Headquarter Treasury Sales

lonut Constandache 0372 31 85 86 ionut.constandache@otpbank.ro

Corina Bejan 0372 31 85 84 corina.bejan@otpbank.ro

Anamaria Toma 0372 31 85 85 anamaria.toma@otpbank.ro

Cristian Bodirca 0372 31 85 88 cristian.bodirca@otpbank.ro

Regional Treasury Sales

Szilamer Kozma - Cluj 0755 000 400 szilamer.kozma@otpbank.ro

Tudor Zaman - Bucuresti 0755 000 199 tudor.zaman@otpbank.ro

Alexandru Sabin - Arad 0730 577 959 alexandru.sabin@otpbank.ro

Andrei Sala - Brasov 0755 000 015 andrei.sala@otpbank.ro



Daily Report – Romania



ROMANIAN DAILY REPORT - 31 OCTOBER 2017



| | Date: 30.10.2017 | | | | | | |
|---------------------|---|----------------|-----------------|--|--|--|--|
| STOCK EXCHANGE | | | | | | | |
| | Close | Daily chg. (%) | Weekly chg. (%) | | | | |
| BET | 7,845.51 | 🕹 -0.16 | -0.70 | | | | |
| BET-TR | 10,409.12 | 🕹 -0.16 | -0.70 | | | | |
| BET-FI | 36,373.68 | 🕹 -0.14 | 1 0.12 | | | | |
| BET-XT | 731.46 | -0.03 | -0.41 | | | | |
| TLV | 2.17 | 4 -1.81 | -3.13 | | | | |
| BRD | 28.65 | 10.17 | -3.54 | | | | |
| SNG | 0.29 | 1.76 | 1.94 | | | | |
| TGN | 0.85 | -0.47 | • 0.00 | | | | |
| TEL | 400.00 | 1.01 | 0.00 | | | | |
| GOV'T BOND MARKET | | | | | | | |
| Maturity | Maturity Yield (%) Daily chg. (bp) Weekly chg. (bp) | | | | | | |
| 6 month | 1.78 | 0.0 | - 1.0 | | | | |
| 12 month | 1.95 | -4.5 | -5.5 | | | | |
| 3 year | 2.60 | -3.5 | -2.0 | | | | |
| 5 year | 3.13 | -3.5 | 1.0 | | | | |
| 10 year | 4.32 | -2.5 | 6 .5 | | | | |
| GOV'T BOND AUCTIONS | | | | | | | |
| | Maturity | Auctions | Sold | | | | |

| MONEY MARKET | | | | | | | |
|-------------------------------------|-------------|--------------|------------|---------------|------------|-----|--|
| | Rate (%/bp) | Da | ily chg (b | p) Wee | ekly chg (| bp) | |
| ON ROBOR | 1.85 | | 2.0 | 1 | 110.0 | | |
| 3M ROBOR | 1.87 | \mathbf{I} | -1.0 | | 2.0 | | |
| 6M ROBOR | 2.02 | \mathbf{I} | -1.0 | \Rightarrow | 0.0 | | |
| 1Y ROBOR | 2.12 | ₽ | -1.0 | Ţ | -1.0 | | |
| 5Y CDS | 90.87 | | 0.1 | | 0.3 | | |
| FX MARKET | | | | | | | |
| Rate Daily chg. (%) Weekly chg. (%) | | | | | | | |
| EUR/RON | 4.5990 | 1 | -0.13 | | 0.04 | | |
| USD/RON | 3.9473 | 1 | -0.37 | | 0.89 | | |
| CHF/RON | 3.9696 | ₽ | -0.15 | ↓ | -0.07 | | |
| 100HUF/RON | 0.0148 | ₽ | -0.28 | ↓ | -0.93 | | |
| Sources: Reuters, OTP Research | | | | | | | |

Summary

- In October, Romania's economic sentiment index dropped, mainly due to consumers' deteriorating mood.
- September's unemployment rate was at 5.0%.
- Yesterday the leu firmed, bucking the trends in the CEE region.

In October, Romania's economic sentiment indicator slightly decreased, to 104.6 points, down from September's 104.9, a report of the European Commission showed yesterday. The deterioration was mainly due to weaker consumer confidence, as households started to worry more about the general economic outlook of the country as well as the perspective of unemployment, while they were also less buoyant regarding their financial situation. Tax hikes, administered price increases, uncertainties around several government actions, together with a sudden jump in interbank interest rates, might have contributed to the fall in consumer confidence. Simultaneously, confidence among managers in the retail trade and construction sectors has also softened. On the other hand, optimism strengthened in the case of the industrial and services sectors. The modest drop of the ESI indicator is in line with our base scenario of gradually slowing economic growth. We think that after Q2's 6.1% YoY GDP advance, Romania's economy could post another annual gain, exceeding 6% in Q3 (the flash GDP data is due on 14 November), but probably will decelerate starting from the last quarter of this year.

September's unemployment rate stood at 5.0%, down from 5.1% a month earlier, the NIS said this morning. The very low jobless rate is set to cause difficulties to companies in expanding their production and will maintain wage pressures at elevated levels.

Mixed investor mood characterized yesterday's trading on global financial markets. The euro reversed some of its earlier losses compared to the US dollar, while the CEE region's currencies mostly weakened against the euro too. Romania's leu was exception: the EUR/RON dipped 0.1%. It cannot be excluded that the central bank's interventions helped the leu to strengthen.

Yesterday the National Bank of Romania provided RON 4.12 bn extra fund for banks via a one-week repo operation. This sum is higher than a week earlier (RON 1.04 bn) indicating that the liquidity conditions on the money market got tighter in the past few days.

On Monday, the BET index gave up 0.2%, first of all dragged down by the shares of Banca Transilvania (-1.8%).

| Date | | PERIOD | INDICATOR | FACT | CONSENSUS PREVIOUS |
|--------|----------------------------------|-----------|--|-------|--------------------|
| 30-Oct | Monday September Licenses for re | | Licenses for residential buildings (YoY%) | -0.8 | 11.2 |
| | | October | Economic Sentiment Indicator | 104.6 | 104.9 |
| | | October | Consumer Confidence Indicator | -20.7 | -15.0 |
| 31-Oct | Tuesday | September | ILO unemployment rate (%, seasonally adjusted) | 5.0 | 5.1 |
| 1-Nov | Wednesday | September | Tourists' overnight stays (YoY%) | | 3.8 |
| | | October | FX Reserves (EUR bn) | | 33.3 |
| 2-Nov | Thursday | September | Producer Price Index (YoY%) | | 4.1 |
| 3-Nov | Friday | | no data | | |

Sources: NIS, NBR, Reuters, OTP Research



| OTP AM – Investment Funds | | 27-Oct-17 | | | |
|---------------------------|-----|-------------|-------|-------|---------------|
| Investment funds | ссу | last NAV/U | 1m% | Ytd% | 52W% |
| OTP AvantisRO | RON | 10.8552 🤳 | -0.29 | 18.70 | 1 20.71 |
| OTP Obligatiuni | RON | 14.8894 🛛 🦊 | -0.01 | 1.46 | 1.31 |
| OTP ComodisRO | RON | 17.2759 🕇 | 0.10 | 1.00 | 1.18 |
| OTP Euro Bond | EUR | 12.8076 1 | 0.09 | 1.27 | 1.86 |
| OTP Dollar Bond | USD | 11.0101 1 | 0.12 | 1.46 | 1.41 |
| OTP Premium Return | RON | 11.7004 1 | 0.52 | 4.86 | 1 5.76 |
| OTP Euro Premium Return | EUR | 9.9676 🕇 | 0.91 | 10.05 | -0.07 |
| OTP Global Mix | RON | 11.5541 1 | 1.54 | 7.03 | 9 .52 |

Chief Economist

Gergely Tardos +36 1 3747273 tardosg@otpbank.hu

Analyst

Csaba Bálint +4021 3075896 csaba.balint@otpbank.ro



Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centered on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to <u>csaba.balint@otpbank.ro</u> or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.