

GDP REPORT

9 March 2018

Relatively soft headline data, but still strong underlying growth; moderation may come in 2018

- The NIS has confirmed Romania's GDP growth rate at 6.9% YoY (gross data; see Chart 1) and 0.6% QoQ (seasonally and working day adjusted data) in the last quarter of 2017. These growth paces mark a deceleration compared to Q3's cheering figures (8.8% YoY / 2.4% QoQ). In addition, the headline data also fell short of the market expectation (7.0% YoY, according to a Reuters survey) as well as ours (7.6% YoY) due to weaker agriculture output and falling inventories. On the other hand, the underlying performance of the economy surprised us on the upside, with the non-farm private sector GDP growing by 7.2% YoY, following Q3's 7.1% YoY advance (Chart 2). On QoQ basis, value added in the non-farm private sector increased by 2.2%, up from 1.4% a quarter earlier. Simultaneously, domestic demand was also somewhat stronger than we had expected, with household consumption and fixed investment posting double-digit growth paces.
- In 2017, Romania's economy grew by 7.0%, the report of the NIS also showed. This was the fastest increase since the outburst of the financial crisis as well as one of the largest gains in the EU. Last year's pick-up came after an already impressive 4.8% expansion in 2016. We recall that Romania's economy is in the mature phase of the business cycle, with a series of steroids propelling the country to fire on all cylinders. Loose fiscal policies boosted consumption growth, monetary conditions were unusually accommodative, while the rebound of the EZ economy and favourable weather conditions helped too. Nevertheless, it seems that the peak is over and slower growth rates may come, as the positive impact of several one-off factors is set to fade. It is important to note that on the back of the eye-watering GDP figures, miscalibrated government policy, widening current account gap and rapidly rising inflation, overheating risks also escalated.
- In Q4, household consumption expenditures continued to grow swiftly (12.7% YoY / 2.2% QoQ versus 12.4% YoY / 3.2% QoQ a quarter earlier), remaining the key driver of the economy (Charts 3&5). In the light of moderating real wage dynamics (Chart 6), falling consumer confidence (Chart 7) and less impressive high-frequency economic data (Chart 8), we had expected a somewhat weaker outturn for Q4. In our previous report, we noted that the excellent agricultural harvest may have boosted own consumption in rural areas in Q3. It is likely that this positive effect persisted in Q4 too. Nevertheless, we think that a slowdown in household expenditures should come already at the beginning of this year.
- The good news is that fixed investment picked up sharply (Charts 3 & 5) in Q4, after the disappointment in 2016 and H1 2017, as sluggish public investment weighed on the indicator. The more detailed statistics revealed that investment both in new construction and equipment increased in annual comparison, but the largest advance was registered at other capital expenditures (Chart 9). The latter item covers a large range of investments, including expenditures for geological and drilling works, for research and design studies on investment objectives, as well as for the services related to property transfer. We think that the slowly but still improving loan flow to companies may have played a role in the recovery of private investments in 2017. Undoubtedly, corporate credit lost momentum last December, but this was mainly the result of portfolio cleaning efforts of commercial banks. The latest government budget statistics pointed to somewhat higher capital expenditures at the end of 2017, while EU fund absorption provided early signs of a recovery, after achieving a breakthrough in the accreditation process of the 2014-2020 operational programmes. Overall, we are optimistic about the outlook of investment in 2018, but given the stretched government budget, uncertainties around the fiscal policy, and rising borrowing costs, the risks are tilted to the downside
- In the last quarter of 2017, net exports was again negative contributor to GDP growth (Chart 3). Despite the revival of the eurozone economy, exports were not able to keep pace with domestic-demand-fuelled imports. The general picture could be similar this year too. In 2018, exports may perform well as the global economy maintains momentum. In addition, the start of production of a new Ford model and the official launch of the new Dacia Duster may also help. On the other hand, with softer but still robust consumption and recovering investments, imports' growth most likely will outpace that of exports this year too.

Headquarter Treasury Sales

lonut Constandache +40372 31 85 86 ionut.constandache@otpbank.ro

Corina Bejan +40372 31 85 84 corina.bejan@otpbank.ro

Regional Treasury Sales

Szilamer Kozma - Cluj +40755 000 400 szilamer.kozma@otpbank.ro

Tudor Zaman - Bucuresti +40755 000 199 tudor.zaman@otpbank.ro

Alexandru Sabin - Arad +40730 577 959 alexandru.sabin@otpbank.ro

Chief Economist Gergely Tardos +36 1 374 7273 tardosq@otpbank.hu

Analyst Csaba Bálint +4021 307 58 96 csaba.balint@otpbank.ro



- On the production side, agriculture explained Q4's slowdown of the headline GDP (Chart 4), but it is important to note that this came after the sector's excellent performance a quarter earlier. Market services remained the primary driver of the economy, with all of its sub-sectors pointing to increases. Simultaneously, industry accelerated as the growth rate of production for the domestic market started to go up (Chart 10). At the same time, construction output was sluggish, pointing to a marginal increase in Q4. We recall that in 2017 the performance of the construction sector was dragged down by disappointing public investments, offsetting the revival of the residential segment.
- Timelier sentiment indicators (Chart 11) as well as softening retail sales data suggest that Romania's economy may
 lose steam at the beginning of 2018. This would be in line with our expectations. We reiterate that the data for the
 beginning of 2018 are worth watching, as the impact of tax changes (transferring the burden of social contributions from
 employers to employees) is also set to appear.
- In our previous <u>report</u>, we noted that miscalibrated government policies as well as the failure to achieve quality improvement in the case of education and health, are likely to transform into a bottleneck for the country's growth outlook. Nonetheless, the potential negative effects could come from demographic trends too. Due to emigration waves and lower birth rate, Romania's resident population registered double-digit loss in the period of 2016-2000 (Chart 12). Only a few counties, mostly the large economic centres, were able to maintain or marginally increase resident population (Chart 13). In this context, sound fiscal policies are even more important in order to preserve the country's growth potential.
- Summing it up, we think that Romania's GDP could increase by 4.2% this year (revised marginally upward owing to stronger-than-expected underlying momentum). In 2019, economic growth may decelerate to 3.8%.

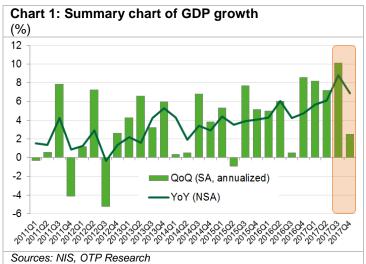
Main macro forecasts

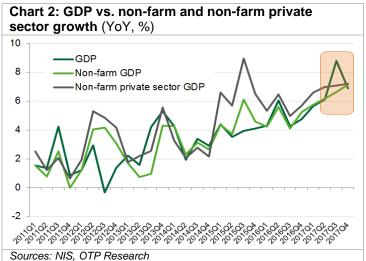
Key economic indicators		2011	2012	2013	2014	2015	2016	2017	2018F	2019F
Real GDP	%	2.0	1.2	3.5	3.1	4.0	4.8	7.0	4.2	3.8
Final consumption of households	%	1.3	2.4	-2.4	4.4	5.7	7.4	8.8	4.9	3.7
Cons. expenditure of housh.	%	1.4	1.7	2.6	4.2	5.8	7.4	10.3	5.3	4.2
•	%	0.2	0.3	-4.6	0.8	0.2	3.1	1.6	1.3	1.4
Public consumption	· ·									
Investment	%	6.2	3.6	-5.4	3.2	7.4	-2.0	5.4	5.0	4.7
Exports	%	11.9	1.0	19.7	8.0	4.6	8.7	9.5	8.6	7.8
Imports	%	10.1	-1.8	8.8	8.7	8.0	9.8	11.1	9.1	7.9
Consumer prices	% annual avg	5.8	3.3	4.0	1.1	-0.6	-1.5	1.3	4.1	2.9
Government sector balance	in % of GDP	-5.4	-3.7	-2.1	-1.4	-0.8	-3.0	-3.0	-3.0	-2.9
Public debt	in % of GDP	34.2	37.3	37.8	39.4	38.0	37.6	36.5	36.5	36.9
Current account	in % of GDP	-5.0	-4.8	-1.1	-0.7	-1.2	-2.1	-3.5	-3.9	-4.0
Key interest rate	% annual avg	6.2	5.3	4.8	3.3	1.9	1.8	1.8	2.4	3.0
Key interest rate	% end of period	6.00	5.25	4.00	2.75	1.75	1.75	1.75	2.75	3.25
Nominal GDP	RON bn.	562.1	595.4	637.5	668.1	712.7	762.3	856.4	933	1002
Unemployment	%	7.2	6.8	7.1	6.8	6.8	5.9	5.0	4.5	4.4
Nominal wage growth	%	4.1	4.2	4.8	7.6	9.8	9.9	14.8	10.2	9.1
Real wage growth	%	-1.6	0.8	0.8	6.5	10.4	11.7	13.3	5.9	6.0
Nominal GDP	EUR bn.	132.6	133.6	144.3	150.3	160.3	169.8	187.5	201	218

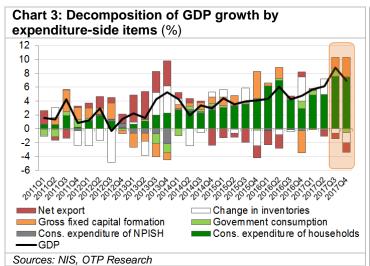
Sources: NIS, NBR, Eurostat, OTP Research

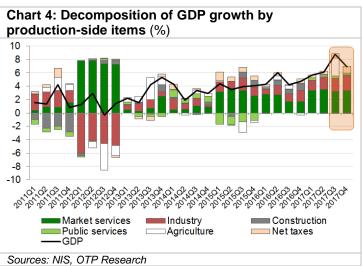


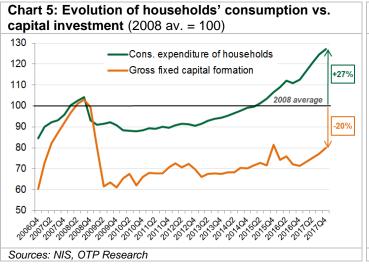
Chart set:

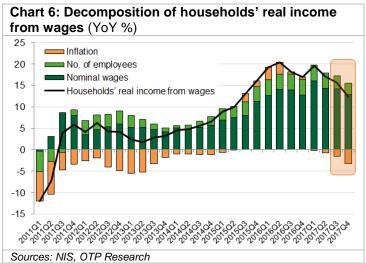




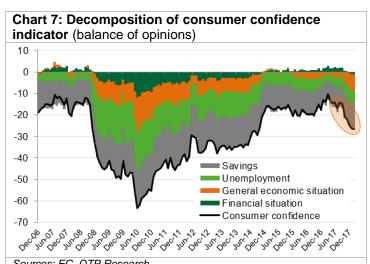








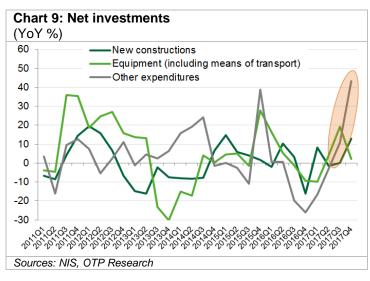


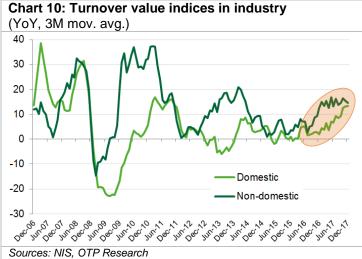


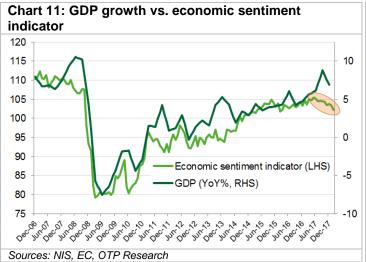
Sources: EC, OTP Research Note: the components of the consumer confidence indicator reflects the expectation of households over the next 12 months Chart 8: Households' consumption vs. its tracker indicator (YoY%, monthly data)

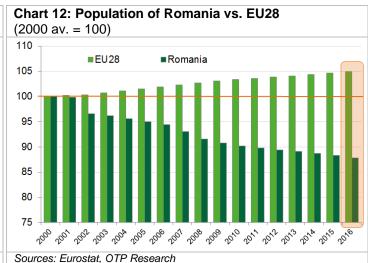
16
12
8
4
0
-4
-8
-12
-8
-12
-8
-12

Sources: NIS, OTP Research Note: the consumption tracker is an in-house composite indicator based various high-frequency indicators, including among others retail sales and passenger car registration data

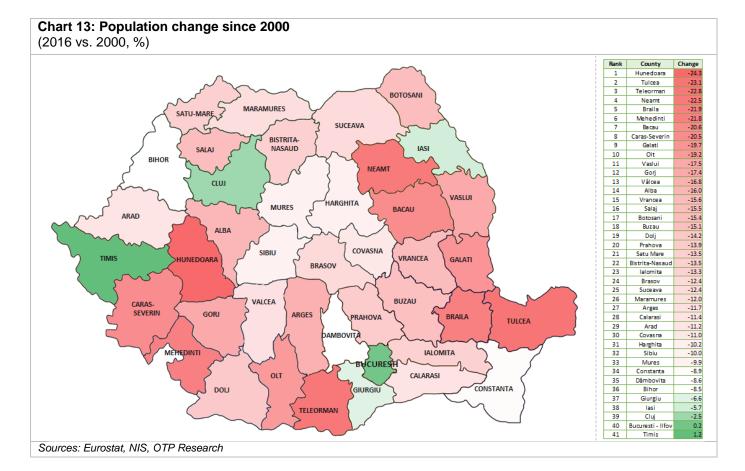














Disclaimer

OTP Bank Romania S.A. does not intend to present this document as an objective or independent explanation of the matters contained therein. This document a) has not been prepared in accordance with legal requirements designed to promote the independence of investment research, and b) is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This communication does not contain a comprehensive analysis of the described issues. This report is issued for information purposes only and should not be interpreted as a suggestion, an invitation or an offer to enter into any transaction, as an investment advice, and it does not constitute legal, tax or accounting advice. Also it is not and should not be considered a recommendation for investment in financial instruments according to NSC Regulations no. 32/2006 and 15/2006.

Information herein reflects current market practices. Additional information may be available on request. This document is intended only for the direct and sole use of the selected customers of OTP Bank Romania S.A. Any form of reproduction or redistribution to any other person that the intended recipients, including publication in whole or in part for any purpose, must not be made without the express written agreement of OTP Bank Romania S.A. believes to be reliable, we do not represent or warrant its accuracy and such information may be incomplete or condensed. The issuer of this report does not claim that the information presented herein is perfectly accurate or complete. However it is based on sources available to the public and widely believed to be reliable. Also the opinions and estimates presented herein reflect a professional subjective judgment at the original date of publication and are therefore subject to change thereafter without notice. Furthermore there can be no guarantees that any market developments will unfold as forecasted. Opinions and estimates constitute our judgment and are subject to change without notice.

OTP Bank Romania S.Á. may have issued reports that are different or inconsistent with the information expressed within this report and is under no obligation to update or keep current the information contained herein.

OTP Bank Romania S.A. may hold a position or act as market maker in the financial instrument of any issuer discussed herein or act as advisor or lender to such issuer. This document is not intended to provide the basis for any evaluation of the financial instruments discussed herein. In particular, information in this document regarding any issue of new financial instruments should be regarded as indicative, preliminary and for illustrative purposes only, and evaluation of any such financial instruments should be made solely on the basis of information contained in the relevant offering circular and pricing supplement when available. OTP Bank Romania S.A. does not act as a fiduciary for or an advisor to any prospective purchaser of the financial instruments discussed herein and is not responsible for determining the legality or suitability of an investment in the financial instruments by any prospective purchaser.

This report is not intended to influence in any way or to be considered a substitute to research and advice centred on the specific investment objectives and constraints of the recipient (including tax concerns) therefore investors should obtain individual financial advice. Before purchasing or selling financial instruments or engaging investment services, please examine the prospectuses, regulations, terms, agreements, notices, fee letters, and any other relevant documents regarding financial instruments or investment services described herein in order to be capable of making a well-advised investment decision. Please refer to your competent adviser for advice on the risks, fees, taxes, potential losses and any other relevant conditions before you make your investment decision regarding financial instruments or investment services described herein. OTP Bank Romania S.A. in compliance with the applicable law, assumes no responsibility, obligation, warranty or guarantee whatsoever for any direct or indirect damage (including losses arising from investments), or for the costs or expenses, detrimental legal consequences or other sanctions (including punitive and consequential damage) sustained by any natural or legal person as a result of the purchase or sale of financial instruments or engaging investment services described herein, even if OTP Bank Romania S.A. was warned of the possibility of such occurrences.

Figures described herein refer to the past and past performance is not a reliable indicator of future results. Investments in financial instruments carry a certain degree of risk (fluctuation of share prices, uncertainty of dividend, yields and / or profits, exchange rate fluctuations, etc.). The capital invested is not guaranteed, investment gains, usually assumed proportionate to risk, and past performance of financial instruments is not a guarantee for future performance.

Please note that the Internet is not a secure environment and OTP Bank Romania S.A. does not accept any liability for any loss caused by the result of using this report in a form altered or delayed by the wilful or accidental interception, corruption or virus infection.

All rights reserved – OTP Bank Romania S.A. (registered seat: Street Buzesti, no. 66-68, 1st district Bucharest, Romania; company registration number: 01-10-041585; NBR registration no RB-PJR-40-028/1999; for further information please refer to: https://www.otpbank.ro/en).

This document has been provided to the recipients upon their prior request. Your abovementioned permission may be withdrawn by an e-mail addressed to csaba.balint@otpbank.ro or a written mail addressed to OTP Bank Romania S.A , Buzesti Street, no. 66-68, 1st district, Bucharest, Romania. Please refer to your name and e-mail address in both cases.