Headquarter Treasury Sales

Ionut Constandache

0372 31 85 86 ionut.constandache@otpbank.ro

Corina Bejan

0372 31 85 84 corina.bejan@otpbank.ro

Anamaria Toma

0372 31 85 85 anamaria.toma@otpbank.ro

Cristian Bodirca

0372 31 85 88 cristian.bodirca@otpbank.ro

Regional Treasury Sales

Szilamer Kozma - Cluj 0755 000 400 szilamer.kozma@otpbank.ro

Tudor Zaman - Bucuresti 0755 000 199 tudor.zaman@otpbank.ro

Alexandru Sabin - Arad 0730 577 959 alexandru.sabin@otpbank.ro

Andrei Sala - Brasov 0755 000 015 andrei.sala@otpbank.ro





Daily Report – Romania

ROMANIAN DAILY REPORT - 20 OCTOBER 2017



)ate): '	19	.1	0.	20	1	7

Date. 15.10.2017								
STOCK EXCHANGE								
	Close			(%) W	eekly chg.	(%)		
BET	8,005.77	1		1	0.11			
BET-TR	10,621.66	1	-0.59	1	0.17			
BET-FI	36,610.51	1	-0.42	1	0.64			
BET-XT	743.68	Û	-0.56	1	0.30			
TLV	0.84	Û	-0.82	1	0.12			
BRD	13.00	1	0.31	1	2.20			
SNG	2.33	1	-0.85	1	-1.06			
TGN	0.29	Û	-1.21	1	-0.52			
TEL	1.04	1	-4.59	\Rightarrow	0.00			
GOV'T BOND MARKET								
Maturity	Yield (%)	Dai	ly chg.	(bp) W	eekly chg.	(bp)		
6 month	1.71	1	0.5	1	14.0			
12 month	1.95	1	7.5	1	22.0			
3 year	2.53	1	3.0	1	10.5			
5 year	3.06	1	1.5	•	0.5			
10 year	4.18	1	0.0	1	-4.0			
GOV'T BOND AUCTIONS								
	GUVID	שמט	AUCII	ON2				
	Maturity		Auction		Sold			
Monday				S	Sold RON 0 mi	n		
Monday Thursday	Maturity	RO	Auction	s mn				
•	Maturity 1.5Y	RO	Auction ON 300	s mn	RON 0 mi			
•	Maturity 1.5Y 4.4Y	RO RO	Auction ON 300	s mn mn	RON 0 mi			
•	Maturity 1.5Y 4.4Y	RO RO EY M	Auction DN 300 DN 300 IARKET	s mn mn	RON 0 mi	n		
•	Maturity 1.5Y 4.4Y MON	RO RO EY M	Auction DN 300 DN 300 IARKET	s mn mn	RON 0 mi	n		
Thursday	Maturity 1.5Y 4.4Y MON Rate (%/bp)	R(R(EY M Da	Auction ON 300 ON 300 ON 300 ARKET ily chg	s mn mn (bp) W	RON 0 mi RON 0 mi	n		
Thursday ON ROBOR	Maturity 1.5Y 4.4Y MON Rate (%/bp) 0.75	RC RC EY M Da \$	Auction DN 300 DN 300 IARKET ily chg -3.0	mn mn (bp) W	RON 0 mi RON 0 mi /eekly chg -90.0	n		
Thursday ON ROBOR 3M ROBOR	Maturity 1.5Y 4.4Y MON Rate (%/bp) 0.75 1.84	RC RC EY M Da \$	Auction DN 300 DN 300 DR KET IARKET ily chg -3.0 0.0	s mn mn (bp) W	RON 0 mi RON 0 mi /eekly chg -90.0 2.0	n		
Thursday ON ROBOR 3M ROBOR 6M ROBOR	Maturity 1.5Y 4.4Y MON Rate (%/bp) 0.75 1.84 2.01	RC RC EY M Da \$	Auction DN 300 DN 300 D	mn mn (bp) W	RON 0 mi RON 0 mi /eekly chg -90.0 2.0 7.0	n		
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR	Maturity 1.5Y 4.4Y MON Rate (%/bp) 0.75 1.84 2.01 2.11 90.61	R(CRC) EY M Da ↓ ↓ ↑ ↑	Auction DN 300 DN 300 IARKET ily chg -3.0 0.0 3.0 2.0	s mn mn (bp) W	RON 0 mi RON 0 mi /eekly chg -90.0 2.0 7.0 8.0	n		
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR	Maturity 1.5Y 4.4Y MON Rate (%/bp) 0.75 1.84 2.01 2.11 90.61	EY M Da U Da MAI	Auction ON 300 ON 300 IARKET ily chg -3.0 0.0 3.0 2.0 0.0 RKET	s mn mn (bp) W	RON 0 mi RON 0 mi /eekly chg -90.0 2.0 7.0 8.0	(bp)		
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR	Maturity 1.5Y 4.4Y MON Rate (%/bp) 0.75 1.84 2.01 2.11 90.61 FX	EY M Da U Da MAI	Auction ON 300 ON 300 IARKET ily chg -3.0 0.0 2.0 0.0 RKET ily chg.	s mn mn (bp) W	RON 0 mi RON 0 mi /eekly chg -90.0 2.0 7.0 8.0 -0.1	(bp)		
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS	Maturity 1.5Y 4.4Y MON Rate (%/bp) 0.75 1.84 2.01 2.11 90.61 FX Rate	RC RC Da	Auction ON 300 ON 300 ARKET ily chg -3.0 0.0 3.0 2.0 0.0 RKET ily chg. 0.24	s mn mn (bp) W	RON 0 mi RON 0 mi /eekly chg -90.0 2.0 7.0 8.0 -0.1	(bp)		
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS	Maturity 1.5Y 4.4Y MON Rate (%/bp) 0.75 1.84 2.01 2.11 90.61 FX Rate 4.5985	RC RC PY M Da P P P P P P P P P P P P P P P P P P	Auction DN 300 DN 300 DN 300 ARKET ily chg. 0.04 -0.31	s mn mn (bp) W	reekly chg -90.0 2.0 7.0 8.0 -0.1 reekly chg. 0.24	(bp)		
ON ROBOR 3M ROBOR 6M ROBOR 1Y ROBOR 5Y CDS EUR/RON USD/RON	Maturity 1.5Y 4.4Y MON Rate (%/bp) 0.75 1.84 2.01 2.11 90.61 FX Rate 4.5985 3.8798	RC RC PY M Date Property MAR Date Property Prope	Auction DN 300 DN 300 DN 300 ARKET ily chg. 0.04 -0.31	s mn mn (bp) W (bp) W (%) W	RON 0 mi RON 0 mi /eekly chg -90.0 2.0 7.0 8.0 -0.1 /eekly chg. 0.24 0.05	(bp)		

Summary

- Yesterday the MoF rejected all bids, in the fifth consecutive failed government security auction.
- 2% "solidarity tax" could be introduced starting from next year.
- The leu underperformed its rivals in the CEE region.
- Yesterday Romanian stocks mostly fell, in line with their Western European peers.

Debt managers rejected all bids in yesterday's 4.4Y bond tender. This was the fifth consecutive auction with zero borrowed amount due to high financing costs and relatively subdued demand from dealers. The next, and last tender in this month, is planned for Monday.

The Ministry of Finance proposed to sell only RON 2.4 bn debt (including non-competitive offers) in October, well below this year's average of RON 4.2 bn. This came after a liquidity squeeze on the money market as well as the perspective of swiftly accelerating inflation sparked a rally of interest rates. The central bank's interventions via weekly repo operations, providing around RON 9.4 bn (3 October) and RON 4.1 bn (10 October) extra liquidity, calmed the tensions on the interbank market. This week's repo tender, with no bids from commercial banks, signalled that liquidity conditions may have somewhat improved.

Yesterday the yield curve shifted three basis points higher on average, with the largest increase at the one-year maturity (8 bps), the NBR's data showed. Meanwhile, ROBOR rates on the 1M-12M maturities increased marginally. We think that the expected year-end payments of the government and a relatively large redemption in January (government securities in value of RON 8.5 bn reach to maturity in January) will help liquidity conditions to improve.

Romania plans to introduce a new tax starting from January 2018, Finance minister lonut Misa announced. The so-called "solidarity tax" would stay at 2% of companies' overall wage costs, Mr Misa said. We think that after several correction measures, this year's 3% deficit target could be met, but there is a significant risk of breaching the objective next year.

Weakening around 0.2% against the euro, the leu underperformed its peers in the CEE region on Thursday. At the end of the day, the EUR/RON stood close to 4.60.

Similarly to the key Western European equity benchmarks, the BET closed in red. The uncertainties around Catalonia as well as concerns over China weighed on trading sentiment in Europe. Nevertheless, US stocks marched higher.

Date		PERIOD	INDICATOR	FACT	CONSENSUS PREVIOUS
16-Oct	Monday	August	CA balance (EUR mn, YTD)	-4,043	-3,631
17-Oct	Tuesday	September	New passenger car registrations (YoY%)	11.4	-3.3
18-Oct	Wednesday		no data		
19-Oct	Thursday		no data		
20-Oct	Friday		no data		

Sources: NIS, NBR, Reuters, OTP Research

www.otpresearch.com 2



OTP AM – Investment Funds		18-Oct-17						
Investment funds	ссу	last NAV/U		1m%		Ytd%		52W%
OTP AvantisRO	RON	11.0127	1	0.27	1	20.42	1	22.75
OTP Obligatiuni	RON	14.8916	1	-0.12	1	1.48	1	1.38
OTP ComodisRO	RON	17.2704	1	0.08	1	0.97	1	1.18
OTP Euro Bond	EUR	12.8163	1	0.02	1	1.33	1	0.94
OTP Dollar Bond	USD	11.0108	1	0.09	1	1.47	1	1.44
OTP Premium Return	RON	11.7120	1	0.72	1	4.96	1	5.78
OTP Euro Premium Return	EUR	9.9533	1	0.56	1	-0.09	1	-0.18
OTP Global Mix	RON	11.5610	1	1.72	1	7.10	1	9.42

Chief Economist

Gergely Tardos +36 1 3747273 tardosg@otpbank.hu Analyst
Csaba Bálint
+4021 3075896
csaba.balint@otpbank.ro

www.otpresearch.com 3

ROMANIAN DAILY REPORT - 20 OCTOBER 2017



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centered on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to csaba.balint@otpbank.ro or a written mail addressed to OTP Bank Romania S.A, Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.

www.otpresearch.com 4