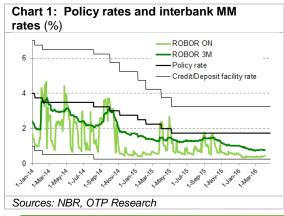


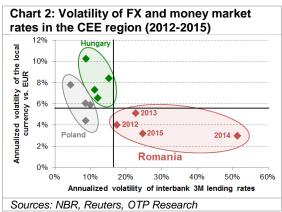
MONETARY POLICY COMMENT

1 April 2016

On hold, as expected, interest rate corridor could be narrowed in H2. On the middle run rate hikes, appreciating and more volatile RON could be in the pipeline.

- The National Bank of Romania remained on hold, keeping the main monetary policy instruments unchanged on its Thursday's Board meeting. Accordingly, the key rate was left at 1.75%, as it was anticipated unanimously by analysts. The decision had no significant impact on financial markets yesterday.
- Romania's central bank faces a more complex situation, stemming from divergent trends in the domestic and the global environment:
 - Overall monetary conditions are looser than previously predicted on the external front, as significant uncertainties about the outlook of global economic growth persist and inflation seems to be quite sluggish. Accordingly, the ECB announced further easing actions in the beginning of March and the US Federal Reserve is also more cautious about raising interest rates. Meanwhile, newer loosening measures were implemented in the CEE region too.
 - Nevertheless, domestic factors and perspectives indicate that policy normalisation measures should come sooner or later, as the fiscal policy turned strongly expansionary in recent quarters, after a long period of budgetary adjustments and consolidation, with the risk of further populist measures in the light of this year's elections. In addition, real wages started to show growth rates as high as in 2008 on the back of minimum wage hikes and the tightening labour market, while these gains in wages were not offset by significant improvements in productivity. As a result of rapidly increasing real disposable incomes, coupled with strengthening lending activity, households' consumption accelerated further, pointing to a 7.6% YoY advance in Q4 2015. Indeed, the annual inflation rate hit a new historical low in February, surprising analysts (-2.7% YoY vs. market consensus of -2.3% YoY), but the movement was due to several one-off effects, with little impact on the underlying processes. It may worth to note too, that excluding tax changes, Romania would have shown the highest increase of consumer prices in the CEE region.
- As we suggested <u>already</u>, the NBR may favour an interest rate environment that gradually becomes more stable and predictable, after the volume of RON denominated loans started to outweigh that of FX credits'. On his yesterday's press conference, this process was named by NBR Chief as a "recalibration of monetary policy" toward a "fully fledged inflation targeting". We recall that Romania's CB is following at the moment a managed float policy which puts somewhat more weigh on FX stability and lets MM rates to show higher volatility (see Chart 2). In this way, external and internal shocks can be managed with more flexibility. Taking into account the expected change of the policy regime, we presume that the gap between the interbank MM rates and the policy rate should gradually decrease in the next quarters. According to Mr Isarescu's guidance, the corridor (see Chart 1) could be narrowed by 0.5% in the first step, which translates to a 25 bps rise of the deposit facility rate, and a 25 bps decrease in the case of the interest rate on the credit facility. About the timing of these actions no details were revealed yesterday, but hints may come at the next Board meeting, scheduled for 5 May, when the new Inflation Report will be discussed as well.
- We deem that the narrowing of the corridor may take place in the second half of 2016 or even in the middle of the year, and similarly to our previous <u>report</u>, we expect that these measures will be followed by key rate hikes next year due to higher inflation outlook.
- Considering the extra loose monetary conditions in Europe, a tightening policy may trigger some
 currency appreciation, which would be undesired, given the already widening trend of the current
 account deficit. Moreover, too rapidly increasing money market rates would also undermine to some
 extent the long-awaited switching process between FX and RON-denominated loans. Hence, we
 suspect that the central bank will be cautious in altering of its policy in the near future, but on
 the middle run modest appreciation of the RON, coupled with larger volatility still could
 come.





Headquarter Treasury Sales

Alexandru Tibuleac

+40372 31 85 85 alexandru.tibuleac@otpbank.ro

Cristian Ilie

+40372 31 85 86 ilie.cristian@otpbank.ro

Corina Bejan

+40372 31 85 84 corina.bejan@otpbank.ro

Alina Gheorghita

+40372 31 85 83 alina.gheorghita@otpbank.ro

Andreea Nica

+40755 000 106 andreea.nica@otpbank.ro

Regional Treasury Sales

Szilamer Kozma - Cluj

+40755 000 400 szilamer.kozma@otpbank.ro

Tudor Zaman - Bucuresti

+40755 000 199 tudor.zaman@otpbank.ro

Laura Sirbu - Bucuresti

+40729 963 540 laura.sirbu@otpbank.ro

Alexandru Sabin - Arad

+40730 577 959 alexandru.sabin@otpbank.ro

Chief Economist

Gergely Tardos +36 1 374 7273

tardosg@otpbank.hu

Analyst

Csaba Bálint

+4021 307 58 96 csaba.balint@otpbank.ro

MONETARY POLICY COMMENT - ROMANIA



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.Á. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to csaba.balint@otpbank.ro or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.