Headquarter Treasury Sales

Tania Fantana

+4021 30758 76 tania.fantana@otpbank.ro

Alexandru Tibuleac

+4021 30758 52 alexandru.tibuleac@otpbank.ro

Alina Gheorghita

+4021 30758 25 alina.gheorghita@otpbank.ro

Andreea Nica

+4021 30758 27 andreea.nica@otpbank.ro

Regional Treasury Sales

Szilamer Kozma - Cluj +40755 000 400 szilamer.kozma@otpbank.ro

Tudor Zaman - Bucuresti +4021 30758 76 tudor.zaman@otpbank.ro



Daily Report – Romania





	Date: 12.06.2015						
	STOC	K EX	CHANGI	Ε			
	Close	Dai	ly chg. (%) We	ekly chg.	(%)	
BET	7,368.60	1	0.17	1	-0.97		
BETPlus	1,083.83	1	0.18	1	-0.90		
BET-FI	30,606.60			1	-0.70		
BET-XT	667.52	↑ 0.33 ↓		1	-0.82		
FP	0.8500	1	4 -0.58 4		-1.96		
TLV	2.1350	1	1.50	1	-0.18		
SNG	36.2600	1	-0.66	1	-0.68		
BRD	10.5300	1	0.29	1	-3.39		
TGN	281.0000	1	0.02	1	-0.62		
	GOV'T E	BONE	MARK	ET			
Maturity	Yield (%)	Dai	ly chg. (bp) We	ekly chg.	(bp)	
6 month	1.28	\Rightarrow	0.0	1	1.5		
12 month	1.43	1	-0.5	1	-1.0		
3 year	2.08	1	-0.5	1	3.5		
5 year	2.97	\Rightarrow	0.0	1	7.5		
10 year	3.90	1	2.0	1	17.5		
GOV'T BOND AUCTIONS							
	COVID	OND	AUCTIC	NA9			
	Maturity		Auctions		Sold		
Thursday		1		;	Sold ON 400 r	nn	
Thursday Monday	Maturity	RC	Auctions	nn R		nn	
•	Maturity 1Y	RC	Auctions ON 400 n	nn R		nn	
•	Maturity 1Y 4Y	RC RC	Auctions ON 400 n	nn R		nn	
•	Maturity 1Y 4Y	RC RC EY M	Auctions DN 400 n DN 300 n	nn R nn			
•	Maturity 1Y 4Y	RC RC EY M	Auctions DN 400 n DN 300 n	nn R nn	ON 400 r		
Monday	Maturity 1Y 4Y MON Rate (%)	RC RC EY M Dai	Auctions DN 400 n DN 300 n ARKET Iy chg (t	nn R nn	ON 400 r		
Monday ON ROBOR	Maturity 1Y 4Y MON Rate (%) 0.56	RC RC EY M Dai	Auctions DN 400 n DN 300 n ARKET Iy chg (k -5.0	nn R	ON 400 r ekly chg -7.0		
ON ROBOR 3M ROBOR	Maturity 1Y 4Y MON Rate (%) 0.56 1.25	RC RC EY M Dai	Auctions ON 400 n ON 300 n ARKET ly chg (k -5.0 0.0	nn R	ekly chg -7.0 1.0		
ON ROBOR 3M ROBOR 6M ROBOR	Maturity 1Y 4Y MON Rate (%) 0.56 1.25 1.52	RC RC EY M Dai	Auctions ON 400 n ON 300 n ARKET Iy chg (t -5.0 0.0	nn R	ON 400 r rekly chg -7.0 1.0 -1.0		
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR	Maturity 1Y 4Y MON Rate (%) 0.56 1.25 1.52 1.55 109.24	EY M Dai	Auctions ON 400 n ON 300 n ARKET ly chg (k -5.0 0.0 0.0 -1.0	nn R	on 400 r ekly chg -7.0 1.0 -1.0 -3.0		
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR	Maturity 1Y 4Y MON Rate (%) 0.56 1.25 1.52 1.55 109.24	RC RC RC Dai Dai ↓ ↓ ↓	Auctions ON 400 m ON 300 m ARKET Ily chg (k -5.0 0.0 -1.0 0.0 RKET	pp) We	on 400 r ekly chg -7.0 1.0 -1.0 -3.0	(bp)	
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR	Maturity 1Y 4Y MON Rate (%) 0.56 1.25 1.52 1.55 109.24 FX	RC RC RC Dai Dai ↓ ↓ ↓	Auctions ON 400 m ON 300 m ARKET Ily chg (k -5.0 0.0 -1.0 0.0 RKET	pp) We	ekly chg -7.0 1.0 -1.0 -3.0 5.3	(bp)	
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS	Maturity 1Y 4Y MON Rate (%) 0.56 1.25 1.52 1.55 109.24 FX Rate	EY M Dai	Auctions ON 400 n ON 300 n ARKET Iy chg (t -5.0 0.0 -1.0 0.0 RKET Iy chg. (t	nn R	ekly chg -7.0 1.0 -1.0 -3.0 5.3	(bp)	
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS	Maturity 1Y 4Y MON Rate (%) 0.56 1.25 1.52 1.55 109.24 FX Rate 4.4770	RC R	Auctions ON 400 n ON 300 n ARKET ly chg (k -5.0 0.0 -1.0 0.0 RKET ly chg. (0.31	nn R	on 400 r ekly chg -7.0 1.0 -1.0 -3.0 5.3 ekly chg.	(bp)	

Source: Reuters, OTP Research

Summary

- In the cloudy trading sentiment, the RON depreciated compared to the EUR on Friday, in line with its regional peers.
- The Treasury aims to sell RON 300 mn in 4Y GSs today.
- In April, construction works still recorded nice gains in yearly comparison (+10.3%) but they dropped 3.3% MoM.
- Despite Friday's global pessimism, the BVB indices recorded slight gains; the BET ended 0.2% higher.

The CEE region's currencies lost ground compared to the EUR on Friday's session. The RON was not an exception, as it depreciated around 0.3% too, even though the government survived the no-confidence motion, after the initiation received only 194 votes, in contrast to the needed 278. The weakness of the CEE regions' currencies may be related to the unfavourable sentiment caused by the Greek developments. On Thursday evening, the technical staff of the IMF decided to return to Washington, after a failure to make progress in Greek bailout talks. Over the weekend, negotiations between European creditors and Athens' delegation ended also unsuccessfully. Reportedly, further talks are not planned until the next Eurogroup meeting on 18 June.

On Thursday's auction, all of the planned RON 400 mn debt was sold amid good demand, after primary dealers subscribed for more than RON 1.3 bn. Today the Treasury aims to sell RON 300 mn in 4Y bonds.

In April, construction works dropped 3.3% MoM (seasonally and working day adjusted data), but they are still in the positive territory on a yearly basis (+10.3%, gross data). The monthly drop is due to civil engineering (-5.8%), while the residential and non-residential building segments advanced 9.6% and 2.1% respectively.

On Friday despite the unfavourable mood, the BVB indices mostly registered slight gains on traded volumes of RON 24.4 mn. The BET ended 0.2% higher, driven by the shares of Transelectrica (+1.9%). European markets were pessimistic due to the uncertainties over Greece. As a result, the major equity indices slumped 0.9%-1.4%. US indices also closed in the red, giving up 0.6%-0.8% on Friday.

Date		PERIOD	INDICATOR	FACT	CONSENSUS	PREVIOUS
10-Jun	Wednesday	April	Industrial trade turnover index (YoY%)	-0.8		3.0
10-Jun		April	Index value of new orders in manufacturing (YoY%)	4.1		1.2
11-Jun	Thursday	May	Consumer price index (YoY%)	1.2	F0.9	0.7
11-Jun		April	Industrial production (YoY%)	1.8		4.4
12-Jun	Friday	April	Construction works (YoY%)	10.3		13.0
12-Jun		April	Turnover of market serv. provided to the population (YoY%)	7.0		4.4
15-Jun	Monday	April	Turnover of market serv. rendered mainly to enterp. (YoY%)	9.7		7.8
15-Jun		April	Wholesale services turnover index (YoY%)	2.0		-0.3
15-Jun		April	CA balance (EUR mn, YTD)			406

Source: NIS, NBR, Reuters, OTP Research



OTP AM - Open-End	l Funds	11-Jun-15					
Open-end fund	ссу	last NAV/U	1d%		Ytd%		52W%
OTP AvantisRO	RON	8.3498	-0.44	1	4.35	1	7.17
OTP Obligatiuni	RON	13.9671 1	0.01	1	1.35	1	4.81
OTP ComodisRO	RON	16.7252	0.00	1	1.35	1	4.18
OTP Euro Bond	EUR	12.1312	0.00	1	0.90	1	3.09
OTP Dollar Bond	USD	10.3952	0.01	1	0.72	1	3.06

Chief Economist Gergely Tardos +36 1 3747273 tardosg@otpbank.hu Analyst Csaba Bálint +4021 3075896 csaba.balint@otpbank.ro

DAILY REPORT - ROMANIA



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centered on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to csaba.balint@otpbank.ro or a written mail addressed to OTP Bank Romania S.A. Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.