### **Headquarter Treasury Sales**

Alexandru Tibuleac

0372 31 85 85 alexandru.tibuleac@otpbank.ro

**Cristian Ilie** 

0372 31 85 86 ilie.cristian@otpbank.ro

Corina Bejan

0372 31 85 84 corina.bejan@otpbank.ro

**Andreea Nica** 

0755 000 106 andreea.nica@otpbank.ro

#### **Regional Treasury Sales**

**Szilamer Kozma - Cluj** 0755 000 400 szilamer.kozma@otpbank.ro

**Tudor Zaman - Bucuresti** 0755 000 199 tudor.zaman@otpbank.ro

Alexandru Sabin - Arad 0730 577 959 alexandru.sabin@otpbank.ro



## **Daily Report – Romania**



#### DAILY REPORT - ROMANIA

# **© otp** Research

| Date: 24.11.2016  |   |  |   |  |  |  |  |  |  |
|---|---|--|---|--|--|--|--|--|--|
| STOCK EXCHANGE  |   |  |   |  |  |  |  |  |  |
|   | Close   | Daily chg. (%  | ) Weekly chg. (%)   |  |  |  |  |  |  |
| BET   | 6,836.15  | -0.03  | -0.33   |  |  |  |  |  |  |
| BET-TR  | 8,444.47  | -0.03  | -0.33   |  |  |  |  |  |  |
| BET-FI  | 28,586.12   | -0.48  | <b>↓</b> -1.08  |  |  |  |  |  |  |
| BET-XT  | 619.11  | -0.07  | -0.45   |  |  |  |  |  |  |
| TLV   | 2.3500  | <b>₽</b> -0.42   | ⇒ 0.00  |  |  |  |  |  |  |
| TEL   | 29.0000   | <b>₽</b> -0.17   | -0.85   |  |  |  |  |  |  |
| SNG   | 24.1000   | ⇒ 0.00   | -0.21   |  |  |  |  |  |  |
| FP  | 0.7880  | -0.38  | -0.76   |  |  |  |  |  |  |
| EL  | 13.5200   | <b>1</b> 0.15  | -0.59   |  |  |  |  |  |  |
| GOV'T BOND MARKET   |   |  |   |  |  |  |  |  |  |
| Maturity  | Yield (%)   | Daily chg. (bp   | ) Weekly chg. (bp)  |  |  |  |  |  |  |
| 6 month   | 0.60  | ⇒ 0.0  | -0.5  |  |  |  |  |  |  |
| 12 month  | 0.76  | ⇒ 0.0  | <b>1</b> 2.5  |  |  |  |  |  |  |
| 3 year  | 1.52  | <b>1</b> 0.5   | <b>1</b> .0   |  |  |  |  |  |  |
| 5 year  | 2.43  | ⇒ 0.0  | <b>1</b> 0.5  |  |  |  |  |  |  |
| 10 year   | 3.43  | <b>1</b> 2.0   | <b>↓</b> -1.0   |  |  |  |  |  |  |
| GOV'T BOND AUCTIONS   |   |  |   |  |  |  |  |  |  |
|   |   |  | S   |  |  |  |  |  |  |
|   | Maturity  | Auctions   | Sold  |  |  |  |  |  |  |
| Monday  |   |  | Sold  |  |  |  |  |  |  |
| Monday<br>Thursday  | Maturity  | Auctions   | Sold<br>RON 0 mn  |  |  |  |  |  |  |
| _   | Maturity<br>5.0Y<br>12M   | Auctions<br>RON 500 mn<br>RON 800 mn   | Sold<br>RON 0 mn  |  |  |  |  |  |  |
| _   | Maturity<br>5.0Y<br>12M<br>MONE   | Auctions<br>RON 500 mn<br>RON 800 mn   | Sold<br>RON 0 mn<br>RON 711 mn                                  |  |  |  |  |  |  |
| _   | Maturity 5.0Y 12M  MONE Rate (%/bp)   | Auctions<br>RON 500 mn<br>RON 800 mn   | Sold<br>RON 0 mn  |  |  |  |  |  |  |
| _   | Maturity<br>5.0Y<br>12M<br>MONE   | Auctions<br>RON 500 mn<br>RON 800 mn   | Sold<br>RON 0 mn<br>RON 711 mn                                  |  |  |  |  |  |  |
| Thursday  | Maturity 5.0Y 12M  MONE Rate (%/bp)   | Auctions RON 500 mn RON 800 mn  EY MARKET Daily chg (bp)   | Sold<br>RON 0 mn<br>RON 711 mn                                  |  |  |  |  |  |  |
| Thursday ON ROBOR   | Maturity 5.0Y 12M  MONE Rate (%/bp) 0.55  | Auctions RON 500 mn RON 800 mn  EY MARKET Daily chg (bp) 6.0   | Sold RON 0 mn RON 711 mn  ) Weekly chg (bp) 6.0                 |  |  |  |  |  |  |
| ON ROBOR<br>3M ROBOR<br>6M ROBOR<br>1Y ROBOR                | Maturity 5.0Y 12M  MONE Rate (%/bp) 0.55 0.81   | Auctions RON 500 mn RON 800 mn  EY MARKET Daily chg (bp.  6.0  0.0   | Sold RON 0 mn RON 711 mn  ) Weekly chg (bp) 6.0 0.0             |  |  |  |  |  |  |
| ON ROBOR<br>3M ROBOR<br>6M ROBOR                            | Maturity<br>5.0Y<br>12M<br>MONE<br>Rate (%/bp)<br>0.55<br>0.81<br>1.03<br>1.15<br>99.40           | Auctions RON 500 mn RON 800 mn  EY MARKET Daily chg (bp)  ↑ 6.0  ↑ 1.0  ↑ 0.0  ↑ 0.0                         | Sold RON 0 mn RON 711 mn  ) Weekly chg (bp)  ↑ 6.0  → 0.0 ↑ 2.0 |  |  |  |  |  |  |
| ON ROBOR<br>3M ROBOR<br>6M ROBOR<br>1Y ROBOR                | Maturity<br>5.0Y<br>12M<br>MONE<br>Rate (%/bp)<br>0.55<br>0.81<br>1.03<br>1.15<br>99.40           | Auctions RON 500 mn RON 800 mn  EY MARKET  Daily chg (bp)  ↑ 6.0  → 0.0  ↑ 1.0  → 0.0  MARKET                | Sold RON 0 mn RON 711 mn  ) Weekly chg (bp)                     |  |  |  |  |  |  |
| ON ROBOR<br>3M ROBOR<br>6M ROBOR<br>1Y ROBOR<br>5Y CDS      | Maturity<br>5.0Y<br>12M<br>MONE<br>Rate (%/bp)<br>0.55<br>0.81<br>1.03<br>1.15<br>99.40           | Auctions RON 500 mn RON 800 mn  EY MARKET  Daily chg (bp.  ↑ 6.0  ↑ 0.0  ↑ 1.0  → 0.0  MARKET  Daily chg. (% | Sold RON 0 mn RON 711 mn  ) Weekly chg (bp)                     |  |  |  |  |  |  |
| ON ROBOR<br>3M ROBOR<br>6M ROBOR<br>1Y ROBOR                | Maturity<br>5.0Y<br>12M<br>MONE<br>Rate (%/bp)<br>0.55<br>0.81<br>1.03<br>1.15<br>99.40           | Auctions RON 500 mn RON 800 mn  EY MARKET  Daily chg (bp)  ↑ 6.0  → 0.0  ↑ 1.0  → 0.0  MARKET                | Sold RON 0 mn RON 711 mn  ) Weekly chg (bp)                     |  |  |  |  |  |  |
| ON ROBOR<br>3M ROBOR<br>6M ROBOR<br>1Y ROBOR<br>5Y CDS      | Maturity 5.0Y 12M  MONE Rate (%/bp) 0.55 0.81 1.03 1.15 99.40  FX Rate                            | Auctions RON 500 mn RON 800 mn  EY MARKET  Daily chg (bp.  ↑ 6.0  ↑ 1.0  ↑ 0.0  MARKET  Daily chg. (%        | Sold RON 0 mn RON 711 mn  ) Weekly chg (bp)                     |  |  |  |  |  |  |
| ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS                  | Maturity 5.0Y 12M  MONE Rate (%/bp) 0.55 0.81 1.03 1.15 99.40 FX Rate 4.5101                      | Auctions RON 500 mn RON 800 mn  EY MARKET  Daily chg (bp.  ↑ 6.0  ↑ 1.0  ↑ 0.0  ↑ 1.0  Daily chg. (% ↑ 0.03  | Sold RON 0 mn RON 711 mn  ) Weekly chg (bp)                     |  |  |  |  |  |  |
| ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS  EUR/RON USD/RON | Maturity 5.0Y 12M  MONE Rate (%/bp) 0.55 0.81 1.03 1.15 99.40 FX Rate 4.5101 4.2739 4.2026 0.0145 | Auctions RON 500 mn RON 800 mn  EY MARKET  Daily chg (bp   | Sold RON 0 mn RON 711 mn   ) Weekly chg (bp)                    |  |  |  |  |  |  |

#### **Summary**

Date: 24 11 2016

- RON-denominated loan continued to grow in October, helped mainly by households' loans, but leu-based lending activity showed some positive signs in the case of the corporate sector too.
- New commercial vehicle registrations fell 5.6% YoY in October.
- The EUR/RON had a quiet session yesterday.
- The MoF borrowed less than planned at Thursday's auction.
- US markets were closed for Thanksgiving holiday; stocks showed small changes in Europe.

Yesterday the National Bank of Romania published a wide range of monetary statistics for October. According to the fresh data, the volume of non-government loans denominated in RON advanced by 1.2% MoM and 13.5% YoY, primarily helped by the segment of households (1.3% MoM and 26.6% YoY). The good news is that corporate credit also showed positive signs, expanding by 1.1% compared to September and rising by 2.0% on annual basis. Both growth paces were stronger than a month earlier. Foreign currency loans also inched higher from September, pointing to a 0.4% gain, but this was the result of the weaker RON, as it lost 1.2% against the common European currency last month. In annual terms, the advance of FX-denominated credit remained deep in negative territory. At the same time, non-government deposits registered some deceleration, increasing by 10.8% YoY, down from September's 11.1% surge.

New commercial vehicle registrations fell 5.6% YoY in October, after 8.3% YoY gain a month earlier, the ACEA (European Automobile Manufacturers Association) revealed today.

Trading on global financial markets was quiet yesterday, as US investors celebrated Thanksgiving holiday. Not surprisingly, the EUR/USD showed little variation on Thursday, while the RON also ended practically flat compared to the euro, in line with the Polish zloty and the Hungarian forint.

The Ministry of Finance sold RON 711 mn via 12M T-bills yesterday, less than the planned RON 800 mn. The demand was relatively weak, after primary dealers subscribed for only RON 966 mn. The average yield stood at 0.84%.

Yesterday equity markets showed subtle gains in Europe, while Bucharest's BET closed flat.

| Date   |           | PERIOD  | INDICATOR                                   | FACT | CONSENSUS PREVIOUS |
|--------|-----------|---------|---|------|--------------------|
| 22-Nov | Tuesday   |         | no data                                     |      |                    |
| 23-Nov | Wednesday |         | no data                                     |      |                    |
| 24-Nov | Thursday  | October | M3 (broad money, YoY%)                      | 11.8 | 12.2               |
|        |           | October | Non-government loans (YoY%)                 | 2.0  | 1.2                |
|        |           | October | Non-government deposits (YoY%)              | 10.8 | 11.1               |
| 25-Nov | Friday    | October | New commercial vehicle registrations (YoY%) | -5.6 | 8.3                |
| 28-Nov | Monday    | October | Licenses for residential buildings (YoY%)   |      |                    |

Sources: NIS, NBR, Reuters, OTP Research



| OTP AM – Investment Funds |     | 23-Nov-16  |        |       |   |      |   |      |
|---------------------------|-----|------------|--------|-------|---|------|---|------|
| Investment funds          | ссу | last NAV/U |        | 1m%   |   | Ytd% |   | 52W% |
| OTP AvantisRO             | RON | 8.9221     | 1      | -0.70 | 1 | 4.94 | 1 | 3.27 |
| OTP Obligatiuni           | RON | 14.6507    | 1      | -0.35 | 1 | 2.76 | 1 | 2.80 |
| OTP ComodisRO             | RON | 17.0874    | 1      | 0.09  | 1 | 1.31 | 1 | 1.45 |
| OTP Euro Bond             | EUR | 12.6245    | $\Phi$ | -0.65 | 1 | 1.79 | 1 | 1.77 |
| OTP Dollar Bond           | USD | 10.8171    | 1      | -0.38 | 1 | 2.36 | 1 | 2.19 |
| OTP Premium Return        | RON | 11.0543    | 1      | 0.99  | 1 | 3.14 | 1 | 2.87 |
| OTP Euro Premium Return   | EUR | 9.9122     | $\Phi$ | -0.89 | 1 | 0.81 |   | n.a. |
| OTP Global Mix            | RON | 10.5908    | 1      | 0.06  | 1 | 5.92 |   | n.a. |

**Chief Economist** 

Gergely Tardos +36 1 3747273 tardosg@otpbank.hu Analyst
Csaba Bálint
+4021 3075896
csaba.balint@otpbank.ro





#### **Disclaimer**

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centered on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to <a href="mailto:csaba.balint@otpbank.ro">csaba.balint@otpbank.ro</a> or a written mail addressed to OTP Bank Romania S.A. Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.