbank.ro

Radu Oprea - Bucharest

+40755000474 radu.oprea@otpbank.ro



Daily Report – Romania



DAILY REPORT - ROMANIA

© otp Research

Date: 13.06.2014

					ite: 13.06.	2014		
	STOCK	EXC	HANG	E				
	Close	Dai	ly chg.	(%)We	ekly chg.	(%)		
BET	6,914.76	1	0.05	1	4.09			
BET-C	3,385.17	1	0.22	1	2.26			
BET-FI	28,398.47			1	1.96			
BET-XT	616.21	1		1				
FP	0.8090	1	-0.19	1				
SNP	0.4519	1	0.47	1	3.36			
TLV	1.8890	Ŷ	-0.58	1	13.05			
TEL	21.4000	1	7.97	1	11.46			
TGN	194.6000	1	0.83	1	0.86			
	GOV'T BO	DND	MARK	ET				
Maturity	Yield (%)	Dai	ly chg.	(bp)Wee	ekly chg.	(bp)		
6 month	2.09	Ŷ	-7.5	1	-21.5			
12 month	2.22	Û	-6.0	1	-23.5			
3 year	3.21	Û	-4.5	1	-37.0			
5 year	3.62	1	-4.5	1	-34.0			
10 year	4.40	1	-2.0	1	-33.0			
	GOV'T BO	ND A	AUCTIO	ONS				
	Maturity	/	Auction	s	Sold			
Monday	4.4Y	RC	ON 300	mn				
Thursday	6M	RC	N 500	mn				
	MONE							
	Rate (%)		ily chg	(bp) We	ekly chg	(bp)		
ON ROBOR	0.94	1	-20.0	1	-133.0			
3M ROBOR	2.41	Ŷ	-4.0	1	-26.0			
6M ROBOR	2.79	1	-6.0	1	-24.0			
1Y ROBOR	2.89	1	-5.0	1	-21.0			
5Y CDS	135.00	Ŷ	-1.6	1	-7			
FX MARKET								
Rate Daily chg. (%)Weekly chg. (%)								
		Dai	ly chg.	(%)We	ekly chg.	(%)		
EUR/RON	Rate 4.3933	1	ly chg. 0.04	(%)We	ekly chg. 0.13	(%)		
EUR/RON USD/RON	Rate	1	0.04		0.13	(%)		
	Rate 4.3933	1	0.04	1	0.13 0.82	(%)		
USD/RON	Rate 4.3933 3.2434	1	0.04	1	0.13 0.82	(%)		

Source: Reuters, OTP Research

Summary

- BET ended nearly flat on Friday and the market opened lower this morning as the negative sentiment is amplified by external event such as escalation of conflict in Iraq
- The IPO of Electrica SA started today and ends on 25th June
- The CA deficit stood at EUR 297 mn during the first 4M; the income balance gap almost doubled compared
 to last year, in line with improved activity of FDI related investments; net FDI stood at EUR 786 mn during
 the first 4M.

Domestic equities finished mixed on Friday whereas in Europe most stock indexes ended the day in the red. On a weekly basis, BET added 4.1%. This morning, the market opened down as sentiment is negative due to new escalation of conflict in Iraq. Also, this helps temper the recent highs seen in Europe, fueled even more by ECB announced easing of monetary policy.

The IPO of Electrica SA takes place between 16-25th June. The small and large retail investors can subscribe at RON 13.5/share and the latter can subscribe also at a price of 16.63 USD/GDR. One GDR corresponds to 4 stocks. The price range for institutional investors is 11-13.5 RON/share and 13.55-16.63 USD/GDR. The small retail investors who do not have a guaranteed allocation will benefit from a 5% discount from the final offer price. Through this offer, the Ministry of Economy tries to sell 51% of the company.

The Treasury will try to sell today bonds with residual maturity of 4.4 years. Liquidity conditions are good and on the secondary market, all yields stood below 4.4 % (the 10 year bond, mid fixing) last Friday. Last week, demand for government debt was healthy and all offers were significantly oversubscribed.

The current account deficit stood at EUR 297 mn during the first 4M, higher than last year. The income balance increased its gap to nearly EUR 2 bn from EUR 1.1 bn last year, in line with improved domestic economic activity and higher outflows related to FDI investments. The current transfers are also higher, at EUR 1.5 bn compared to EUR 1 bn last year in January- April. According to our calculations, on a 12M rolling basis, the CA deficit stood at 1.1% in April. Looking at the financing side, the net FDI were EUR 786 mn during the first 4M, higher than last year (EUR 705 mn). Portfolio investments were significantly lower in the same period, EUR 2 bn compared to EUR 3.7 bn last year.

	PERIOD	INDICATOR	FACT	CONSENSUS PREVIOUS
Friday	Apr	CA balance (EUR mn, YTD)	-297	-241
Monday	Apr	no data		

Source: Reuters, NIS, NBR, OTP Research



OTP AM - Open-End	d Funds	12.06.2014						
Open-end fund	ссу	last NAV/U		1d%		Ytd%		52W%
OTP AvantisRO	RON	7.8413	⇧	0.64	•	0.19	1	12.43
OTP Obligatiuni	RON	13.3286	⇧	0.02	•	1.91	1	5.09
OTP ComodisRO	RON	16.0589	⇧	0.03	1	1.73	1	4.63
OTP Eurobond	EUR	11.7687	⇧	0.01	1	1.20	1	2.95
OTP Dollar Bond	USD	10.0876	⇑	0.01	1	0.88		n.a.

Chief Economist

Gergely Tardos +36 1 3747273 tardosg@otpbank.hu Analyst
Mihaela Neagu
+4021 3075864
mihaela.neagu@otpbank.ro



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to mihaela.neagu@otpbank.ro or a written mail addressed to OTP Bank Romania S.A. Buzesti Street, no. 66-68, 1st district, Bucharest, Romania, Please refer to your name and e-mail address in both cases.