

Headquarter Treasury Sales

Alexandru Tibuleac

0372 31 85 85
alexandru.tibuleac@otpbank.ro

Cristian Ilie

0372 31 85 86
ilie.cristian@otpbank.ro

Corina Bejan

0372 31 85 84
corina.bejan@otpbank.ro

Alina Gheorghita

0372 31 85 83
alina.gheorghita@otpbank.ro

Andreea Nica

0755 000 106
andreea.nica@otpbank.ro

Regional Treasury Sales

Szilamer Kozma - Cluj

0755 000 400
szilamer.kozma@otpbank.ro

Tudor Zaman - Bucuresti

0755 000 199
tudor.zaman@otpbank.ro

Laura Sirbu - Bucuresti

0729 963 540
laura.sirbu@otpbank.ro

Alexandru Sabin - Arad

0730 577 959
alexandru.sabin@otpbank.ro



Daily Report – Romania

Date: 02.11.2015

STOCK EXCHANGE

	Close	Daily chg. (%)	Weekly chg. (%)
BET	7,237.71	↑ 0.45	↑ 1.53
BET-TR	8,243.82	↑ 0.45	↑ 1.53
BET-FI	30,884.02	↑ 0.41	↑ 1.12
BET-XT	658.81	↑ 0.47	↑ 1.45
BRD	11.8000	↑ 0.85	↑ 6.31
TLV	2.5750	↑ 1.58	↑ 5.97
FP	0.8210	↑ 0.12	↑ 0.86
SNG	29.2500	↑ 0.17	↓ -0.68
TGN	265.0000	→ 0.00	→ 0.00

GOV'T BOND MARKET

Maturity	Yield (%)	Daily chg. (bp)	Weekly chg. (bp)
6 month	0.98	↓ -1.0	↓ -5.5
12 month	1.10	↓ -0.5	↓ -4.0
3 year	1.54	↑ 0.5	↓ -7.0
5 year	2.31	↓ -0.5	↑ 0.5
10 year	3.44	↑ 2.0	↑ 1.5

GOV'T BOND AUCTIONS

	Maturity	Auctions	Sold
Monday	7.1Y	RON 300 mn	RON 300 mn
Thursday	2.2Y	RON 600 mn	

MONEY MARKET

	Rate (%)	Daily chg (bp)	Weekly chg (bp)
ON ROBOR	0.64	↓ -1.0	↓ -45.0
3M ROBOR	1.17	↓ -1.0	↓ -11.0
6M ROBOR	1.40	↓ -4.0	↓ -12.0
1Y ROBOR	1.60	↑ 1.0	↓ -4.0
5Y CDS	118.20	↑ 0.0	↑ 0.5

FX MARKET

	Rate	Daily chg. (%)	Weekly chg. (%)
EUR/RON	4.4314	↓ -0.10	↓ -0.11
USD/RON	4.0213	↓ -0.16	↑ 0.24
CHF/RON	4.0766	↓ -0.06	↓ -0.06
100HUF/RON	1.4164	↓ -0.75	↓ -0.49

Source: Reuters, OTP Research

Summary

- Romania's retail trade accelerated further in September.
- Producer prices stood in the negative territory in September too.
- The NBR's FX reserves stood at EUR 31.6 bn in October, up from September's EUR 29.1 bn.
- Romania's currency slightly appreciated against the EUR yesterday.
- The Treasury sold RON 300 mn in 7.1Y bonds on Monday.
- The BVB indices ended in the green zone.

Romania's retail trade index advanced nicely in September, helping its annual growth rate to climb even higher (12.0% YoY vs. August's 10.0% YoY, gross data). On month-on-month basis, the volume of sales went up by 1.7% (seasonally and working day adjusted data). In addition, the recent statistics reveal other good news too, as September's gain was supported by all of the main segments, after non-food's sales added 2.7% MoM, outpacing food products (+1.2% MoM), while the volume of turnover in the case of fuels also inched up 0.7% MoM. Regarding Q3, Romania's retail trade index stood 3.4% higher on average compared to the second quarter of the year (SWDA data), suggesting that households' consumption could remain robust in the latest period too, with a positive impact on GDP growth. The NIS will release its flash GDP estimate on 13 November.

Producer prices continued to fall on both MoM and YoY basis in September (-0.3% MoM and -2.8% YoY), primarily due to the decline in commodity prices.

The foreign exchange reserves of the National Bank of Romania increased by EUR 2.5 bn to EUR 31.6 bn during October, after inflows reached almost EUR 2.9 bn, first of all due to the successful issuance of Eurobonds in nominal value of EUR 2.0 bn and to higher inflows from the European Commission (around EUR 0.5 bn). At the same time, outflows stood at only EUR 353 mn.

Despite the weakness of the HUF and the PLN, the RON could gain ground against the EUR yesterday, sending the pair closer to 4.43.

The Treasury sold the planned amount of RON 300 mn in 7.1Y bonds amid healthy demand at the first auction from November. Primary dealers sent offers in value of RON 813 mn, lifting the bid-to-cover ratio to 2.7. The average accepted yield remained at 3.16%, broadly in line with the similar auction in the middle of October.

The positive global trading sentiment was felt in Bucharest too, helping the main stock indices to end the day with gains between 0.1% and 0.5%. Banking shares continued to perform well, as the TLV added 1.6% and the BRD inched up 0.9% too. Furthermore, equities' total turnover also increased to near RON 55 mn.

Date	PERIOD	INDICATOR	FACT	CONSENSUS	PREVIOUS
29-Oct	Thursday	October	Economic Sentiment Indicator	105.5	104.5
		October	Consumer Confidence Indicator	-15.2	-16.8
30-Oct	Friday	September	ILO unemployment rate (% , seasonally adjusted)	6.8	6.8
2-Nov	Monday	September	Tourists' overnight stays (YoY%)	16.9	14.3
		October	FX Reserves, EUR bn	31.6	29.1
3-Nov	Tuesday	September	Producer Price Index (YoY%)	-2.8	-2.7
		September	Retail trade (YoY%)	12.0	10.0
4-Nov	Wednesday		no data		

Source: NIS, NBR, Reuters, OTP Research

OTP AM – Investment Funds		30-Oct-15					
Investment funds	ccy	last NAV/U		1m%		Ytd%	52W%
OTP AvantisRO	RON	8.4307	↑	1.53	↑	5.36	↑ 7.02
OTP Obligatiuni	RON	14.2177	↑	0.60	↑	3.16	↑ 4.43
OTP ComodisRO	RON	16.8278	↑	0.13	↑	1.97	↑ 3.17
OTP Euro Bond	EUR	12.3831	↑	0.37	↑	3.00	↑ 3.72
OTP Dollar Bond	USD	10.5870	↑	0.75	↑	2.57	↑ 3.78
OTP Premium Return	RON	1067.9203	↑	1.26	↑	3.20	↑ 4.67

Chief Economist
Gergely Tardos

+36 1 3747273

tardosg@otpbank.hu
Analyst
Csaba Bálint

+4021 3075896

csaba.balint@otpbank.ro

Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centered on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: <https://www.otpbank.ro/en>).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to csaba.balint@otpbank.ro or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.