Headquarter Treasury Sales

Alexandru Tibuleac

0372 31 85 85 alexandru.tibuleac@otpbank.ro

Cristian Ilie

0372 31 85 86 ilie.cristian@otpbank.ro

Corina Bejan

0372 31 85 84 corina.bejan@otpbank.ro

Andreea Nica

0755 000 106 andreea.nica@otpbank.ro

Regional Treasury Sales

Szilamer Kozma - Cluj 0755 000 400 szilamer.kozma@otpbank.ro

Tudor Zaman - Bucuresti 0755 000 199 tudor.zaman@otpbank.ro

Alexandru Sabin - Arad 0730 577 959 alexandru.sabin@otpbank.ro



Daily Report – Romania





| | | Date: 17.11.2016 | | | | | | |
|-------------------|-------------|------------------|----------|--------|-------------|------|--|--|
| STOCK EXCHANGE | | | | | | | | |
| | Close | Da | ily chg. | (%) V | Veekly chg. | (%) | | |
| BET | 6,859.05 | 1 | 0.23 | 1 | 0.20 | | | |
| BET-TR | 8,472.78 | 1 | 0.23 | 1 | 0.20 | | | |
| BET-FI | 28,898.27 | 1 | 0.00 | 1 | 0.69 | | | |
| BET-XT | 621.90 | 1 | 0.20 | 1 | 0.29 | | | |
| BRD | 11.1000 | 1 | 0.91 | 1 | -0.18 | | | |
| TLV | 2.3500 | 1 | 0.21 | 1 | 0.86 | | | |
| FP | 0.7940 | \Rightarrow | 0.00 | 1 | 0.13 | | | |
| SNG | 24.1500 | 1 | 0.42 | 1 | 0.42 | | | |
| TGN | 300.0000 | \Rightarrow | 0.00 | 1 | 0.33 | | | |
| GOV'T BOND MARKET | | | | | | | | |
| Maturity | Yield (%) | Dai | ly chg. | (bp) V | Veekly chg. | (bp) | | |
| 6 month | 0.61 | 1 | -0.5 | 1 | 13.0 | | | |
| 12 month | 0.74 | \Rightarrow | 0.0 | 1 | 14.5 | | | |
| 3 year | 1.51 | 1 | 1.0 | 1 | 12.5 | | | |
| 5 year | 2.42 | 1 | -0.5 | 1 | 17.5 | | | |
| 10 year | 3.44 | 1 | -0.5 | 1 | 28.5 | | | |
| | GOV'T BO | DND | AUCTI | ONS | | | | |
| | Maturity | Auctions | | | Sold | | | |
| Monday | 2.3Y | RON 400 mn | | | RON 160 mn | | | |
| Thursday | 7.4Y | RO | ON 300 | mn | RON 154 r | nn | | |
| | | | | | | | | |
| | | | IARKET | | | | | |
| | Rate (%/bp) | Da | ily chg | (bp) V | Veekly chg | (bp) | | |
| ON ROBOR | 0.49 | 1 | -2.0 | 1 | | | | |
| 3M ROBOR | 0.81 | \Rightarrow | 0.0 | 1 | 7.0 | | | |
| 6M ROBOR | 1.01 | \Rightarrow | 0.0 | 1 | 7.0 | | | |
| 1Y ROBOR | 1.14 | \Rightarrow | 0.0 | 1 | 5.0 | | | |
| 5Y CDS | 100.29 | 1 | 0.0 | 1 | 5.4 | | | |
| FX MARKET | | | | | | | | |

Sources: Reuters, OTP Research

EUR/RON

USD/RON

CHF/RON

100HUF/RON

Rate

4.5160

4.2490

4.2190

0.0146

Daily chg. (%) Weekly chg. (%)

0.23

2.75

0.70

-0.47

-0.08

-0.08

0.51

-0.04

Summary

- The USD continued its rally, fuelled by intensifying rate hike expectations; the leu gained small ground versus the EUR.
- The Ministry of Finance sold only RON 154 mn in 7.4Y bonds versus the planned RON 300 mn.
- Optimism ruled global stock markets yesterday; the BET gained 0.2% on low volumes.

In yesterday's enthusiastic trading mood, the US dollar gained traction, after Fed Chief Janet Yellen said that an interest rate increase might come relatively soon. At the same time, the minutes of the European Central Bank's October meeting revealed that policy makers are open to providing further stimulus to boost the eurozone's economic recovery. With the latest advance of the greenback, the EUR/USD hit a one-year low at around 1.06. Meanwhile, the supportive market sentiment helped the CEE region's currencies to strengthen modestly compared to the euro, with Romania's leu also appreciating a bit.

On Thursday's auction of 7.4Y government bonds, the Ministry of Finance issued papers in value of RON 154 mn, significantly less than planned (RON 300 mn), after the bid-to-cover ratio reached only 0.8x. Meanwhile, the average accepted yield surged to 3.13%, up from 2.86% at the previous similar transaction in October. Nonetheless, the weak result was not a surprise in the light of recent increases of yields on the secondary market as well as the precedents of soft auctions after the US elections.

Money market lending rates mostly eased yesterday.

The leading indices of Europe performed well, after the ECB's latest minutes revealed that further stimulus could be in the cards. At the end of the day, the main equity benchmarks showed gains between 0.2% and 0.7%. On the other side of the Atlantic, investors' optimism was fuelled by favourable macroeconomic data, keeping the key indices in positive territory. Nevertheless, Romanian equities had a quiet session on low turnover (less than RON 14 mn). The BET finished with a timid, 0.2% advance on Thursday.

Today there is no important macroeconomic data to be released on the domestic front.

| Date | | PERIOD | INDICATOR | FACT | CONSENS | JS PREVIOUS |
|--------|-----------|-----------|--|---------|---------|-------------|
| 15-Nov | Tuesday | September | Wholesale turnover index (YoY%) | 8.4 | | 14.8 |
| | | September | Turnover of market serv. rendered mainly to enterp. (YoY | %) 10.7 | | 13.4 |
| | | Q3 2016 | Flash GDP growth rate (YoY%) | 4.4 | 5.1 | 6.0 |
| 16-Nov | Wednesday | | no data | | | |
| 17-Nov | Thursday | October | New passenger car registrations (YoY%) | 5.1 | | 62.7 |
| 18-Nov | Friday | | no data | | | |
| 21-Nov | Monday | | no data | | | |



| OTP AM – Investment Funds | | 16-Nov-16 | | | | | | |
|---------------------------|-----|------------|---|-------|---|------|---|------|
| Investment funds | ссу | last NAV/U | | 1m% | | Ytd% | | 52W% |
| OTP AvantisRO | RON | 8.9688 | 1 | -0.09 | 1 | 5.49 | 1 | 5.56 |
| OTP Obligatiuni | RON | 14.6476 | 1 | -0.29 | 1 | 2.74 | 1 | 2.87 |
| OTP ComodisRO | RON | 17.0833 | 1 | 0.09 | 1 | 1.28 | 1 | 1.45 |
| OTP Euro Bond | EUR | 12.6259 | 1 | -0.58 | 1 | 1.80 | 1 | 1.87 |
| OTP Dollar Bond | USD | 10.8176 | 1 | -0.33 | 1 | 2.36 | 1 | 2.27 |
| OTP Premium Return | RON | 11.0610 | 1 | 0.99 | 1 | 3.20 | 1 | 3.56 |
| OTP Euro Premium Return | EUR | 9.8847 | 1 | -0.89 | 1 | 0.53 | | n.a. |
| OTP Global Mix | RON | 10.5870 | 1 | 0.42 | 1 | 5.88 | | n.a. |

Chief Economist

Gergely Tardos +36 1 3747273 tardosg@otpbank.hu Analyst
Csaba Bálint
+4021 3075896
csaba.balint@otpbank.ro





Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centered on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to csaba.balint@otpbank.ro or a written mail addressed to OTP Bank Romania S.A, Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.