Of the Research

GDP REPORT

10 December 2018

Agriculture caused Q3's positive surprise; our GDP growth forecast revised to 4.1%

- The National Institute of Statistics confirmed Romania's Q3 GDP growth rate at 4.3% YoY (NSA; see Chart 1) and 1.9% QoQ (SA). This came after Q2's 4.1% YoY and 1.5% QoQ increases. It is worth mentioning that last month, when the NIS released its first estimate on Q3 GDP, the data caused significant positive surprise. Analysts, including us, had expected Romania's GDP growth to slow near 3% rather than running above 4%, a Reuters poll had showed. In November, the NIS's flash estimate did not reveal the sectorial details of Q3 data but we had assumed that better-than-expected agricultural output could have played a key role in the surprise and, indeed, good harvest boosted growth by adding 1.1 percentage point to Q3's 4.3% advance, the fresh statistics revealed. Nevertheless, non-farm private sector GDP, our preferred underlying indicator, pointed to a deceleration (2.8% YoY in Q3 vs. 3.6% YoY in Q2; see chart 2).
- Regarding the more general picture, we <u>recall</u> that, in the past few years, Romania recorded
 particularly strong advances. Nonetheless, since 2017, the country's growth pace has lost
 some steam, as the impact of earlier fiscal stimulus measures had started to diminish,
 monetary policy turned less accommodative, and the momentum of the eurozone's economy
 also softened. We expect Romania's GDP growth to align gradually with its potential in the
 following years, but it is important to add that downside risks have increased on the back of
 pro-cyclical fiscal policy and uncertainties around the perspective of the global economy.
- On the expenditure side, household consumption grew surprisingly rapidly on QoQ basis (3.6%). Nonetheless, it is worth mentioning that seasonally adjusted quarterly statistics are often noisy, and are subject to revisions. For instance, our in-house seasonally adjusted data point to a much slower increase (1.1% QoQ). In any case, consumption expenditure lost a bit of steam in annual comparison, which better suits the picture painted by high-frequency indicators (Chart 5). Owing to this modest year-over-year slow-down, household consumption expenditure registered a smaller contribution to annual GDP growth, but still has remained a key engine of the economy (Chart 3). On the other hand, gross fixed capital formation (GFCF) recorded a negative contribution to the growth. The good news is that GFCF shaved off from the increase less than it did a quarter earlier, as investments into equipment picked up (Chart 8). In Q3, the build-up of inventories helped again. However, this poses a warning sign, as the increase in inventories may reverse quickly, with a significant negative effect on future growth.
- As expected, net exports continued to weigh on the economy after domestic-demand-fuelled imports slowed less than exports. The sluggish performance of exports (-0.5% QoQ and 2.8% YoY) was probably the result of slower growth in the eurozone. In Q3, the eurozone's GDP grew by 0.2% QoQ and 1.6% YoY, down from 0.4% QoQ and 2.2% YoY in the previous quarter. Since the EU accession, Romania's economy has become more open and connected to the European community, with the share of total exports in GDP reaching around 42% in 2018, up from 32% in 2006 (Chart 9). In addition, the structure of exports became more concentrated, with machinery and transport equipment giving 46% of total exported goods, up from 30% in 2006 (Chart 10). The country's integration into the European value chains has provided an extraordinary boost for the Romanian economy in the past decade. Nonetheless, it also led to higher sensitivity to the global economic cycle, with downside risks when external conditions worsen.
- Despite mixed weather conditions and the African swine fever, agriculture performed particularly well in Q3, with real value added exceeding even last year's excellent output. We think that this was the result of structural progress, which has taken shape in the sector in recent years. Farms became more productive (Chart 11), taking advantage of EU funds as well as bank loans (banks' exposure to agriculture has almost tripled over the past decade), while the footprint of foreign investors using advanced technologies has increased too.

Treasury Sales Team

+40 372 31 85 88 sales.treasury@otpbank.ro

Chief Economist

Gergely Tardos +36 1 374 7273 tardosg@otpbank.hu

Analyst

Csaba Bálint +4021 307 58 96 csaba.balint@otpbank.ro

ROMANIAN GDP REPORT

otp Research

- Market services grew somewhat slower than a quarter earlier (0.5% QoQ vs. 0.8% QoQ in Q2), but on annual basis, the sector remained a very important contributor to GDP growth (Chart 4). Among the components of market services, IT&C, probably Romania's most successful domain, showed the largest increase (2.1% QoQ and 7.9% YoY). The growth pace of industry slowed somewhat on QoQ basis, but in annual comparison it remained healthy. Meanwhile, value added in construction dropped and, accordingly, the sector was again the weakest link of the economy. Detailed high-frequency data indicate that the annual growth of construction output was dragged down by the cooling residential segment amid higher borrowing costs. This came after a strong revival in 2017. Civil engineering works recorded a marginal increase compared to its very low level in the same period of the previous year.
- Summing it up, we think that Romania's economy may register somewhat slower but still robust growth paces in the following few years, as the unusually tight labour market (Chart 12) is expected to support consumption. Simultaneously, gross fixed capital formation may recover owing to higher EU fund absorption and because capacity constraints are set to urge companies to invest more. Because of Q3's strong outturn, we expect Romania's economy to increase by 4.1% this year, faster than previously thought (we had expected 3.8% rise, before Q3 data were revealed). In 2019, we see the country's GDP to grow by 3.7%. However, we underscore that downside risks are on the rise due to increasing uncertainties around global economic growth. We think that, at this moment, Romania is much more resilient than in was before the 2008 financial crisis, but it seems to be more vulnerable than most of its peers in the CEE region because of relatively high twin deficits. Given this context, if external shocks appear, fiscal and monetary policy has to be tightened. Therefore, a potential downturn on the external front could quickly derail the country's growth path from our base scenario.

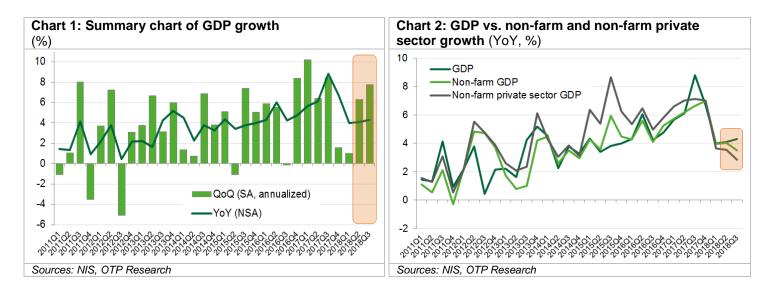
Main macro forecasts

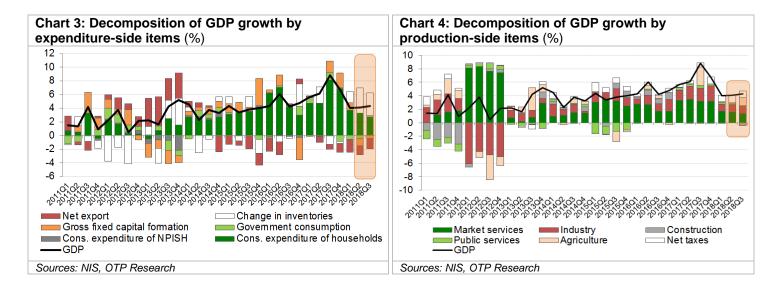
Key economic indicators		2011	2012	2013	2014	2015	2016	2017	2018F	2019F
Real GDP	%	2.0	2.1	3.5	3.4	3.9	4.8	6.9	4.1	3.7
Final consumption of households	%	0.0	1.7	0.2	4.2	5.5	8.0	8.2	4.6	4.4
Cons. expenditure of housh.	%	1.6	1.6	2.0	4.2	5.9	8.1	10.2	5.2	4.8
Public consumption	%	-1.2	7.5	-2.9	3.5	-0.3	3.2	1.0	-0.6	1.4
Investment	%	6.1	3.1	-5.6	3.3	7.5	-2.1	4.7	0.9	3.7
Exports	%	12.1	1.1	20.2	8.0	4.6	8.7	9.7	5.9	5.1
Imports	%	10.1	-1.8	8.8	8.7	8.0	9.8	11.3	8.0	5.8
Consumer prices	% annual avg	5.8	3.3	4.0	1.1	-0.6	-1.5	1.3	4.7	3.2
Government sector balance	in % of GDP	-5.4	-3.7	-2.1	-1.4	-0.8	-3.0	-2.9	-3.0	-2.9
Public debt	in % of GDP	34.0	36.9	37.6	39.2	37.8	37.2	35.1	35.0	35.4
Current account	in % of GDP	-5.0	-4.8	-1.1	-0.7	-1.2	-2.1	-3.2	-4.1	-4.3
Key interest rate	% annual avg	6.2	5.3	4.8	3.3	1.9	1.8	1.8	2.4	2.8
Key interest rate	% end of period	6.00	5.25	4.00	2.75	1.75	1.75	1.75	2.50	3.25
EUR/RON	annual avg	4.24	4.46	4.42	4.44	4.44	4.49	4.57	4.66	4.69
EUR/RON	end of period	4.32	4.43	4.48	4.48	4.52	4.54	4.66	4.66	4.72
Nominal GDP	RON bn.	559.2	593.7	635.5	668.6	712.6	767.4	858.7	943	1,014
Unemployment	%	7.2	6.8	7.1	6.8	6.8	5.9	4.9	4.2	4.1
Nominal wage growth	%	4.1	4.2	4.8	7.6	9.8	9.9	14.8	12.9	10.1
Real wage growth	%	-1.6	0.8	0.8	6.5	10.4	11.7	13.3	7.8	6.7
Nominal GDP	EUR bn.	132.0	133.2	1 4 3.8	150.4	160.3	170.9	188.0	202	216

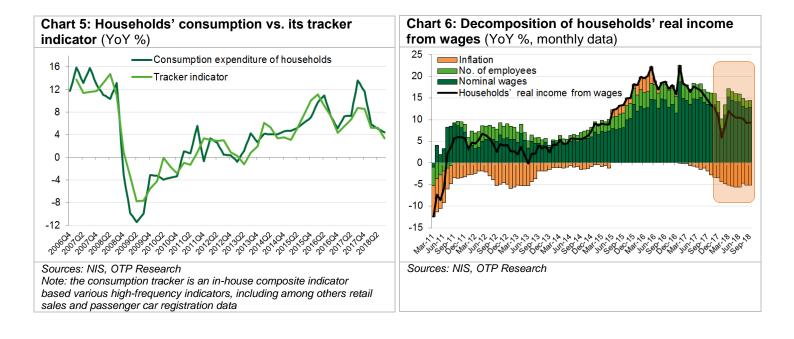
Sources: NIS, NBR, Eurostat, OTP Research



Chart set:

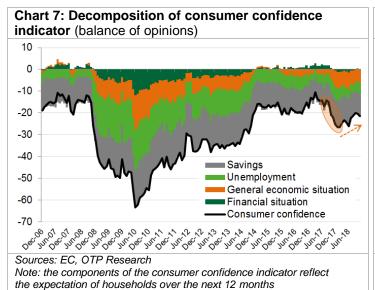


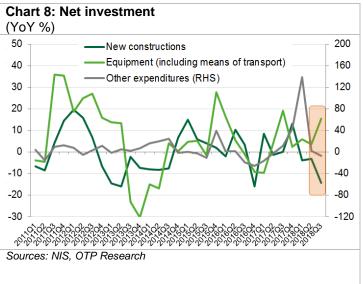


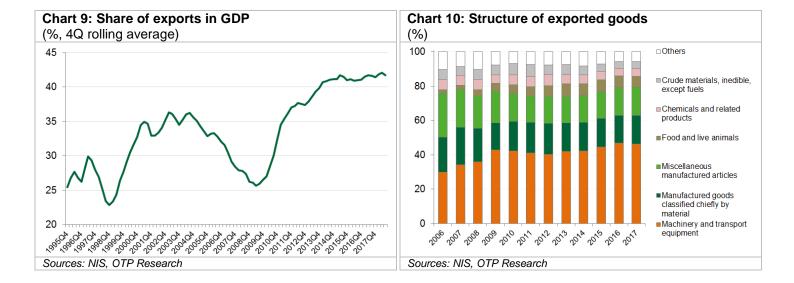


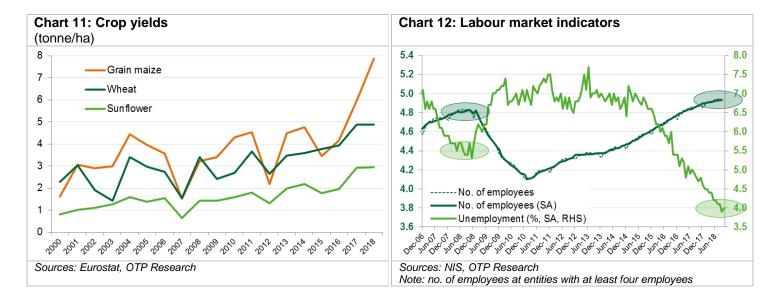
ROMANIAN GDP REPORT













Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. Although the information in this document has been prepared in good faith from sources which OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.A. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including puntitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to <u>newsletters@otpbank.ro</u> or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.