

GDP REPORT

7 December 2015

Much better than it seems: underlying, broad-based acceleration is hidden by agriculture.

- In the third quarter of 2015, Romania's economy could pick up, as we expected in our previous <u>GDP</u> report too. Nonetheless, the pace of growth exceeded both our and the market's forecast with a 1.4% QoQ advance (SWDA data), leading to the annual gain of 3.6% (gross data; see Chart 1). The recent detailed statistics were in line with the NIS's flash estimate, released three weeks earlier.
- Simultaneously, both the non-farm and the non-farm private sector GDP (in our opinion, these may offer a clearer picture over the underlying evolutions) recorded above 5% rises: 5.5% YoY and 5.2% YoY respectively (see Chart 2), the highest since Q3 2008. As it was also suggested by the high-frequency indicators, all of the main economic sectors were in the positive territory irrespectively of the base period (previous quarter or Q3 2014) with a single exception, namely agriculture, which was heavily dragged down by a severe drought, especially in late summer. As a result, agriculture's output sharply dropped, pointing to a 14.8% YoY fall. Nevertheless, the weakness of the sector during 2015 could translate into a positive base effect in 2016, which together with the large fiscal loosing package represents notable upside potential.
- Taking a more exhaustive view on the production side items, the recent statistics outline that market services remained the foundation-stone of GDP growth, providing the largest contribution, based on the good performance of several sub-sectors such as: IT&C (+11.7% YoY), trade, hotels and restaurants (+8.9 YoY), other private services (+7.9% YoY), while financial intermediation and real estate activities were relatively subdued (+2.3% and +2.4%). Nevertheless, the favourable trends registered by the economy were broad-based, with construction adding 5.4% YoY and industry inching up 1.8% YoY too. Overall, this structure seems to confirm that the country's economy entered into a new expansion cycle, raising the chance of reaching a mature phase in the not too distant future.
- Turning to the expenditure side, the big picture did not change very significantly, after households' consumption continued to be the main driver, similarly to the previous quarters since Q1 2014 (Chart 4). Moreover, it could even accelerate, reaching 6.6% annual growth in the period of July-September, after 5.5% in Q2. Households' spending might be supported first of all by strongly increasing real disposable incomes, after the foods' VAT rate cut in June, which resulted in much lower inflation. In addition, raising nominal wages and further improving labour market conditions also helped households' real wages to advance (Charts 5).
- Net exports had again a negative impact on GDP dynamics, lowering the overall growth by 0.9% percentage points in Q3, after domestic-demand-driven imports advanced faster than exports (3.1% YoY vs. 0.9% YoY). Romanian exports lost further steam recently, despite the relatively favourable stance of the European economy underscored by the EC's sentiment indicator (Chart 6), as extra-EU demand shrank significantly, according to the monthly trade statistics. It may be worth noting that the balance of the current account seemingly marks a turning point (Chart 7). We think that the CA deficit should gradually widen in the following period on the back of the domestic-factors-led GDP growth.
- Gross fixed capital formation also registered a positive contribution to the annual GDP growth, but it
 was a smaller one compared to Q2, as investments slightly declined on QoQ basis recently (-0.6%,
 SWDA), after robust gain in April-June. On the other hand, they still could record 4.2% year-on-year
 gain in the third quarter of 2015. Regarding the public sector, the somewhat higher use of EU funds
 might also bolster investments during 2015, while the government's capital expenditures from own
 sources partially offset these increases (Chart 8). At the same time, private investments also could
 rise.
- Regarding the last quarter of 2015, the early data suggest that the economy might continue the
 upward trend: retail trade's increase remained high (Chart 11); employment expectations (Chart 12)
 and economic sentiment indicator (Chart 13) are still favourable. On the other hand, due to the
 coming VAT rate reduction in January, households may postpone some of their expenditures. Thus
 the last quarter of the year should be less impressive than Q3, causing us to maintain our 2015
 growth forecast at 3.7%.
- Looking ahead, year 2016 may start on a strong note, boosted by a large fiscal stimulus (see Chart 9), which should bolster consumption even further. Nevertheless, the absorption of EU funds may weigh on investments in the light of the new 2014-2020 budgeting period.
- At the same time, we see positive signs in the case of credit dynamics. Our broad estimate about the
 evolution of performing loans underscores favourable changes (Chart 14). But indeed, these partially
 may be clouded by the lowered limit of the so called "First Home" state guarantee scheme (to RON
 1.5 bn in 2016, from RON 2.8 bn this year) and the disputed mortgage default legislation.

Headquarter Treasury Sales

Alexandru Tibuleac

0372 31 85 85 alexandru.tibuleac@otpbank.ro

Cristian Ilie

0372 31 85 86 ilie.cristian@otpbank.ro

Corina Bejan

0372 31 85 84 corina.bejan@otpbank.ro

Alina Gheorghita

0372 31 85 83 alina.gheorghita@otpbank.ro

Andreea Nica

0755 000 106 andreea.nica@otpbank.ro

Regional Treasury Sales

Szilamer Kozma - Cluj 0755 000 400 szilamer.kozma@otpbank.ro

Tudor Zaman - Bucuresti 0755 000 199 tudor.zaman@otpbank.ro

Laura Sirbu - Bucuresti 0729 963 540 laura.sirbu@otpbank.ro

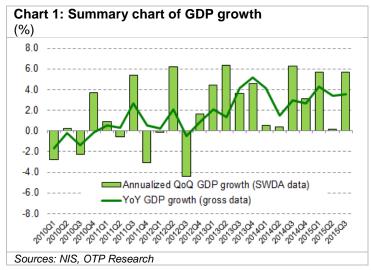
Alexandru Sabin - Arad 0730 577 959 alexandru.sabin@otpbank.ro

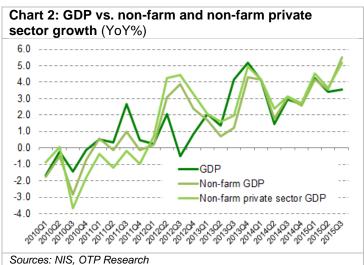
Analyst

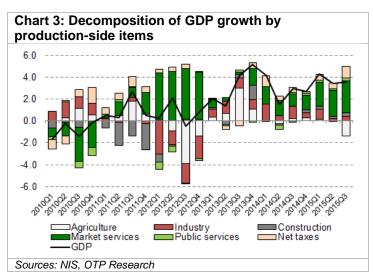
Csaba Bálint +4021 307 58 96 csaba.balint@otpbank.ro

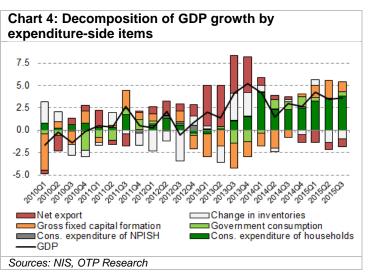


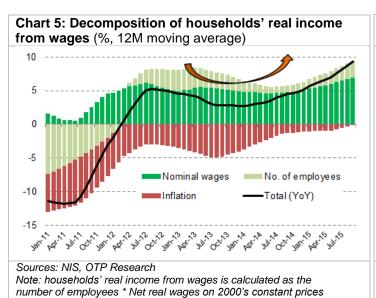
Chart set:

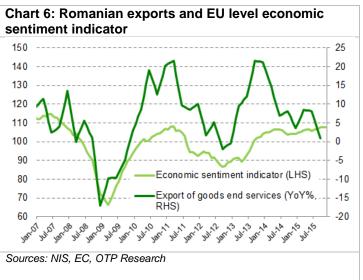




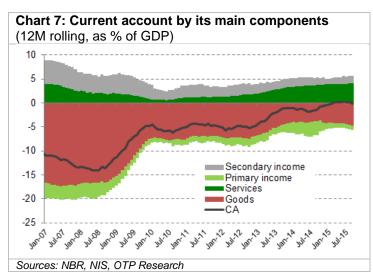


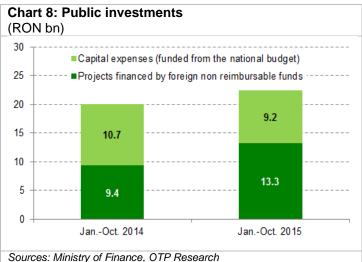


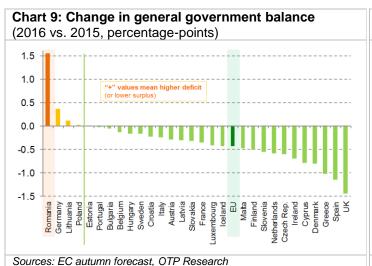


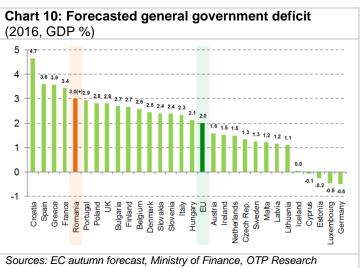


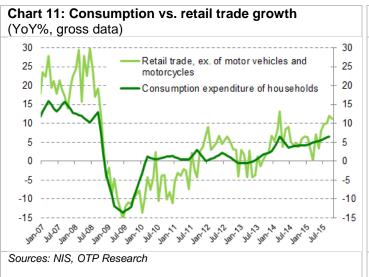


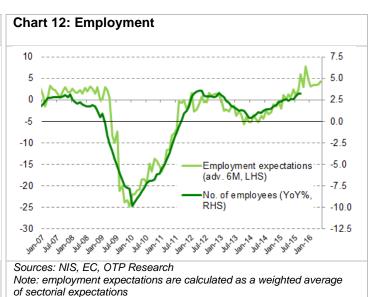




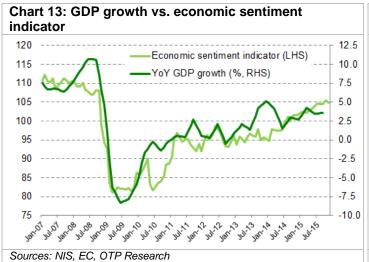


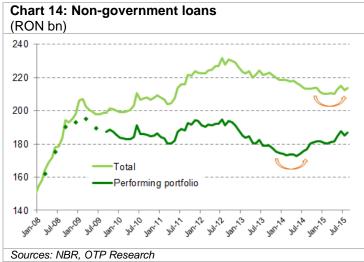
















Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to csaba.balint@otpbank.ro or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.